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# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

[X]		ANT TO SECTION 13 OR 15(d) EXCHANGE ACT OF 1934	
For the quarterly	period ended September	30, 2001	
	(	DR	
[ ]		JANT TO SECTION 13 OR 15(d) EXCHANGE ACT OF 1934	
For the transitio	n period from	to	
Commission file n	umber 1-6541		
	LOEWS (	CORPORATION	
	(Exact name of registrar	nt as specified in is charter	r)
Delaw	are	13-264	46102 
(State of other j incorporation or		(I.R.S. er	
	667 MADISON AVENUE,	NEW YORK, N.Y. 10021-8087	
	(Address of principal e	executive offices) (Zip Code)	 )
	(212)	) 521-2000	
	(Registrant's telephone	e number, including area code	 e)
	NOT AF	PPLICABLE	
		dress and former fiscal year, since last report)	 ,
required to be fi 1934 during the p registrant was re	led by Section 13 or 15 receding 12 months (or 1	istrant (1) has filed all rep (d) of the Securities Exchar for such shorter period that orts), and (2) has been subject days.	nge Act of the
	Yes X	No	
Class		Outstanding at November	
Common stock, \$1		191, 493, 300 sha 	
	1		
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PART I. FINANCIAL INFORMATION		
Item 1. Financial Statements.		
Loews Corporation and Subsidiaries Consolidated Condensed Balance Sheets		
(Amounts in millions of dollars)	September 30, 2001	, December 31 2000
Assets:		
Investments:  Fixed maturities, amortized cost of  \$28,941.7 and \$27,167.5	<del>\$29,603.2</del>	<del>\$27,244.3</del>
<u>Equity securities, cost of \$1,617.7 and</u> <u>\$1,462.5 </u>		2 682 <del>5</del>
Other investments	1.598.1	<del>1.368.5</del>
Short term investments	8,513.6	9,100.3
Total investments	41,404.4	40,395.6 195.2
Receivables-net	3,034.2	3,206.3
Deferred income taxes	839.9	404.0 378.7
Goodwill and other intangible assets net Other assets		4,291.3
Deferred acquisition costs of insurance	,	•
-subsidiaries	2,454.5 2,720.7	2,417.8 4,286.6
- Separace Account business	5,125.1	<del></del>
Total assets	\$75,597.4	<del>\$70,877.1</del>
Liabilities and Shareholders' Equity: Insurance reserves:		
Claim and claim adjustment expense	<del>\$30,806.7</del>	<del>\$26,962.7</del>
<u>Future policy benefits</u>	7,200.0	6,669.5
Unearned premiums	4,766.5 582.2	4,820.6 601.5
- Tolloyholder 5 Tundo T.		
Total insurance reserves	43,355.4	39,054.3
Payable for securities purchased Securities sold under repurchase agreements .	1,845.5 1,430.5	971.4 1,308.4
Long-term debt, less unamortized discount	5,442.8	6,040.0
Reinsurance balances payable	2,683.9	1,381.2
Other liabilities	<del>5,378.7</del>	4,436.2
Separate Account business	<del>3,729.7</del>	<del>4,286.6</del>
Total liabilities	63,866.5	<del>57,478.1</del>
Minority interest	<del>2,020.9</del> <del>9,710.0</del>	2,207.9 11,191.1
Total liabilities and shareholders' equity	¢75 507 4	Ф70 077 <b>1</b>
	<del>\$75,597.4</del>	\$70,877.1
See accompanying Notes to Consolidated Condensed	<del>l Financial State</del> r	<del>nents.</del>
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Loews Corporation and Subsidiaries Consolidated Condensed Statements of Operations

(In millions, except per share data)	Three Months Ended	Nine Months Ended
, , , , , , , , , , , , , , , , , , , ,	Santambar 20	September 30,
	ocprember ou,	ocptember ou,

	2001	2000	<del>2001</del>	2000
<del>Revenues:</del>				
<del>Insurance premiums</del>	\$ 2,528.7	\$2,918.4	\$ 6,660.6	<del>\$ 8,464.7</del>
<u>Investment income, net of expenses</u>	<del>524.1</del>	690.9	1,591.2	<del>1,949.9</del>
Investment gains	72.5	<del>586.8</del>	1,065.5	<del>741.8</del>
\$508.4)	1,243.9	1,136.1	3,487.0	3,299.8
Other	<del>471.7</del>	425.1	1,459.1	1,270.8
Total	4,840.9	<del>5,757.3</del>	14,263.4	<del>15,727.0</del>
Expenses:				
benefits	2,440.3	2,464.7	8,846.3	<del>7,155.8</del>
Costs	423.1	456.3	1,297.2	1,381.6
Cost of manufactured products sold	601.1	582.1	1,730.5	1,727.3
Other operating expenses	1,007.8 77.1	1,017.6 92.9	3,302.7 256.1	2,849.6 266.5
111111111111111111111111111111111111111	77.1	32.3	230.1	
Total	4,549.4	4,613.6	<del>15,432.8</del>	<del>13,380.8</del>
	291.5	1,143.7	(1,169.4)	2,346.2
Income tax (benefit) expense	113.8	379.1	(325.0)	794.2
Minority interest	12.0	85.0	(120.5)	178.2
Total	125.8	464.1	(445.5)	972.4
Encome (loss) before cumulative effect of changes in accounting principles	165.7	679.6	(723.9)	1,373.8
accounting principles net	ф 405.7	Ф 670.0	(53.3)	Ф 4 070 0
Net income (loss)	<del>\$ 165.7</del>	<del>-                                    </del>	<del>\$ (777.2)</del>	<del>\$ 1,373.8</del>
<del>let income (loss) per share:</del>				
<pre>Income (loss) before cumulative effect    of changes in accounting principles .</pre>	\$ .85	<del>\$ 3.45</del>	\$ (3.68)	\$ 6.90
Cumulative effect of changes in	ψ .03	Ψ <del>3.43</del>	Ψ (3.00)	Ψ 0.50
accounting principles net			(.27)	
Net income (loss)	<del>\$.85</del>	\$ 3.45	\$ (3.95)	\$ 6.90
· · · · · · · · · · · · · · · · · · ·				
Veighted average number of shares outstanding	195.4	197.2	196.6	199.2
- Catalana Ing				
See accompanying Notes to Consolidated Cond	<del>lensed Financia</del>	<del>l Statements.</del>		
Loews Corporation and Subsidiaries Consolidated Condensed Statements of Cash F	<del>-lows</del>			
(Amounts in millions)			Months Ended S 2001	<del>September 30</del> —— <del>2000</del>
Operating Activities:				
Net income (loss)		\$	<del>(777.2)</del>	<del>\$ 1,373.8</del>
Adjustments to reconcile net income (loss			470 41	(400 =
<ul> <li>(used) provided by operating activities— Cumulative effect of changes in accounting</li> </ul>	H <del>CE</del>	(1,	<del>, 470 . 1 )</del> — <del>53 . 3</del>	(428.7
- Changes in assets and liabilities net:	<del>гу рт тистртсэ</del>	<del></del>	<del>55.5</del>	
Poincurance receivable		(2	014 2)	(1 590 9

(3,914.2)

1,214.8

4,339.1

(813.4) 1,302.7

602.3

95.7

<del>(54.4)</del>

<del>(1,580.8)</del>

<del>51.9</del>

(39.6)

<del>(155.1)</del>

<del>175.2</del>

562.7

333.0

329.6

Reinsurance receivable . .

Prepaid reinsurance premiums

Deferred acquisition costs .

Federal income taxes . . . .

Insurance reserves and claims

Reinsurance balances payable .

Other receivables . .

Other liabilities

Trading securities	108.5	(122.3
Other-net	(316.2)	<del>(252.2</del>
		<del></del>
	370.9	247.5
Investing Activities:		
Purchases of fixed maturities	(56,344.3)	(42,357.8
Proceeds from sales of fixed maturities	52,665.8	40,259.9
Proceeds from maturities of fixed maturities	2,834.7	3,258.8
Securities sold under agreements to repurchase	122.1	191.6
Purchases of equity securities	(1,065.8)	(1,387.9
Proceeds from sales of equity securities	1,928.8	2,304.1
Change in short-term investments	704.5	(1,559.9
Purchases of property, plant and equipment	(347.4)	(547.0
Proceeds from sales of property, plant and equipment	287.4	<del>34.</del> 4
Change in other investments	(172.2)	(17.7
	613.6	178.5
Financing Activities:		
Dividends paid to shareholders	(83.8)	(75.6
Dividends paid to minority interests	(23.7)	<del>(25.6</del>
Purchases of treasury shares	<del>(279.6)</del>	(305.7
Issuance of common stock by subsidiary	<del>50.2</del>	(
Purchases of treasury shares by subsidiaries	(24.3)	(40.3
Redemption of preferred stock by subsidiary	( - /	<del>(150.6</del>
Issuances of long-term debt	449.1	426.3
Principal payments on long-term debt	(1,060.2)	(113.9
Receipts credited to policyholders	1.5	3.6
Withdrawals of policyholders account balances	(50.4)	(113.6
within awars or policyholders account balances		
withdrawais or policyholders account balances	(1,021.2)	(393.6
Net change in cash	(1,021.2) (36.7) 195.2	(393.6 32.4 183.9

See accompanying Notes to Consolidated Condensed Financial Statements.

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Loews Corporation and Subsidiaries Notes to Consolidated Condensed Financial Statements

(Dollars in millions, except per share data)

1. General:

— Reference is made to the Notes to Consolidated Financial Statements in the 2000 Annual Report to Shareholders which should be read in conjunction with these consolidated condensed financial statements.

### **Accounting Changes**

In the first quarter of 2001, the Company adopted the Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 133, Accounting for Derivative Instruments and Hedging Activities and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities (collectively referred to as SFAS No. 133). The initial adoption of SFAS No. 133 did not have a significant impact on the equity of the Company; however, adoption of SFAS No. 133 resulted in a decrease to first quarter 2001 earnings of \$53.3, net of taxes and minority interest of \$33.0 and \$8.0, respectively. Of this transition amount, approximately \$50.5, net of taxes and minority interest, related to CNA's investments and investment related derivatives. Because CNA already carried its investment and investment related derivatives at fair value through other comprehensive income, there was an equal and offsetting favorable adjustment of \$50.5 to shareholders' equity (accumulated other comprehensive income). The remainder of the transition adjustment is attributable to collateralized debt obligation products that are derivatives under SFAS No. 133. See Note 2 for a complete discussion of the Company's adoption of these accounting pronouncements.

Effective January 1, 2001, the Company adopted the Codification of Statutory Accounting Principles ("Codification") for preparing its statutory basis financial statements. Codification is intended to standardize regulatory accounting and reporting to state insurance departments. However, statutory accounting principles will continue to be

established by individual state laws and permitted practices. The states in which CNA's insurance subsidiaries conduct business required adoption of Codification (with certain modifications). The Company's adoption of Codification, as modified, resulted in an increase in statutory capital and surplus of \$24.0, which primarily relates to deferred tax assets offset by insurance related assessments and pension related liabilities.

— Additionally, CNA's property-casualty companies implemented a change, effective January 1, 2001, in the timing of recording written premiums for policies with future effective dates. This change was made in conjunction with changes required by Codification related to the recording of written premiums. The effect of this change was to reduce net written premiums by \$87.0 for the nine months ended September 30, 2001. This change has no impact on net earned premiums or net income.

On April 1, 2001 the Company adopted Emerging Issues Task Force ("EITF") Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets (EITF 99-20). EITF 99-20 establishes how a transferor that retains an interest in securitized financial assets or an enterprise that purchases a beneficial interest in securitized financial assets should

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account for interest income and impairment. This issue did not have a significant impact on the results of operations or equity of the Company.

— In June 2001, the FASB issued SFAS No. 141, Business Combinations. SFAS No. 141 requires companies to use the purchase method of accounting for business combinations initiated after June 30, 2001 and prohibits the use of the pooling of interests method of accounting. The Company will adopt this standard for any future business combinations.

In June 2001, the FASB issued SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 142 changes the accounting for goodwill and intangible assets with indefinite lives from an amortization method to an impairment only approach. Amortization of goodwill and intangible assets with indefinite lives, including goodwill recorded in past business combinations, will cease upon adoption of SFAS No. 142, which for the Company will be January 1, 2002. The Company is in the process of quantifying the impact this new standard will have on its operations and intangible assets. Amortization of goodwill and intangible assets amounted to \$4.8, \$8.2, \$16.9 and \$20.8 for the three and nine months ended September 30, 2001 and 2000, respectively.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 applies to the accounting and reporting obligations associated with the retirement of tangible long—lived assets and the associated asset retirement costs. This Statement applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and (or) the normal operation of a long-lived asset, except for certain obligations of lessees. Adoption of this Statement is required for fiscal years beginning after June 15, 2002. The Company is in the process of reviewing the impact this new standard may have on its operations and financial position.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 essentially applies one accounting model for long-lived assets to be disposed of by sale, whether previously held and used or newly acquired, and broadens the presentation of discontinued operations to include more disposal transactions. Adoption of this Statement is required for fiscal years beginning after December 15, 2001. The Company is in the process of reviewing the impact this new standard may have on its operations and financial position.

### Stock Split

On February 20, 2001, the Board of Directors declared a two for one stock split, by way of a stock dividend, effective March 21, 2001. All share and per share data have been restated to retroactively reflect the stock split.

### Comprehensive Income (Loss)

— Comprehensive income (loss) includes all changes to shareholders' equity, including net income (loss), except those resulting from investments by shareholders and distributions to shareholders. For the three and nine months ended September 30, 2001 and 2000, comprehensive income (loss) totaled \$338.7, \$637.6, \$(1,118.8) and \$980.4, respectively-

appreciation (depreciation) and foreign currency translation gains or losses.

### Net Income (Loss) Per Share

Companies with complex capital structures are required to present basic and diluted income (loss) per share. Basic income (loss) per share excludes dilution and is computed by dividing net income (loss) by the weighted average number of common shares outstanding for the period. Piluted income (loss) per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. At September 30, 2001, income (loss) per common share assuming dilution is not presented because securities that could potentially dilute basic income (loss) per share in the future were insignificant or would have been antidilutive for the periods presented.

### Stock Option Plan

— In 2000, shareholders approved the Loews Corporation 2000 Stock Option Plan (the "Plan"). The aggregate number of shares of Common Stock for which options may be granted under the Plan is 2,000,000; and the maximum number of shares of Common Stock with respect to which options may be granted to any individual in any calendar year is 400,000. The exercise price per share may not be less than the fair market value of the Common Stock on the date of grant. Pursuant to the Plan, on January 24, 2001, options were granted for a total of 270,600 shares of Common Stock at an exercise price of \$46.71 per share. These options vest ratably over a four year period and expire in ten years. The Company has elected to follow Accounting Principles Board Opinion ("APB") No. 25, "Accounting for its employee stock options and awards. Under APB No. 25, no compensation expense is recognized when the exercise price of options equals the fair value (market price) of the underlying stock on the date of grant.

#### **Reclassifications**

— Certain amounts applicable to prior periods have been reclassified to conform to the classifications followed in 2001.

During the first quarter of 2001, CNA reclassified equity method income from limited partnership investments. This income was previously classified in realized investment gains, net of participating policyholders' and minority interests and is now classified in net investment income. The impact of this reclassification on net operating results (after taxes and minority interest) was income of \$11.3, \$57.4, \$29.6 and \$145.9 for the three and nine months ended September 30, 2001 and 2000, respectively.

### 2. Derivative Financial Instruments

As discussed in Note 1, effective January 1, 2001, the Company accounts for derivative instruments and hedging activities in accordance with SFAS No. 133. A derivative is typically defined as an instrument whose value is "derived" from an underlying instrument, index or rate, has a notional amount, and can be net settled. Derivatives include, but are not limited to, the following types of investments: interest rate swaps, interest rate caps and floors, put and call options, warrants, futures, forwards and

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commitments to purchase securities and combinations of the foregoing. Derivatives embedded within non-derivative instruments (such as call options embedded in convertible bonds) must be split from the host instrument and accounted for under SFAS No. 133 when the embedded derivative is not clearly and closely related to the host instrument. In addition, non-investment instruments, including certain types of insurance contracts that have historically not been considered derivatives, can be derivatives or contain embedded derivatives under SFAS No. 133.

— SFAS No. 133 requires that all derivative instruments be recorded in the balance sheet at fair value. If certain conditions are met, a derivative may be specifically designated as a hedge of exposures to changes in fair value, cash flows or foreign currency exchange rates. The accounting for changes in the fair value of a derivative instrument depends on the intended use of the derivative and the nature of any hedge designation thereon. The Company's accounting for changes in the fair value of

Nature of Hedge Designation	Derivative's Change in Fair Value Reflected in:
	_
No hedge designation	Realized investment gains (losses).
Fair value	Realized investment gains (losses), along with the change in fair value of the hedged asset or liability.
<del>Cash flow</del>	Other comprehensive income (loss), with subsequent reclassification to earnings when the hedged transaction, asset or liability impacts earnings.
Foreign currency	Consistent with fair value or cash flow above, depending on the nature of the hedging relationship.

Changes in the fair value of derivatives held in CNA's separate accounts are reflected in separate account earnings. Because separate account investments are generally carried at fair value with changes therein reflected in separate account earnings, hedge accounting is generally not applicable to separate account derivatives.

#### Use of Derivatives

- Investment activities of non-insurance companies include investments in derivative instruments which are marked to market and reported as investment gains or losses in the Consolidated Condensed Statements of Operations.
- The Company invests in certain derivative instruments for a number of purposes, including; (i) for its asset and liability management activities, (ii) for income enhancements for its portfolio management strategy, and (iii) to benefit from anticipated future movements in the

underlying markets. If such movements do not occur as anticipated, then significant losses may occur.

- Monitoring procedures include senior management review of daily detailed reports of existing positions and valuation fluctuations to ensure that open positions are consistent with the Company's portfolio strategy.
- The Company does not believe that any of the derivative instruments utilized by it are unusually complex, nor do these instruments contain embedded leverage features which would expose the Company to a higher degree of risk.
- CNA invests in derivative financial instruments in the normal course of business, primarily to reduce its exposure to market risk (principally interest rate risk, equity stock price risk and foreign currency risk) stemming from various assets and liabilities. CNA's principal objective under such market risk strategies is to achieve the desired reduction in economic risk, even if the position will not receive hedge accounting treatment. CNA may also use derivatives for purposes of income enhancement, primarily via the sale of covered call options.
- CNA's use of derivatives is limited by statutes and regulations promulgated by the various regulatory bodies to which it is subject, and by its own derivative policy. The derivative policy limits which personnel are authorized to initiate derivative transactions. The policy prohibits the use of derivatives with a maturity greater than eighteen months, unless the derivative is matched with assets or liabilities having a longer maturity. The policy prohibits the use of derivatives containing greater than one to one leverage with respect to changes in the underlying price, rate or index. Also, the policy prohibits the use of borrowed funds, including funds obtained through repurchase transactions, to engage in derivative transactions.
- Credit exposure associated with non-performance by the counterparties to derivative instruments is generally limited to the gross fair value of the asset related to the instruments recognized in the consolidated condensed

balance sheets. The Company mitigates the risk of non performance by using multiple counterparties and by monitoring their creditworthiness. The Company generally requires collateral from its derivative investment counterparties depending on the amount of the exposure and the credit rating of the counterparty.

Risk Management Strategies Regarding Market Risk

The Company has exposure to economic losses due to interest rate risk arising from changes in the level of, or volatility of, interest rates. The Company attempts to mitigate its exposure to interest rate risk through active portfolio management, which includes rebalancing its existing portfolios or assets and liabilities, as well as changing the characteristics of investments to be purchased or sold in the future. In addition, various derivative financial instruments are used to modify the interest rate risk exposures of certain assets and liabilities. These strategies include the use of interest rate swaps, interest rate caps and floors, options, futures, forwards, and commitments to purchase securities. These instruments are generally used to lock in interest rates or unrealized gains, to shorten or lengthen durations of fixed maturity securities or investment contracts, or to hedge (on an economic basis) interest rate risks associated with investments, variable rate debt and

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life insurance liabilities. Historically, the Company has used these types of instruments as hedges against specific assets or liabilities on an infrequent basis.

The Company is exposed to equity price risk as a result of its investment in equity securities and equity derivatives. Equity price risk results from changes in the level or volatility of equity prices, which affect the value of equity securities, or instruments which derive their value from such securities. The Company attempts to mitigate its exposure to such risks by limiting its investment in any one security or index. The Company may also manage this risk by utilizing instruments such as options, swaps, futures and collars to protect appreciation in securities held. CNA uses derivatives in one of its separate accounts to mitigate equity price risk associated with its indexed group annuity contracts by purchasing Standard & Poor's 500 ("S&P 500") index futures contracts in a notional amount equal to the contract holder liability, which is calculated using the S&P 500 rate of return.

Foreign exchange rate risk arises from the possibility that changes in foreign currency exchange rates will impact the value of financial instruments denominated in a foreign currency. The Company's foreign transactions are primarily denominated in Canadian Dollars, British Pounds and the European Monetary Unit. The Company manages this risk via asset/liability matching and through the use of foreign currency futures and forwards. Historically, the Company has infrequently designated these types of instruments as hedges against specific assets or liabilities.

### **Derivative Holdings**

The contractual or notional amounts for derivatives are used to calculate the exchange of contractual payments under the agreements and are not representative of the potential for gain or loss on these instruments. Interest rates, equity prices and foreign currency exchange rates affect the fair value of derivatives. The fair values generally represent the estimated amounts that the Company would expect to receive or pay upon termination of the contracts at the reporting date. Dealer quotes are available for substantially all of the Company's derivatives. For derivative instruments not actively traded, fair values are estimated using values obtained from independent pricing services, costs to settle or quoted market prices of comparable instruments.

— A summary of the aggregate contractual or notional amounts and estimated fair values related to derivative financial instruments follows.

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**Derivative Financial Instruments** 

The Company's investments in derivative instruments are as follows:

	<del>Contractual/</del>	
	Notional	Fair Value Asset
	NOCIONAL	rail value Asset
Sentember 20 2001	مبيا ه/	(Liahility)
september 30, 2001	Value	<del>(Liability)</del>

<del>Purchased</del>	<del>\$ 142.7</del>	<del>\$ 23.5</del>
Written	167.9	(18.1)
Forwards	187.4	<del>(3.4)</del>
Index futures-long	<del>8.3</del>	,
<del>Equity warrants</del>	14.8	.4
Options embedded in convertible debt securities .	866.8	114.4
Separate Accounts-options purchased	66.6	.1
	67.9	(1.1)
-index futures-long	<del>756.1</del>	,
Interest rate risk:		
Interest rate caps	500.0	
Collaterized debt obligation liabilities	170.0	(16.0)
<u>Futures-long</u>	<del>1,058.9</del>	, ,
-short	67.4	
Separate Accounts-commitments to purchase		
government and municipal		
securities	<del>15.0</del>	
-futures-short	<del>10.1</del>	
Commodities:		
Gold options-purchased	122.3	2.4
-written	73.5	(.5)
Other	<del>256.8</del>	(10)
Total	\$ 4,552.5	\$ 102.4

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— Immediately following adoption of SFAS No. 133 on January 1, 2001, the Company's derivative instrument holdings were as follows:

	— Contractual/ — Notional	Fair Value Asset
<del>January 1, 2001</del>	<del>Value</del>	<del>(Liability)</del>
<del></del>		
- Options		
Purchased-Global Crossing	\$1,000.0	<del>\$664.0</del>
-other	173.0	23.7
Written-Global Crossing	1,256.0	(1.0)
-other	269.6	<del>(17.5)</del>
Forwards	<del>13.0</del>	,
Index futures- short	2.3	
Equity warrants	10.0	4.0
Options embedded in convertible debt securities .	845.0	231.0
Separate Accounts-options purchased	110.0	
-options written	118.0	(1.0)
equity index futures-long	996.0	<del>(13.0)</del>
interest rate risk:		(====)
Interest rate caps	500.0	1.0
Collateralized debt obligation liabilities	<del>170.0</del>	<del>(18.0)</del>
Futures-long	229.0	(=0.0)
-short	896.2	
Separate Accounts-commitments to purchase	333.2	
government and municipal		
securities	111.0	1.0
-futures-short	76.0	1.0
Commodities-Gold options purchased	232.5	11.8
Other	<del>8.6</del>	11.0
otal	\$6,926.2	

— Collateralized debt obligations represent a credit enhancement product that is typically structured in the form of a swap. CNA has determined that this product is a derivative under SFAS No. 133. CNA is no longer writing this product. Options embedded in convertible debt securities are classified as fixed maturity securities in the Consolidated Condensed Balance Sheets, consistent with the host instruments.

## Fair Value Hedge

— As of the adoption date of SFAS No. 133, CNA's collar position related to its investment in Global Crossing Ltd. ("Global Crossing") common stock was the only derivative position that has been designated as a hedge for

accounting purposes. The nature of the transition adjustment related to this hedge was such that the \$962.0 unrealized gain that existed on the Global Crossing common stock when the hedge was established was preserved in accumulated other comprehensive income. During the second quarter of 2001, CNA's collar position related to Global Crossing common stock was terminated and the related stock was sold, resulting in a pre-tax realized gain of \$962.0.

The effectiveness of this hedge was measured based on changes in the intrinsic value of the collar in relation to changes in the fair value of the Global Crossing common stock. Changes in the time value component of the collar's fair value were excluded from the hedge designation and measurement of effectiveness. Up to the date of the sale, the Global

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Crossing hedge was 100% effective. The change in the time value component of the collar was a pre-tax gain of \$33.0 for the nine months ended September 30, 2001, and has been recorded as an investment gain in the Consolidated Condensed Statements of Operations.

During the third quarter of 2001, CNA closed one fair value hedge and maintained another that under SFAS No. 133, meets the criteria for hedge accounting treatment. First, CNA closed the hedge related to a portion of its 10-year Treasury Note holding. Second, as a hedge against currency risk related to its Canary Wharf plc common stock position, CNA renewed currency forward contracts on 125.0 million British pounds. The ineffective portion of the currency hedging activity was insignificant for the three and nine months ended September 30, 2001.

#### Reinsurance:

CNA assumes and cedes reinsurance with other insurers and reinsurers and members of various reinsurance pools and associations. CNA utilizes reinsurance arrangements to limit its maximum loss, provide greater diversification of risk, minimize exposures on larger risks and to exit certain lines of business. Reinsurance coverages are tailored to the specific risk characteristics of each product line and CNA's retained amount varies by type of coverage. Generally, property risks are reinsured on an excess of loss, per risk basis. Liability coverages are generally reinsured on a quota share basis in excess of CNA's retained risk. CNA's life reinsurance includes coinsurance, yearly renewable term and facultative programs.

The ceding of insurance does not discharge the primary liability of CNA. Therefore, a credit exposure exists with respect to property casualty and life reinsurance ceded to the extent that any reinsurer is unable to meet the obligations assumed under reinsurance agreements.

— The effects of reinsurance on earned premiums are shown in the following table:

	Direct	Assumed	Ceded	Net
	Nine M	onths Ended	September	<del>30, 2001</del>
Property-casualty	\$ 6,188.0 2,727.0	\$ 937.0 443.0	- <del>\$3,781.0</del> <del>426.0</del>	\$3,344.0 2,744.0
<del>Life</del>	928.0	155.0	510.0	573.0
Total	\$ 9,843.0	<del>\$ 1,535.0</del>	\$4,717.0	\$6,661.0
	Nine M	onths Ended	-September	<del>-30, 2000</del> 
Property-casualty	Nine M	9nths Ended 	— September ————————————————————————————————————	<del>30, 2000</del> \$ 5,086.0
<del>Accident and health</del>	\$ 6,261.0 2,706.0	\$1,426.0 406.0	- \$2,601.0 431.0	\$ 5,086.0 2,681.0
Property-casualty	\$ 6,261.0	\$1,426.0		\$ 5,086.0

In 1999, CNA entered into an aggregate reinsurance treaty related to the 1999 through 2001 accident years covering substantially all of CNA's property casualty lines of business (the "Aggregate Cover"). CNA has two sections of coverage under the terms of the Aggregate Cover. These coverages attach at defined loss and allocated loss adjustment expense (collectively, "losses") ratios for each accident year. Coverage under the first section of the Aggregate Cover, which is available for all accident years covered by the contract, has annual limits of \$500.0 of losses with an aggregate limit of \$1,000.0 of losses for the three-year period. The ceded premiums are a percentage of ceded losses and for each full \$500.0 of limit the premium is \$230.0. The second section of the Aggregate Cover, which is available for accident year 2001 only, provides additional coverage of up to \$510.0 of losses for a maximum premium of \$310.0. Under the Aggregate Cover, interest expense on the funds withheld accrues at 8.0% per annum. If the aggregate loss ratio for the three-year period exceeds certain thresholds, additional premiums may be payable and the rate at which interest expense is accrued would increase to 8.25% per annum.

In the first quarter of 2001, CNA triggered the coverage under the second section of the Aggregate Cover for the 2001 accident year. CNA has ceded losses and the related ceded premium to this section in all quarters of 2001. In the third quarter, as a result of losses related to the September 11, 2001 World Trade Center catastrophe and related events ("WTC"), the limit under this section has been exhausted. In the second quarter of 2001, the significant reserve additions fully utilized the limit on the 1909 accident year under the first section. No losses have been ceded to the remaining \$500.0 of limit on accident years 2000 and 2001 under the first section.

— The impact of the Aggregate Cover on pre-tax operating results was as follows:

	September 30, 2001		<del>30, 2001</del>
	Three Months Ended		Nine Months Ended
Ceded earned premium	\$	(83.0) 	\$ (543.0) 1,010.0 (70.0)
Pre-tax benefit on operating results	<del>\$</del>	<del>194.0</del>	\$ 397.0

— In 2001, CNA entered into a one-year aggregate reinsurance treaty related to the 2001 accident year covering substantially all property-casualty lines of business in the Continental Casualty Company pool (the "CCC Cover"). The loss protection provided by the CCC Cover has an aggregate limit of \$750.0 to \$825.0 of losses depending on CCC's 2001 actual premium volume. The CCC Cover provides continuous coverage in

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excess of the second section of the Aggregate Cover discussed above. Under the CCC Cover, interest expense on the funds withheld generally accrues at 8.0% per annum. The interest rate increases to 10.0% per annum if the aggregate loss ratio exceeds certain thresholds. In the third quarter of 2001, as a result of significant losses related to the WTC catastrophe, significant recoveries were recorded under this treaty.

- The impact of the CCC Cover on pre-tax operating results was as follows:

	September	<del>30, 2001</del>
	Three Months Ended	Nine Months Ended
Ceded earned premium	<u> </u>	\$ (234. <del>0)</del>

427.0

427.0

Ceded claim and claim adjustment expense

<del>Interest charges</del>	(15.0)	(15.0)
Pre-tax benefit on operating results	\$ 180.0	<del>\$ 178.0</del>
The same series of special series and series		
The pre-tax benefit from the Aggregate roperty-casualty segment on estimated loatastrophe, the second quarter of 2001 rosses ("Core") was as follows:	<del>sses related to the</del>	<del>: WTC</del>
	September	<del>30, 2001</del>
	Three	Nine
	Months Ended	
WTC catastrophe	<del>\$ 259.0</del>	\$ 259.0 223.0
<del>Sore</del>	115.0	93.0
200 hay barefit an arranting arralls	Ф 074.0	
Pre-tax benefit on operating results	<del>\$ 374.0</del>	<del></del>
H. Receivables:  The Company's receivables are comprised		— December 31,
		2000
Reinsurance	\$13,311.5	\$ 9,397.3
Other insurance	4,161.6 784.4	5,026.3 470.5
<del>\ccrued investment income</del>	415.3	424.3
<del>-ederal income taxes</del>	<del> 357.2</del> <del> 355.2</del>	331.9
<del>Total</del>	19,385.2	<del>15,650.3</del>
ess allowance for doubtful accounts and		
<u>discounts</u>	<del>366.7</del>	<del>348.7</del>
Receivables-net	\$19,018.5	<del>\$15,301.6</del>
	=======================================	<del>:========</del>
Reinsurance receivables have increased through September 30, 2001 primarily due aggregate reinsurance treaties, \$700.0 re 2001 reserve adjustment (excluding corpor \$921.0 related to the estimated loss rese(excluding corporate aggregate reinsurance). Shareholders' equity:	to \$1,437.0 related clated to the second rate aggregate reins erves for the WTC ca	H to corporate H quarter of Surance) and
		December 31,
Preferred stock, \$.10 par value, Authorized 100,000,000 shares		
Common stock, \$1 par value:		
— Authorized — 600,000,000 shares — Issued 197,239,900 and 197,228,000 shar	es \$ 197.2	\$ 197.2
<del>\dditional paid-in capital</del>	49.3	45.6
Earnings retained in the business Accumulated other comprehensive income	•	10,191.6 756.7
Accumulated other comprehensive income .	415.1	<del>756.7</del>

Less common stock (5,746,600 shares) held in	9,992.2	<del>11, 191. 1</del>
treasury, at cost	282.2	
Total shareholders' equity	\$ 9,710.0	\$11,191.1
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During the second quarter of 2001, CNA sold its Global Crossing common stock and the related hedge resulting in a pre-tax realized gain of \$962.0, which was previously reflected as an unrealized gain of \$545.1 (after taxes and minority interest) in accumulated other comprehensive income.

### 6. Claim and Claim Adjustment Expense Reserves:

— CNA's property casualty insurance claim and claim adjustment expense reserves represent the estimated amounts necessary to settle all outstanding claims, including claims that are incurred but not reported, as of the reporting date. CNA's reserve projections are based primarily on detailed analysis of the facts in each case, CNA's experience with similar cases and various historical development patterns. Consideration is given to such historical patterns as field reserving trends, loss payments, pending levels of unpaid claims and product mix, as well as court decisions, economic conditions and public attitudes. All of these factors can affect the estimation of reserves.

Establishing loss reserves, including catastrophe loss reserves, is an estimation process. Many factors can ultimately affect the final settlement of a claim and, therefore, the reserve that is needed. Changes in the law, results of litigation, medical costs, the cost of repair materials and labor rates can all affect ultimate claim costs. In addition, time can be a critical part of reserving determinations since the longer the span between the incidence of a loss and the payment or settlement of the claim, the more variable the ultimate settlement amount can be. Accordingly, short tail claims, such as property damage claims, tend to be more reasonably estimable than long tail claims, such as general liability and professional liability claims. Adjustments to prior year reserve estimates, if necessary, are reflected in the operating income in the period that the need for such adjustments is determined.

— Catastrophes are an inherent risk of the property casualty insurance business, which have contributed to material period to period fluctuations in the Company's results of operations and financial position. The level of catastrophe losses experienced in any period cannot be predicted and can be material to the results of operations and financial position.

During the third quarter of 2001, CNA experienced a severe catastrophe loss estimated at \$468.0 pre-tax, net of reinsurance, related to the WTC catastrophe. The loss estimate is based on a total industry loss of \$50,000.0 and includes all lines of insurance. The current estimate takes into account CNA's substantial reinsurance agreements, including its catastrophe reinsurance program and corporate reinsurance program. Loss estimates are subject to considerable uncertainty. Subsequent developments on claims arising out of the WTC catastrophe could result in an increase in the total estimated loss, which could be material to the results of operations.

The following table provides management's estimate of pre-tax losses related to this catastrophe on a gross basis (before reinsurance) and a net basis (after reinsurance) by line of business.

	Three and Nin- September	e Months Ended -30, 2001
	Gross	Net
	Basis	<del>Basis</del>
Property casualty reinsurance	\$ 662.0	<del>\$ 465.0</del>
Bronorty	202 0	150.0

112.0

1.0

25 0

6.0

Workers' compensation .

Airline hull

Commercial auto

Total property-casualty	1,251.0	656.0
Group	322.0	60.0
Life	<del>75.0</del>	<del></del>
Total group and life	<del>397.0</del>	<del></del>
Total loss before corporate aggregate reinsurance and reinstatement and additional premiums and other	\$1,648.0	<del>738.0</del>
Reinstatement and additional premiums, and		(11.0
Corporate aggregate reinsurance		(259.0
Total		\$ 468.0

Environmental Pollution and Other Mass Tort and Asbestos Reserves

— CNA's property-casualty insurance companies have potential exposures related to environmental pollution and other mass tort and asbestos claims. In the second quarter of 2001, CNA recorded \$1,200.0 pre tax in reserve strengthening relating to asbestos, environmental pollution and other mass tort exposures. This reserve strengthening for asbestos, environmental pollution and other mass tort claims was based on a management review of developments with respect to these exposures conducted in the second quarter, as well as a review of the results of CNA's annual analysis of these claims.

Environmental pollution cleanup is the subject of both federal and state regulation. By some estimates, there are thousands of potential waste sites subject to cleanup. The insurance industry is involved in extensive litigation regarding coverage issues. Judicial interpretations in many cases have expanded the scope of coverage and liability beyond the original intent of the policies. The Comprehensive Environmental Response Compensation and Liability Act of 1980 ("Superfund") and comparable state statutes ("mini Superfunds") govern the cleanup and restoration of toxic waste sites and formalize the concept of legal liability for cleanup and restoration by "Potentially Responsible Parties" ("PRPs"). Superfund and the mini Superfunds establish mechanisms to pay for cleanup of waste sites if PRPs fail to do so, and to assign liability to PRPs. The extent of liability to be allocated to a PRP is dependent upon a variety of factors.

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Further, the number of waste sites subject to cleanup is unknown. To date, approximately 1,500 cleanup sites have been identified by the Environmental Protection Agency ("EPA") on its National Priorities List ("NPL"). State authorities have designated many cleanup sites as well.

— Many policyholders have made claims against various CNA insurance subsidiaries for defense costs and indemnification in connection with environmental pollution matters. These claims relate to accident years 1989 and prior, which coincides with CNA's adoption of the Simplified Commercial General Liability coverage form, which includes what is referred to in the industry as an "absolute pollution exclusion." CNA and the insurance industry are disputing coverage for many such claims. Key coverage issues include whether cleanup costs are considered damages under the policies, trigger of coverage, allocation of liability among triggered policies, applicability of pollution exclusions and owned property exclusions, the potential for joint and several liability and the definition of an occurrence. To date, courts have been inconsistent in their rulings on these issues.

A number of proposals to reform Superfund have been made by various parties. However, no reforms were enacted by Congress during 2000 or the first nine months of 2001, and it is unclear what positions Congress or the administration and what legislation, if any, will result in the future. If there is legislation, and in some circumstances even if there is no legislation, the federal role in environmental cleanup may be significantly reduced in favor of state action. Substantial changes in the federal statute or the activity of the EPA may cause states to reconsider their environmental cleanup statutes and regulations. There can be no meaningful prediction of the pattern of regulation that would result or the effect upon CNA's results of operations and financial position.

— Due to the inherent uncertainties described above, including the inconsistency of court decisions, the number of waste sites subject to

cleanup, and the standards for cleanup and liability, the ultimate liability of CNA for environmental pollution claims may vary substantially from the amount currently recorded.

As of September 30, 2001 and December 31, 2000, CNA carried approximately \$649.0 and \$347.0 of claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported environmental pollution and other mass tort claims. There was no environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the three months ended September 30, 2001. Unfavorable environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the three months ended September 30, 2000 amounted to \$15.0. Unfavorable environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the nine months ended September 30, 2001 and 2000 amounted to \$453.0 and \$36.0. CNA made environmental pollution related claim payments and other mass tort related claim payments of \$135.0 and \$153.0 in calendar year 2000 and the nine months ended September 30, 2001, respectively, net of reinsurance.

— CNA's property casualty insurance subsidiaries also have exposure to asbestos claims. Estimation of asbestos claims and claim adjustment expense reserves involves many of the same limitations discussed above for environmental pollution claims, such as inconsistency of court decisions, specific policy provisions, allocation of liability among insurers and

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insureds, and additional factors such as missing policies and proof of coverage. Furthermore, estimation of asbestos claims is difficult due to, among other reasons, the proliferation of bankruptcy proceedings and attendant uncertainties, the targeting of a broader range of businesses and entities as defendants, the uncertainty as to which other insureds may be targeted in the future, and the uncertainties inherent in predicting the number of future claims.

As of September 30, 2001 and December 31, 2000, CNA carried approximately \$1,233.0 and \$603.0 of net claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported asbestos related claims. There was no asbestos net claim and claim adjustment expense reserve development for the three months ended September 30, 2001. Unfavorable asbestos net claim and claim adjustment expense reserve development for the three months ended September 30, 2000 amounted to \$12.0. Unfavorable asbestos net claim and claim adjustment expense reserve development for the nine months ended September 30, 2001 and 2000 amounted to \$769.0 and \$43.0. CNA made asbestos related claim payments of \$126.0 and \$78.0 in calendar year 2000 and the nine months ended September 30, 2001 respectively, net of reinsurance, excluding payments made in connection with the 1993 settlement of litigation related to Fibreboard Corporation. CNA has attempted to manage its asbestos exposures by aggressively resolving old accounts.

The reserve strengthening in the second quarter of 2001 for asbestos-related claims was based on a management review of developments with respect to these exposures conducted in the second quarter as well as a review of the results of CNA's annual analysis of these claims. This analysis indicated a significant increase in claim counts for asbestos-related claims. The factors that have led to the deterioration in claim counts include, among other things, intensive advertising campaigns by lawyers for asbestos claimants and the addition of new defendants such as the distributors and installers of asbestos containing products. New claim filings increased significantly in 2000 over 1999 and that trend continues thus far in 2001. The volume of new claims has caused the bankruptcies of numerous asbestos defendants. Those bankruptcies also may result in increased liability for remaining defendants under principles of joint and several liability.

In addition, some asbestos defendants have asserted that their claims for insurance are not subject to aggregate limits on coverage. CNA currently has such claims from a number of insureds. Some of these claims involve insureds facing exhaustion of products liability aggregate limits in their policies, who have asserted that their asbestos claims fall within so called "non products" liability coverage contained within their policies rather than products liability coverage, and that the claimed "non products" coverage is not subject to any aggregate limit. It is difficult to predict the ultimate size of any of the claims for coverage not subject to aggregate limits or predict to what extent, if any, the attempts to assert "non products" claims outside the products liability aggregate will succeed.

impaired claimants can be precluded from maki insureds to obtain coverage not subject to ag liability of CNA for asbestos claims may vary amount currently recorded. Other variables th	<del>Igregate limits,</del> <del>' substantially f</del>	ne efforts by the ultimate from the		
<del></del>				
ultimate exposure to asbestos claims will be jury attitudes, the strategies of plaintiff a of defendants, the mix of asbestos-related di possibility of legislative reform. Adverse de these matters could have a material adverse e results of operations and financial condition	ettorneys to broad seases presented evelopments with effect on the Com	aden the scor I and the respect to	<del>oe</del>	
The results of operations and financial confuture years may continue to be adversely aff pollution and other mass tort and asbestos clexpenses. Management will continue to review and make further adjustments, including furthwarranted.	ected by enviror aim and claim ac and monitor thes	<del>mental</del> Hjustment Se liabilitio		
The following table provides data related to pollution and other mass tort and asbestos elements expense reserves.				
	September 30	<del>), 2001</del>	December 3:	<del>1, 2000</del>
	Environmental Pollution and Other Mass		Environmental Pollution and Other Mass	
	Tort	Asbestos	<del>Tort Tort Tort Tort Tort Tort Tort Tort </del>	Asbestos
	101 €			
Gross reserves	\$ 879.0 (230.0)	\$1,586.0	\$\\\\493.0\\\\\\(146.0\)	\$ 848.0 (245.0)
	\$ 879.0	\$1,586.0	(146.0)	
Ceded reserves	\$ 879.0 (230.0)  \$ 649.0	\$1,586.0 (353.0) \$1,233.0  \$1,233.0  \$1,233.0  emergence of ated to prior leted a number of its line ere noted. In the range of leter of prior ("loss ere noted insurance of insurance of insurance of insurance ere ere insurance ere insurance ere insurance ere ere ere ere ere ere ere ere ere e	\$ 347.0 \$ 347.0 	(245.0)

The net prior year loss reserve strengthening and related items for the three months ended June 30, 2001, comprising the amounts noted above are detailed in the following table.

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accruals ("premium accruals"). The studies included the review of all such retrospective insurance policies and the current estimate of ultimate

<del>losses.</del>

Net reserve strengthening, excluding the impact of the corporate aggregate reinsurance treaty:  APMT	\$1,197.0 1,594.0
Total	2,791.0
Pre-tax benefit from corporate aggregate reinsurance treaty -on accident year 1999 (1)	<del>(223.0)</del>
Net reserve strengthening and related accruals	2,616.0
Change in estimate of premium accruals	616.0 (50.0)
Net premium and related accrual reductions	<del>566.0</del>
Total second quarter 2001 reserve strengthening and related accruals	<del>\$3,182.0</del>

(1) \$500.0 of ceded losses reduced by \$230.0 of ceded premiums and \$47.0 of interest charges.

The adverse loss development excluding asbestos, environmental pollution and other mass tort ("non-APMT") was the result of recent analyses of several businesses. The non-APMT reserve strengthening principally related to commercial insurance coverages including automobile liability and commercial multiple peril, assumed reinsurance and healthcare related coverages. A brief summary of these lines of business and the associated reserve development is discussed below.

Approximately \$600.0, excluding the impact of the corporate aggregate reinsurance treaty, of the adverse loss development is a result of analyses of several coverages provided to commercial entities written by various segments of CNA. These analyses showed unexpected increases in the size of claims for several lines including commercial automobile liability, general liability, and the liability portion of commercial multiple peril coverages. In addition, the number of commercial automobile liability claims was higher than expected. Finally, several state specific factors resulted in higher than anticipated losses, including developments associated with commercial automobile liability coverage in Ohio and general liability coverage provided to contractors in New York.

— An analysis of CNA Re's assumed reinsurance business showed that the paid and reported losses for recent accident years were higher than

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expectation and resulted in an increase of net reserves of approximately \$560.0, excluding the impact of the corporate aggregate reinsurance treaty. The estimated ultimate loss ratios for these recent accident years have been revised to reflect the paid and reported losses.

Approximately \$320.0, excluding the impact of the corporate aggregate reinsurance treaty, of adverse loss development occurred in Specialty Operations and was caused by coverages provided to healthcare related entities. The level of paid and reported losses associated with coverages provided to national long term care facilities were higher than expected. In addition, the average size of claims resulting from coverages provided to physicians and institutions providing healthcare related services increased more than expected.

7. Restructuring and Other Related Charges:

In the second quarter of 2001, CNA finalized and approved a restructuring plan related to its Information Technology operations (the "IT Plan"). The overall goal of the IT Plan was to improve technology for the underwriting function and throughout CNA, and to eliminate inefficiencies in the deployment of IT resources. The changes facilitate a strong focus on enterprise wide system initiatives. The IT Plan had two main components: (1) the reorganization of IT resources into the Technology Solutions Group with a structure based on centralized, functional roles; and (2) the implementation of an integrated technology roadmap that includes common architecture and platform standards that directly support CNA's strategies.

restructuring and other related charges, primarily related to planned reductions in the workforce of approximately 260 positions (gross and net), and software and hardware asset write-offs for the nine months ended September 30, 2001. There were no such charges recorded in the third quarter of 2001. CNA does not expect to incur significant amounts of additional charges with respect to the IT Plan in any single future quarter and, as a result, does not intend to separately classify such expenses as restructuring and related charges when they occur.

The \$62.0 charge included approximately: \$32.0 of asset write-offs (primarily software and hardware), \$29.0 related to workforce reductions, and \$1.0 of other costs.

- Approximately \$37.0 of restructuring and other related charges were incurred in the Corporate and Other segment. These costs included \$14.0 of asset write offs, \$22.0 related to workforce reductions, and \$1.0 of other costs.
- Approximately \$17.0 of restructuring and other related charges were incurred in Life Operations. These costs represent the write-off of software abandoned pursuant to the technology roadmap.
- Agency Market Operations (included in the Property and Casualty segment) incurred approximately \$4.0 of restructuring and other related charges. These costs related almost entirely to the workforce reduction stemming from the centralization of IT resources.
- Risk Management (included in the Property and Casualty segment) incurred approximately \$2.0 of restructuring and other related charges.

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Approximately \$1.0 of these costs related to the workforce reduction stemming from the centralization of IT resources, with the remaining \$1.0 primarily attributable to the write-off of hardware.

- The remainder of CNA's segments incurred restructuring and other related charges of \$1.0 or less. These costs related to workforce reductions stemming from the centralization of IT resources and from hardware write-offs.
- Upon adoption of the IT Plan during the second quarter of 2001, an accrual of \$30.0 was established related to \$29.0 of workforce reductions and the \$1.0 of other costs. Approximately \$17.0 of this accrual has been paid through September 30, 2001, resulting in an ending accrual of \$13.0.
- Additionally, at December 31, 2000, an accrual of \$7.0 of lease termination costs remained related to the August 1998 restructuring. Approximately \$5.0 of these costs were paid during the nine months ended September 30, 2001, resulting in a remaining accrual of \$2.0 at September 30, 2001.

8. Significant Transactions:

Planned Dispositions of Certain Subsidiaries

CNA is attempting to sell certain subsidiaries and expects the sales to be completed in early 2002. The assets being held for disposition include the United Kingdom subsidiaries of CNA Re and certain other subsidiaries. CNA anticipates that it will realize losses in connection with those sales. In determining the anticipated loss from these sales, CNA estimated sales proceeds, transactional costs, lease termination costs, employee related costs and the cost of certain reinsurance transactions. The sale of the United Kingdom insurance subsidiary will be subject to regulatory approval. During the second quarter of 2001, an estimated loss of \$278.4 (after taxes and minority interest) was recorded in connection with these planned dispositions.

**Individual Life Reinsurance Transaction** 

- Effective December 31, 2000, CNA completed a transaction with Munich American Reassurance Company ("MARC"), whereby MARC acquired CNA's individual life reinsurance business ("CNA Life Re") via an indemnity reinsurance agreement. CNA will continue to accept and retrocede business on existing CNA Life Re contracts until such time that CNA and MARC are able to execute novations of each of CNA Life Re's assumed and retroceded reinsurance contracts.
- MARC assumed approximately \$294.0 of liabilities (primarily future policy benefits and claim reserves) and approximately \$209.0 in assets (primarily uncollected premiums and deferred policy acquisition costs).

The net gain from the reinsurance transaction, which is subject to certain post-closing adjustments, has been recorded as deferred revenue and will be recognized in income over the next six months as CNA Life Re's assumed contracts are novated to MARC.

The CNA Life Re business contributed net earned premiums of \$66.0 and \$172.0 and pre-tax operating income of \$7.0 and \$23.0 for the three and nine months ended September 30, 2000, respectively.

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### 9. Business Segments:

Loews Corporation is a holding company. Its subsidiaries are engaged in the following lines of business: property, casualty and life insurance (CNA Financial Corporation, an 89% owned subsidiary); the manufacture and sale of cigarettes (Lorillard, Inc., a wholly owned subsidiary); the operation of hotels (Loews Hotels Holding Corporation, a wholly owned subsidiary); the operation of offshore oil and gas drilling rigs (Diamond Offshore Drilling, Inc., a 53% owned subsidiary); and the distribution and sale of watches and clocks (Bulova Corporation, a 97% owned subsidiary). Each operating entity is responsible for the operation of its specialized business and is headed by a chief executive officer having the duties and authority commensurate with that position.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies in Note 1 of the Notes to Consolidated Financial Statements in the Annual Report on Form 10 K for the year ended December 31, 2000. In addition, CNA does not maintain a distinct investment portfolio for each of its insurance segments, and accordingly, allocation of assets to each segment is not performed. Therefore, investment income and investment gains (losses) are allocated based on each segment's carried insurance reserves, as adjusted.

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The following tables set forth the Company's consolidated revenues and income by business segment:

	September 30,		September 30,	
	2001	2000	2001	2000
Revenues (a):				
<del>- CNA Financial:</del>				
Property and casualty	<del>\$ 1,755.6</del>	\$2,831.5	\$ 5,257.0	<del>\$ 7,559.5</del>
<del>Life</del>	449.1	468.3	1,498.9	1,287.4
Group	994.8	1,046.8	2,760.3	<del>2,927.8</del>
Other Insurance	(50.7)	(37.8)	(21.3)	(138.1
Total CNA Financial	3,148.8	4,308.8	<del>9,494.9</del>	<del>11,636.6</del>
<del>- Lorillard</del>	1,228.7	1,124.6	3,461.4	3,267.4
Loews Hotels	<del>, 71.1</del>	82.9	<del></del>	248.7
Diamond Offshore	244.1	174.2	707.8	<del>518.0</del>
Bulova	35.4	42.1	100.0	114.9
Corporate	112.8	24.7	252.2	(58.6
Total	<del>\$ 4,840.9</del>	<del>\$5,757.3</del>	<del>\$14,263.4</del>	<del>\$15,727.0</del>

Income (loss) before taxes, minority
 interest and cumulative effect of
 changes in accounting principles:

CNA Financial:

<del>- UNA FINANCIAI:</del>				
Property and casualty	<del>\$ (152.3)</del>	\$ 732.5	\$(2,484.1)	<del>\$ 1,445.4</del>
	,		` '	. ,
<del>Life</del>	<del>19.3</del>	<del>100.8</del>	<del>267.4</del>	<del>220.2</del>
<del>Group</del>	(40.7)	63.1	<del>25.0</del>	<del>119.8</del>
Other Insurance	(56.3)	(81.6)	(93.6)	(263.6)
Total CNA Financial	(230.0)	814.8	(2,285.3)	1,521.8
Lorillard	376.8	320.1	781.2	905.8
Loews Hotels	(,4)	7.8	23.4	34.9
Diamond Offshore	<del>71.4</del>	15.4	<del>175.7</del>	65.2
Bulova	2.7	6.5	10.3	20.1
Corporate	71.0	(20.9)	125.3	(201.6)

291.5

<del>\$1,143.7 \$(1,169.4) \$ 2,346.2</del>

Property and casualty	<del>(81.0)</del>	<del>\$ 427.9</del>	\$(1,445.2)	<del>\$ 838.7</del>
<del>- Life</del>	10.4	<del>57.4</del>	151.5	126.3
Group	(22.6)	36.7	17.3	70.0
Other Insurance	(39.4)	(40.4)	(73.6)	(141.5
Total CNA Financial	(132.6)	481.6	(1,350.0)	893.5
<del>Lorillard</del>	<del></del>	198.7	<del></del>	559.3
<del>Loews Hotels</del>	.1	5.0	15.2	22.5
Diamond Offshore	22.7	4.5	<del>55.2</del>	<del></del> <del>19.2</del>
Bulova	1.5	3.6	5.7	11.1
<del>Corporate</del>	44.1	(13.8)	<del>75.6</del>	(131.8
	165.7	679.6	(723.9)	<del>1,373.8</del>
Cumulative effect of changes in accounting principles net			(53.3)	
Total	165.7	\$ 679.6	\$ (777.2)	\$ 1.373.f

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(a) Investment gains (losses) included in Revenues and Net income (loss) are as follows:

Three Month September	or 20	Nine Mont Septer	<del>nber 30,</del>
2001	2000	2001	2000

Revenues:				
<del>- CNA Financial:</del>				
Property and casualty	<del>\$ (30.3)</del>	<del>\$ 540.5 \$</del>	628.9	<del>\$ 846.5</del>
<del>Life</del>	<del>`11.8</del>	24.8	<del>155.5</del>	7.0
<del>- Group</del>	13.7	43.5	37.1	63.4
Other Insurance	5.4	(3.0)	118.3	<del>(7.3)</del>
— Total CNA Financial	. 6	605.8	939.8	909.6
— Corporate and other	71.9	(19.0)	125.7	(167.8)
	<del>\$ 72.5</del>	\$ 586.8 \$ :	<del>1,065.5</del>	<del>\$ 741.8</del>

Net income (loss):	
<del>- CNA Financial:</del>	
Property and casualty	<del>\$ (14.8) \$ 305.9 \$ 309.0 \$ 478.0</del>
<del>Life</del>	<del>6.6 13.7 87.8 4.0</del>
<del>- Group</del>	<del>7.6 24.4 20.8 35.7</del>
Other Insurance	1.0 (1.2) 62.2 (4.1)
— Total CNA Financial	.4 342.8 479.8 513.6
— Corporate and other	<del>44.7 (12.4) 75.7 (109.1)</del>
	\$ 45.1 \$ 330.4 \$ 555.5 \$ 404.5

10. Legal Proceedings and Contingent Liabilities:

INSURANCE RELATED

**Tobacco Litigation** 

Four insurance subsidiaries of CNAF are defendants in a lawsuit arising out of policies allegedly issued to Liggett Group, Inc. ("Liggett"). The lawsuit was filed by Liggett and its current parent, Brooke Group Holding Inc., in the Delaware Superior Court, New Castle County, on January 26, 2000. The lawsuit, which involves numerous insurers, concerns coverage issues relating to over one thousand tobacco-related claims asserted against Liggett over the past 20 years. However, Liggett only began submitting claims for coverage under the policies in January 2000. The trial court granted the CNA insurance subsidiaries' summary judgment

motions that they have no duty to defend or to indemnify as to a number of representative lawsuits. The Delaware Supreme Court has accepted an appeal to these rulings. CNA believes its coverage defenses are strong; and therefore, based on facts and circumstances currently known, management believes that the ultimate outcome of the pending litigation should not materially affect the financial condition, results of operations or cash flows of CNA.

### IGI Contingency

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In 1997, CNA Reinsurance Company Limited ("CNA Re Ltd.") entered into an arrangement with IOA Global, Ltd. ("IOA"), an independent managing general agent based in Philadelphia, Pennsylvania, to develop and manage a book of accident and health coverages. Pursuant to this arrangement, IGI Underwriting Agencies, Ltd. ("IGI"), a personal accident reinsurance managing general underwriter, was appointed to underwrite and market the book under the supervision of IOA. Between April 1, 1997 and December 1, 1999, IGI underwrote a number of reinsurance arrangements with respect to personal accident insurance worldwide (the "IGI Program"). Under various arrangements, CNA Re Ltd. both assumed risks as a reinsurer and also ceded a substantial portion of those risks to other companies, including other CNA insurance subsidiaries and ultimately to a group of reinsurers participating in a reinsurance pool known as the Associated Accident and Health Reinsurance Underwriters ("AAHRU") Facility. CNA's Group Operations business unit participated as a pool member in the AAHRU Facility in varying percentages between 1997 and 1999.

CNA has undertaken a review of the IGI Program and, among other things, has determined that a small portion of the premiums assumed under the IGI Program related to United States workers' compensation "carve out" business. CNA is aware that a number of reinsurers with workers' compensation carve out insurance exposure have disavowed their obligations under various legal theories. If one or more such companies are successful in avoiding or reducing their liabilities, then it is likely that CNA's liability will also be reduced. Moreover, based on information known at this time, CNA reasonably believes it has strong grounds for avoiding a substantial portion of its United States workers' compensation carve out exposure through legal action.

— As noted, CNA arranged substantial reinsurance protection to manage its exposures under the IGI Program. CNA believes it has valid and enforceable reinsurance contracts with the AAHRU Facility and other reinsurers with respect to the IGI Program, including the United States workers' compensation carve out business. It is likely that certain reinsurers will dispute their liabilities to CNA; however, CNA is unable to predict the extent of such potential disputes at this time. Legal actions could result, and the resolution of any such actions could take years.

— Based on CNA's review of the entire IGI Program, CNA has established reserves for its estimated exposure under the program and an estimate for recoverables from retrocessionaires.

CNA is pursuing a number of loss mitigation strategies. Although the results of these various actions to date support the recorded reserves, the estimate of ultimate losses is subject to considerable uncertainty. As a result of these uncertainties, the results of operations in future years may be adversely affected by potentially significant reserve additions.

### TOBACCO RELATED

Approximately 4,725 product liability cases are pending against cigarette manufacturers in the United States. Lorillard is a defendant in approximately 4,325 of these cases. Lawsuits continue to be filed against

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Lorillard and other manufacturers of tobacco products. Several of the lawsuits also name the Company as a defendant. Among the 4,725 pending product liability cases, approximately 1,250 cases are pending in a West Virginia court. Another group of approximately 2,900 cases have been brought by flight attendants alleging injury from exposure to environmental tobacco smoke in the cabins of aircraft. Lorillard is a defendant in all of the flight attendant suits and is a defendant in most of the cases pending in West Virginia.

575 product liability cases are pending against U.S. cigarette manufacturers. Of these 575 cases, Lorillard is a defendant in approximately 250 cases. The Company is a defendant in approximately 50 actions, although it has not received service of process of approximately 15 of them.

Tobacco litigation includes various types of claims. In these actions, plaintiffs claim substantial compensatory, statutory and punitive damages, as well as equitable and injunctive relief, in amounts ranging into the billions of dollars. These claims are based on a number of legal theories including, among other things, theories of negligence, fraud, misrepresentation, strict liability, breach of warranty, enterprise liability, civil conspiracy, intentional infliction of harm, violation of consumer protection statutes, violation of anti-trust statutes, and failure to warn of the harmful and/or addictive nature of tobacco products.

Some cases have been brought by individual plaintiffs who allege cancer and/or other health effects resulting from an individual's use of cigarettes and/or smokeless tobacco products, addiction to smoking or exposure to environmental tobacco smoke. These cases are generally referred to as "conventional product liability cases." In other cases, plaintiffs have brought claims as purported class actions on behalf of large numbers of individuals for damages allegedly caused by smoking. These cases are generally referred to as "purported class action cases." In other cases, plaintiffs are U.S. and foreign governmental entities or entities such as labor unions, private companies, hospitals or hospital districts, American Indian tribes, or private citizens suing on behalf of taxpayers. Plaintiffs in these cases seek reimbursement of health care costs allegedly incurred as a result of smoking, as well as other alleged damages. These cases are generally referred to as "reimbursement cases." In addition, there are claims for contribution and/or indemnity in relation to asbestos claims filed by asbestos manufacturers or the insurers of asbestos manufacturers. These cases are generally referred to as "claims for contribution."

— In addition to the above, claims have been brought against Lorillard seeking damages resulting from alleged exposure to asbestos fibers which were incorporated into filter material used in one brand of cigarettes manufactured by Lorillard for a limited period of time, ending more than 40 years ago. These cases are generally referred to as "filter cases." Approximately 20 filter cases are pending against Lorillard.

— Lorillard believes that it has valid defenses to the cases pending against it. Lorillard also believes it has valid bases for appeal of the adverse verdicts against it. Lorillard will continue to maintain a vigorous defense in all such litigation. Lorillard may enter into

discussions in an attempt to settle particular cases if it believes it is appropriate to do so.

— While Lorillard intends to defend vigorously all smoking and health related litigation which may be brought against it, it is not possible to predict the outcome of any of this litigation. Litigation is subject to many uncertainties, and it is possible that some of these actions could be decided unfavorably.

— In addition, adverse developments in relation to smoking and health, including the release in 1998 of industry documents, have received widespread media attention. These developments may reflect adversely on the tobacco industry and, together with adverse outcomes in pending cases, could have adverse effects on the ability of Lorillard to prevail in smoking and health litigation and could prompt the filing of additional litigation.

Except for the impact of the State Settlement Agreements as described below, management is unable to make a meaningful estimate of the amount or range of loss that could result from an unfavorable outcome of pending litigation. It is possible that the results of operations or cash flows of the Company in a particular quarter or annual period or its financial position could be materially affected by an unfavorable outcome of certain pending litigation.

— To the extent the Company is a defendant in any of the lawsuits described in this section, the Company believes that it is not a proper defendant in these matters and has moved or plans to move for dismissal of all such claims against it. Litigation is subject to many uncertainties and it is possible that some of these actions could be decided unfavorably.

During November of 2001, the California Court of Appeal, First Appellate District, affirmed the trial court's final judgment in favor of the plaintiff in the case of Henley v. Philip Morris Inc. During 1999, a jury in the Superior Court of California, San Francisco County, found in favor of plaintiff at trial and awarded her \$1.5 in actual damages and \$50.0 in punitive damages. The trial court subsequently reduced the punitive damages award to \$25.0. Philip Morris has stated it intends to appeal the ruling to the California Supreme Court. Neither the Company nor Lorillard are defendants in this matter.

— As of November 6, 2001, trial was proceeding in the case of Blankenship, et al. v. R.J. Reynolds Tobacco Company, et al., a class action case in the Circuit Court of Ohio County, West Virginia. Lorillard is a defendant in the case.

Jury selection began during June of 2001 in the case of Scott v. The American Tobacco Company, et al., a class action case in the District Court of Orleans Parish, Louisiana. The Louisiana Court of Appeals and the Louisiana Supreme Court, in response to writ applications initiated by the defendants, excused a total of nine jurors or alternate jurors. The Supreme Court directed the trial court to re-open the jury selection process in order to select additional alternate jurors. As of November 6,

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2001, the selection process was proceeding. Lorillard is a defendant in the case.

On October 29, 2001, the United States Supreme Court denied petitions for writ of certiorari filed by the plaintiffs in three Reimbursement cases in which non-U.S. governments filed suit, Republic of Guatemala, Republic of Nicaragua and Ukraine. The plaintiffs sought review of the rulings that dismissed their suits and of the decisions that affirmed the dismissals. Lorillard was a defendant in the case in which Ukraine was the plaintiff.

On October 25, 2001, the California Court of Appeals affirmed the dismissal of a Reimbursement case in which labor unions were the plaintiffs, Operating Engineers Local 12, et al. As of November 6, 2001, the deadline for the plaintiffs to seek further appellate review of the order had not expired. Lorillard was a defendant in the case.

On October 5, 2001, a jury returned a verdict in favor of the defendants in Tompkin v. Brown & Williamson Tobacco Corp., et al., a conventional product liability case in the United States District Court for the Northern District of Ohio. Plaintiff has filed a motion for new trial that has not been ruled by the court. Lorillard is a defendant in the case.

The Superior Court of Los Angeles County, California reduced the amount of punitive damages awarded by the jury in the case of Boeken v. Philip Morris, a conventional product liability case, from \$3.0 billion to \$100.0 million. Philip Morris has noticed an appeal to the California Court of Appeals from the trial court's final judgment, which reflected both the jury's verdict in favor of the plaintiff and the reduction of the punitive damages award. Neither Lorillard nor the Company were defendants in the suit.

The United States District Court for the Eastern District of New York has entered a final judgment in favor of the plaintiff in the case of Blue Cross and Blue Shield of New Jersey, Inc., et al. v. Philip Morris Incorporated, et al., a reimbursement case. In the trial, the jury heard evidence as to the claims of only one of the plan plaintiffs, Empire Blue Cross and Blue Shield ("Empire"). The final judgment reflected the jury's June 4, 2001, verdict in which it awarded damages against the defendants. Empire was awarded \$1.5 from Lorillard. The final judgment reflects post-judgment interest in the amount of \$0.1 from Lorillard. As of November 6, 2001, the deadline for parties to file appeals from the final judgment had not expired. Plaintiffs' counsel has sought costs from the defendants in the amount of approximately \$39.0. As of November 6, 2001, the court was scheduled to hear argument concerning the attorneys' fees request during December 2001.

— SETTLEMENT OF STATE REIMBURSEMENT LITIGATION — On November 23, 1998, Lorillard, Philip Morris Incorporated, Brown & Williamson Tobacco Corporation and R.J. Reynolds Tobacco Company, the "Original Participating Manufacturers", entered into a Master Settlement Agreement (the "MSA") with 46 states, the District of Columbia, the Commonwealth of Puerto Rico,

Guam, the U.S. Virgin Islands, American Samoa and the Commonwealth of the Northern Mariana Islands to settle the asserted and unasserted health care cost recovery and certain other claims of those states. These settling entities are generally referred to as the "Settling States." The Original Participating Manufacturers had previously settled similar claims brought

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by Mississippi, Florida, Texas and Minnesota, which together with the Master Settlement Agreement are generally referred to as the "State Settlement Agreements."

The State Settlement Agreements provide that the agreements are not admissions, concessions or evidence of any liability or wrongdoing on the part of any party, and were entered into by Lorillard and the original participating manufacturers to avoid the further expense, inconvenience, burden and uncertainty of litigation.

Lorillard recorded pre-tax charges of \$309.0, \$281.6, \$890.3 and \$829.5 for the three and nine months ended September 30, 2001 and 2000, respectively, to account for its obligations under the State Settlement Agreements. Lorillard's portion of ongoing adjusted payments and legal fees is based on its share of domestic cigarette shipments in the year preceding that in which the payment is due. Accordingly, Lorillard records its portions of ongoing settlement payments as part of cost of manufactured products sold as the related sales occur.

The State Settlement Agreements require that the domestic tobacco industry make annual payments in the following amounts, subject to adjustment for several factors, including inflation, market share and industry volume: 2001, \$9,900.0; 2002, \$11,300.0; 2003, \$10,900.0; 2004 through 2007, \$8,400.0; and thereafter, \$9,400.0. In addition, the domestic tobacco industry is required to pay settling plaintiffs' attorneys' fees, subject to an annual cap of \$500.0, as well as additional amounts of \$250.0 per annum for 2001 through 2003. These payment obligations are the several and not joint obligations of each settling defendant.

— The State Settlement Agreements also include provisions relating to significant advertising and marketing restrictions, public disclosure of certain industry documents, limitations on challenges to tobacco control and underage use laws, and other provisions.

— In addition, as part of the Master Settlement Agreement, the Original Participating Manufacturers committed to work cooperatively with the tobacco growing community to address concerns about the potential adverse economic impact on that community. On January 21, 1999, the Original Participating Manufacturers reached an agreement to establish a \$5,150.0 trust fund payable between 1999 and 2010 to compensate the tobacco growing communities in 14 states. Payments to the trust fund are to be allocated among the Original Participating Manufacturers according to their relative market share of domestic cigarette shipments, except that Philip Morris paid more than its market share in 1999 but will have its payment obligations reduced in 2009 and 2010 to make up for the overpayment. Of the total \$5,150.0, a total of \$1,100.0 was paid in 1999, 2000 and 2001, \$61.4 of which was paid by Lorillard. Lorillard believes its remaining payments under the agreement will total approximately \$454.0. All payments will be adjusted for inflation, changes in the unit volume of domestic eigarette shipments, and the effect of new increases in state or federal excise taxes on tobacco products that benefits the tobacco growing community.

The Company believes that the State Settlement Agreements will materially adversely affect its cash flows and operating income in future years. The degree of the adverse impact will depend, among other things, on the rates of decline in U.S. cigarette sales in the premium price and

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discount price segments, Lorillard's share of the domestic premium price and discount price cigarette segments, and the effect of any resulting cost advantage of manufacturers not subject to significant payment obligations under the State Settlement Agreements. Almost all domestic manufacturers have agreed to become subject to the terms of the Master Settlement Agreement.

— CONVENTIONAL PRODUCT LIABILITY CASES — Conventional product liability cases are cases in which individuals allege they or their decedents have been injured due to smoking cigarettes, due to exposure to environmental tobacco smoke, due to use of smokeless tobacco products, or due to cigarette or nicotine dependence or addiction. Plaintiffs in most

conventional product liability cases seek unspecified amounts in compensatory damages and punitive damages. Lorillard is a defendant in approximately 1,300 of these cases. This total includes approximately 1,150 cases pending in West Virginia that are part of a consolidated proceeding. Additional cases are pending against other eigarette manufacturers. The Company is a defendant in 11 of the conventional product liability cases, although seven of the cases have not been served on the Company. The Company is not a defendant in any of the conventional product liability cases pending in West Virginia.

— Since January 1, 1999, 19 cases filed by individuals have been tried. Lorillard was a defendant in four of the 19 cases, and juries returned verdicts in favor of the defendants in each of these four matters. The Company was not a defendant in any of the 19 conventional product liability cases tried since January 1, 1999.

Lorillard was not a defendant in 15 of the conventional product liability cases tried since January 1, 1999. Juries have returned verdicts in favor of the defendants in ten of these 15 cases. In the five cases decided in plaintiffs' favor, juries have awarded various amounts. In a 2000 case, a Florida jury awarded plaintiff \$0.2 in actual damages but declined to award punitive damages. In a June 2001 verdict, as discussed above, a California jury awarded the plaintiff approximately \$5.5 in actual damages and \$3,000.0 in punitive damages, although the trial court subsequently reduced the punitive damages award to \$100.0. The three other cases in which juries found in favor of the plaintiffs resulted in awards of \$51.5 by a California jury in 1999 (reduced to \$26.5 by the trial court); \$80.3 by an Oregon jury in 1999 (reduced to \$32.8 by the trial court); and \$21.5 by a California jury in 2000.

As a result of pending appeals or post trial motions, plaintiffs have not been able to execute on any of the judgments reflecting these five adverse verdicts. In the Florida case that resulted in the award of \$0.2, the trial court granted defendant's post trial motion and entered judgment in favor of the defendant. Plaintiff, however, has noticed an appeal. Defendants have noticed appeals in the four other cases. During November of 2001, the California Court of Appeal affirmed the judgment in which a California plaintiff was awarded \$26.5. The defendant in the case has announced it plans to notice an appeal from the decision to the California Supreme Court.

During 2001, juries have returned verdicts in six conventional product liability cases. Verdicts in favor of the defendants were returned in five of the cases, including the two in which Lorillard was a defendant. The sixth, and the only one resolved in favor of the plaintiffs during 2001,

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was the California case discussed above in which plaintiff was awarded punitive damages.

During 2001, another cigarette manufacturer, Brown & Williamson Tobacco Corporation, paid \$1.1 in damages and interest to a former smoker and his spouse for injuries that the jury determined they incurred as a result of smoking. Carter v. Brown & Williamson Tobacco Corporation (Circuit Court, Duval County, Florida, filed February 10, 1995). In the 1996 trial of the case, the jury awarded plaintiffs a total of \$.8 in actual damages at trial. Plaintiffs did not seek punitive damages. In 1998, the Florida Court of Appeal reversed the judgment, holding that plaintiffs' claims were barred by the statute of limitations. The Florida Supreme Court, however, reinstated the jury's damages award during 2000 and denied Brown & Williamson's motion for rehearing during 2001. Brown & Williamson's motion to stay the mandate pending resolution of its petition for writ of certiorari to the U.S. Supreme Court was denied. Brown & Williamson therefore paid approximately \$1.1 in damages and interest to the plaintiffs during 2001. Brown & Williamson subsequently filed a petition for writ of certiorari with the U.S. Supreme Court. On June 29, 2001, the U.S. Supreme Court declined to accept for review the petition for writ of certiorari. Lorillard was not a defendant in this matter.

— Some additional cases are scheduled for trial during the remainder of 2001 against U.S. cigarette manufacturers and manufacturers of smokeless tobacco products. Various trials are also scheduled for 2002 and beyond. These trials include a consolidated trial of the cases brought by approximately 1,250 West Virginia smokers or users of smokeless tobacco products that is scheduled to begin during March 2002. Lorillard is a defendant in some of the cases set for trial, including the consolidated West Virginia trial. The trial dates are subject to change.

— The California Supreme Court is reviewing decisions by the California Court of Appeals as to whether a California statute bars claims against

cigarette manufacturers if the claims accrued between 1988 and 1998. Several cases against cigarette manufacturers, including Lorillard, have been dismissed based on application of the statute in question.

FLIGHT ATTENDANT CASES - There are approximately 2,900 cases pending in the Circuit Court of Dade County, Florida against Lorillard and three other U.S. cigarette manufacturers in which the plaintiffs are present or former flight attendants, or the estates of deceased flight attendants, who allege injury as a result of exposure to environmental tobacco smoke in the aircraft cabin. The Company is not a defendant in any of the flight attendant cases.

The suits were filed as a result of a settlement agreement on October 10, 1997 by the parties to Broin v. Philip Morris Companies, Inc., et al. (Circuit Court, Dade County, Florida, filed October 31, 1991), a class action brought on behalf of flight attendants claiming injury as a result of exposure to environmental tobacco smoke. The settlement agreement was approved by the trial court on February 3, 1998. Pursuant to the settlement agreement, among other things, Lorillard and three other U.S. cigarette manufacturers paid approximately \$300.0 to create and endow a research institute to study diseases associated with cigarette smoke. In addition, the settlement agreement permitted the plaintiff class members to file individual suits. These individuals may not seek punitive damages for injuries that arose prior to January 15, 1997.

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- During October 2000, the Circuit Court of Dade County, Florida entered an order that may be construed to hold that the flight attendants are not required to prove the substantive liability elements of their claims for negligence, strict liability and breach of implied warranty in order to recover damages. The court further ruled that the trials of these suits are to address whether the plaintiffs' alleged injuries were caused by their exposure to environmental tobacco smoke and, if so, the amount of damages to be awarded. It is not clear how the trial judges will apply this order. Defendants noticed an appeal from the October 2000 order to the Third District of the Florida Court of Appeal. The Court of Appeal issued an order during October 2001 that dismissed defendants' appeal as premature. Defendants filed a motion for rehearing, for rehearing en banc or, in the alternative, for certification of the October 2001 order to the Florida Supreme Court. As of November 6, 2001, the Court of Appeal had not ruled on whether it would grant rehearing or the certification as defendants requested.

— As of November 6, 2001, trial had been held in one of the flight attendant cases. On April 5, 2001, a jury in the Circuit Court of Dade County, Florida returned a verdict in favor of Lorillard and the other defendants in the case of Fontana v. Philip Morris Incorporated, et al. The court entered final judgment in favor of the defendants and denied plaintiff's post-trial motions. Plaintiff has noticed an appeal to the Third District of the Florida Court of Appeal.

Additional flight attendant cases are set for trial. As of November 6, 2001, approximately 15 such cases were scheduled for trial between December 2001 and April 2002. It is possible that several of the flight attendant cases will be tried in 2002 and thereafter.

CLASS ACTIONS - There are approximately 45 purported class action cases pending against cigarette manufacturers and other defendants. Of these approximately 45 cases, Lorillard is a defendant in approximately 25, five of which also name the Company as a defendant. In addition, two cases that name both the Company and Lorillard as defendants have not been served on any of the parties. Many of the purported class actions are in the pretrial, discovery stage, although trial proceedings were under way in two of the matters as of November 6, 2001. Most of the suits seek class certification on behalf of residents of the states in which the cases have been filed, although some suits seek class certification on behalf of residents of multiple states. Plaintiffs in all but two of the purported class actions seek class certification on behalf of individuals who smoked cigarettes or were exposed to environmental tobacco smoke. In one of the two remaining purported class action cases, plaintiffs seek class certification on behalf of individuals who paid insurance premiums. Plaintiffs in the other remaining suit seek class certification on behalf of U.S. residents under the age of 22 who purchased cigarettes as minors and who do not have personal injury claims. Plaintiffs in some of the reimbursement cases, which are discussed below, also seek certification of such cases as class actions.

Various courts have ruled on motions for class certification in smoking and health-related cases. In twelve state court cases, which were pending in five states and the District of Columbia, courts have denied

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a New York federal court case, however, was due to the court's interest in preserving judicial resources for a potentially broader class certification ruling in In re Simon (II) Litigation, which is discussed below. In six cases in which Lorillard is a defendant, plaintiffs' motions for class certification have been granted and appeals either have been rejected at the interlocutory stage or, in one case, the plaintiffs' claims were resolved through a settlement agreement. These six cases are Broin (which was the matter concluded by the settlement agreement and discussed under "Conventional Product Liability Cases Flight Attendant Cases"), Engle, Scott, Blankenship, Daniels and Brown.

Theories of liability asserted in the purported class action cases include a broad range of product liability theories, including those based on consumer protection statutes and fraud and misrepresentation. Plaintiffs seek damages in each case that range from unspecified amounts to the billions of dollars. Most plaintiffs seek punitive damages and some seek treble damages. Plaintiffs in many of the cases seek medical monitoring. Plaintiffs in some of the purported class actions are represented by a well-funded and coordinated consortium of approximately 60 law firms from throughout the United States.

The Engle case: Trial began during July 1998 in the case of Engle v. R.J. Reynolds Tobacco Co., et al. (Circuit Court, Dade County, Florida, filed May 5, 1994). The trial court, as amended by the Florida Court of Appeal, granted class certification on behalf of Florida residents and citizens, and survivors of such individuals, who have been injured or have died from medical conditions allegedly caused by their addiction to cigarettes containing nicotine.

— The case is being tried in three phases. The first phase involved consideration of certain issues claimed to be "common" to the members of the class and their asserted causes of action.

— On July 7, 1999, the jury returned a verdict against defendants, including Lorillard, at the conclusion of the first phase. The jury found, among other things, that eigarette smoking is addictive and causes lung cancer and a variety of other diseases, that the defendants concealed information about the health risks of smoking, and that defendants' conduct "rose to a level that would permit a potential award or entitlement to punitive damages." The verdict permitted the trial to proceed to a second phase. The jury was not asked to award damages in the Phase One verdict.

By order dated July 30, 1999 and supplemented on August 2, 1999, together, the "Punitive Damages Order," the trial judge amended the trial plan with respect to the manner of determining punitive damages. The Punitive Damages Order provided that the jury would determine punitive damages, if any, on a lump-sum dollar amount basis for the entire qualified class. The Third District of the Florida Court of Appeal rejected as premature defendants' appeals from the Punitive Damages Order, and the Florida Supreme Court declined to review the Punitive Damages Order at that time.

The first portion of Phase Two of the trial began on November 1, 1999 before the same jury that returned the verdict in Phase One. In the first part of Phase Two, the jury determined issues of specific causation, reliance, affirmative defenses, and other individual specific issues

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related to the claims of three named plaintiffs and their entitlement to damages, if any.

— On April 7, 2000, the jury found in favor of the three plaintiffs and awarded them a total of \$12.5 in economic damages, pain and suffering damages and damages for loss of consortium. After awarding damages to one of the three plaintiffs, the jury appeared to find that his claims were barred by the statute of limitations. The final judgment entered by the trial court on November 6, 2000 reflected the damages award, and held only a portion of this plaintiff's claims were barred by the statute of limitations.

The second part of Phase Two of the trial began on May 22, 2000 and was heard by the same jury that heard the trial's prior phases and considered

evidence as to the punitive damages to be awarded to the class. On July 14, 2000, the jury awarded a total of \$145,000.0 in punitive damages against all defendants, including \$16,250.0 against Lorillard.

On November 6, 2000, the Circuit Court of Dade County, Florida, entered a final judgment in favor of the plaintiffs that reflects the jury's three verdicts in favor of the plaintiffs. The judgment also provides that the jury's awards bear interest at the rate of 10% per year. The court's final judgment denied various of defendants' post-trial motions, which included a motion for new trial and a motion seeking reduction of the punitive damages award. Lorillard has noticed an appeal from the final judgment to the Third District of the Florida Court of Appeal and has posted its appellate bond in the amount of \$100.0 pursuant to Florida legislation limiting the amount of an appellate bond required to be posted in order stay execution of a judgment for punitive damages in a certified class action. While Lorillard believes this legislation is valid and that any challenges to the possible application or constitutionality of this legislation would fail, during May of 2001, Lorillard and two other defendants jointly contributed a total of \$709.0 to a fund that will not be recoverable by them even if challenges to the judgment are resolved in favor of the defendants. As a result, the class has agreed to a stay of execution, referred to as the Engle agreement, on its punitive damages judgment until appellate review is completed, including any review by the U.S. Supreme Court. Lorillard contributed a total of \$200.0 to this fund, which included the \$100.0 that was previously posted as collateral for its appellate bond. Accordingly, Lorillard has recorded a pre-tax charge of \$200.0 in the quarter ended June 30, 2001.

— In the event that Lorillard's balance sheet net worth falls below \$921.2 (as determined in accordance with generally accepted accounting principles in effect as of July 14, 2000), the stay granted in favor of Lorillard in the Engle agreement would terminate and the class would be free to challenge the Florida legislation.

In addition, the Engle agreement requires Lorillard to obtain the written consent of class counsel or the court prior to selling any trademark of or formula comprising a cigarette brand having a U.S. market share of 0.5% or more during the preceding calendar year. The Engle agreement also requires Lorillard to obtain the written consent of the Engle class counsel or the court to license to a third party the right to manufacture or sell such a cigarette brand unless the cigarettes to be manufactured under the license will be sold by Lorillard.

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- Now that the jury has awarded punitive damages and final judgment has been entered, Lorillard believes that it is unclear how the Punitive Damages Order will be implemented. The Punitive Damages Order provides that the lump sum punitive damage amount will be allocated equally to each class member and acknowledges that the actual size of the class will not be known until the last case has withstood appeal, i.e., the punitive damage amount, determined for the entire qualified class, would be divided equally among those plaintiffs who are ultimately successful. The Punitive Damages Order does not address whether defendants would be required to pay the punitive damage award prior to a determination of claims of all class members, which is Phase Three of the trial plan, a process that could take years to conclude. The final judgment entered by the court on November 6, 2000 directs that the amounts awarded by the jury are to be paid immediately. Phase Three would address potentially hundreds of thousands of other class members' claims, including issues of specific causation, reliance, affirmative defenses and other individual-specific issues regarding entitlement to damages, in individual trials before separate iuries.

Lorillard has been named in five separate lawsuits that are pending in the Florida courts in which the plaintiffs claim that they are members of the Engle class, that all liability issues associated with their claims were resolved in the earlier phases of the Engle proceedings, and that trials on their claims should proceed immediately. Lorillard is opposing trials of these actions on the grounds that they should be considered during Phase Three claims of the Engle case and should be stayed while the Engle appeal is proceeding.

Lorillard remains of the view that the Engle case should not have been certified as a class action. Lorillard believes that class certification in the Engle case is inconsistent with the majority of federal and state court decisions which have held that mass smoking and health claims are inappropriate for class treatment. Lorillard has challenged the class certification, as well as numerous other legal errors that it believes occurred during the trial. The Company and Lorillard believe that an appeal of these issues on the merits should prevail.

Other Class Action Cases: Trial began during January of 2001 in the case of Blankenship v. American Tobacco Company, et al. (Circuit Court, Ohio County, West Virginia, filed January 31, 1997), but a mistrial was declared while plaintiffs were presenting their evidence. Re-trial began during September of 2001 and was proceeding as of November 6, 2001. During 2000, the court granted plaintiffs' motion for class certification. The court has ruled that the class consists of West Virginia residents who were eigarette smokers on or after January 31, 1995; who had a minimum of a five pack per year smoking history as of December 4, 2000; who have not been diagnosed with certain medical conditions; and who have not received health care funded by the State of West Virginia. The West Virginia Supreme Court of Appeals declined to review defendants' petition for a writ of prohibition against the class certification ruling. Plaintiffs seek the creation of a fund, the purpose of which would be to pay for class members to receive medical monitoring for chronic obstructive pulmonary disease, emphysema and lung cancer. The case is being tried pursuant to a multi-phase trial plan. The first phase, which was in trial as of November 6, 2001, addresses issues "common" to the class members' claims, including matters relating to the defendants' alleged liability and the necessity and reasonableness of plaintiffs' proposed medical

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monitoring plan. The court has not specified the issues to be addressed in the trial's subsequent phases. Lorillard is a defendant in the case.

- Jury selection began during June of 2001 in the case of Scott v. The American Tobacco Company, et al. (District Court, Orleans Parish, Louisiana, filed May 24, 1996). A twelve member jury and ten alternate jurors were selected, but the Louisiana Court of Appeals and the Louisiana Supreme Court, in response to writ applications initiated by the defendants, excused a total of nine jurors or alternate jurors. The Supreme Court directed the trial court to re-open the jury selection process in order to select additional jurors. In their writ application, defendants contended that several selected jurors had family members who were potential members of the class certified by the trial court, and that the selected jury was biased against the defendants. As of November 6, 2001, the trial court was in the process of selecting new jurors. The trial court has certified a class comprised of residents of the State of Louisiana who desire to participate in medical monitoring or smoking cessation programs and who began smoking prior to September 1, 1988, or who allege that defendants undermined compliance with the warnings on cigarette packages. Lorillard is a defendant in the case.

— During December 2000, the Superior Court of San Diego County, California issued an order in the case of Daniels v. Philip Morris, Incorporated, et al., that granted plaintiffs' motion for class certification on behalf of California residents who, while minors, smoked at least one cigarette between April 1994 and December 31, 1999. The California Supreme Court rejected defendants' writ application from the class certification ruling. Trial in this matter is scheduled to begin during May 2002, although the court has indicated that trial may be delayed until July 2002. Lorillard is a defendant in this action.

During April 2001, the Superior Court of San Diego County, California in the case of Brown v. The American Tobacco Company, Inc., et al., granted in part plaintiff's motion for class certification and certified a class comprised of residents of California who smoked at least one of defendants' cigarettes "during the applicable time period" and who were exposed to defendants' marketing and advertising activities in California. Certification was granted as to plaintiff's claims that defendants violated California Business and Professions Code Sections 17200 and 17500. The court subsequently defined "the applicable class period" for plaintiffs' claims, pursuant to a stipulation submitted by the parties, as June 10, 1993 through April 23, 2001. Trial is scheduled to begin during October 2002. Lorillard is a defendant in the case.

REIMBURSEMENT CASES — In addition to the cases settled by the State Settlement Agreements described above, approximately 55 other suits are pending, comprised of cases brought by the U.S. federal government, county governments, city governments, unions, American Indian tribes, hospitals or hospital districts, private companies and foreign governments filing suit in U.S. courts, in which plaintiffs seek recovery of funds allegedly expended by them to provide health care to individuals with injuries or other health effects allegedly caused by use of tobacco products or exposure to cigarette smoke. These cases are based on, among other things, equitable claims, including injunctive relief, indemnity, restitution, unjust enrichment and public nuisance, and claims based on antitrust laws and state consumer protection acts. Plaintiffs in some of these actions seek certification as class actions. Plaintiffs seek damages in each case

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plaintiffs seek punitive damages and some seek treble damages. Plaintiffs in some of the cases seek medical monitoring. Lorillard is named as a defendant in all of the reimbursement cases except for a few of those filed in U.S. courts by foreign governments. The Company is named as a defendant in approximately 30 of the pending reimbursement cases, although it has not received service of two of these matters.

— U.S. Federal Government Action — The U.S. federal government filed a reimbursement suit on September 22, 1999 in the U.S. District Court for the District of Columbia against Lorillard, other U.S. eigarette manufacturers, some parent companies and two trade associations. The Company is not a defendant in this action. Plaintiff asserted claims under the Medical Care Recovery Act, the Medicare Secondary Payer provisions of the Social Security Act, and the Racketeer Influenced and Corrupt Organizations Act. The government alleges in the complaint that it has incurred costs of more than \$20,000.0 annually in providing health care costs under several federal programs, including Medicare, military and veterans' benefits programs, and the Federal Employee Health Benefits Program. The federal government seeks to recover an unspecified amount of health care costs, and various types of relief, including disgorgement of profits, injunctive relief and declaratory relief that defendants are liable for the government's future costs of providing health care resulting from the defendants' alleged wrongful conduct.

During September 2000, the court granted in part and denied in part defendants' motion to dismiss the complaint. The court dismissed plaintiff's claims asserted under the Medical Care Recovery Act as well as those under the Medicare as Secondary Payer provisions of the Social Security Act. The court denied the motion as to plaintiff's claims under the Racketeering Influenced and Corrupt Organizations Act. Plaintiff sought modification of the trial court's order as it related to the dismissal of the Medical Care Recovery Act claim. In an amended complaint filed during February 2001, plaintiff attempted to replead the Medicare as Secondary Payer claim. In a July 2001 decision, the court reaffirmed its dismissal of the Medical Care Recovery Act claims. The court also dismissed plaintiff's reasserted claims under the Medicare as Secondary Payer Act. The court has denied a motion for intervention and a proposed complaint in intervention filed by the Cherokee Nation Tribe on behalf of a purported nationwide class of American Indian tribes.

— In June of 2001, the government invited defendants in the lawsuit, including Lorillard, to meet to discuss the possibility of a settlement of the government's case. Lorillard participated in one such meeting and no further meetings are scheduled.

Reimbursement Cases filed by Foreign Governments in U.S. Courts - Cases have been brought in U.S. courts by the nations of Belize, Bolivia, Ecuador, Guatemala, Honduras, Kyrgyz, Nicaragua, Panama, the Russian Federation, Tajikistan, Thailand, Ukraine and Venezuela, as well as ten Brazilian states, 11 Brazilian cities and one Canadian province. Both the Company and Lorillard have been named as defendants in the cases filed by Belize, Bolivia, Ecuador, Honduras, Kyrgyz, the Russian Federation, Tajikistan, Ukraine and Venezuela, the ten Brazilian states, the 11 Brazilian cities and the Canadian province. The Company has not received service of process of the cases filed by Honduras or Venezuela. The suits filed by Ecuador, Kyrgyz and Thailand have been voluntarily dismissed by the plaintiffs. A federal court of appeals has affirmed the trial court's orders dismissing the cases filed by Guatemala, Nicaragua and Ukraine and

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the United States Supreme Court has denied the petitions for writ of certiorari filed by the three nations. The case filed by the Province of Ontario, Canada is pending on appeal following the entry of an order granting defendants' motion to dismiss the complaint. In addition, Lorillard and the Company were dismissed from two suits that remain pending against other defendants. One of these cases was filed by the Marshall Islands, while the plaintiff in the second suit is one of the Brazilian states. Each of the remaining cases is in the pre-trial, discovery stage.

— In 1977, Lorillard sold substantially all of its trademarks outside of the United States and the international sales business in cigarettes associated with those brands. Performance by Lorillard of obligations under the 1977 agreement reflecting the sale was guaranteed by the Company. Lorillard and the Company have received notice from Brown & Williamson Tobacco Corporation, which claims to be a successor to the

purchaser, that indemnity will be sought under certain indemnification provisions of the 1977 agreement with respect to suits brought by various of the foregoing foreign jurisdictions, and in certain cases brought in foreign countries by individuals concerning periods prior to June 1977 and during portions of 1978.

Reimbursement Cases by Indian Tribes - American Indian Tribes are the plaintiffs in five pending reimbursement suits. Most of these cases have been filed in tribal courts. Lorillard is a defendant in each of the cases. The Company is not named as a defendant in any of the pending tribal cases. One of the five cases is on appeal from a final judgment entered in favor of the defendants. Each of the four other pending cases is in the pre-trial, discovery stage.

Reimbursement Cases By Private Companies and Health Plans or Hospitals and Hospital Districts Three cases are pending against cigarette manufacturers in which the plaintiffs are private companies, including not for profit insurance companies. Lorillard is a defendant in each of the pending cases. The Company is not a defendant in any of the pending private company cases. One of the cases was filed in New York by eight German insurance companies.

— On June 4, 2001, trial concluded in the case of Blue Cross and Blue Shield of New Jersey. For a discussion of this case, see "Significant Recent Developments."

In addition, two suits filed by hospitals or hospital districts are pending. Lorillard is named as a defendant in both of the pending hospital or hospital district cases. The Company is not named as a defendant in either of the pending hospital or hospital district cases. In one additional suit, a city governmental entity and several hospitals or hospital districts are plaintiffs. The Company is a defendant in this case.

Reimbursement Cases By Labor Unions — Seven reimbursement cases are pending in various federal or state courts in which the plaintiffs are labor unions, their trustees or their trust funds. Lorillard is a defendant in each of these suits. The Company is a defendant in two of the pending suits. Approximately 75 union cases have been dismissed in recent years. Some of these cases were dismissed voluntarily, while others were dismissed as a result of defendants' motions. Appeals were sought from some of these dismissal rulings and defendants have prevailed in each of

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these appeals. The Second, Third, Fifth, Seventh, Eighth, Ninth and Eleventh Circuit Courts of Appeal have found in favor of the defendants in each of the appeals from dismissal orders entered by the federal trial courts that were submitted to them, and the U.S. Supreme Court has denied petitions for writ of certiorari that sought review of some of these decisions. In addition, the Circuit Court of Appeals for the District of Columbia has reversed a decision by a district court refusing to dismiss four union cases. Several cases pending in state courts also have been dismissed, including a suit in California in which plaintiffs sought class certification on behalf of other labor union trust funds.

Trial has been held in one of the reimbursement cases brought by labor unions. On March 18, 1999, the jury in Iron Workers Local Union No. 17 Insurance Fund, et al. v. Philip Morris, Inc., et al. (U.S. District Court, Northern District, Ohio, Eastern Division, filed May 20, 1997) returned a verdict in favor of the defendants, which included Lorillard, on all counts of plaintiffs' complaint. During pre-trial proceedings, the court granted plaintiffs' motion for class certification on behalf of funds in Ohio established under the Taft Hartley Act. Plaintiffs voluntarily dismissed the appeal they noticed following the verdict.

Eastern District of New York Litigation — On April 18, 2000, a federal judge in the Eastern District of New York issued an order that consolidates, for settlement purposes only, ten pending cases involving Lorillard as well as other industry defendants. These cases included three contribution cases (Falise v. The American Tobacco Company, et al., H.K. Porter Company, Inc. v. The American Tobacco Company, Inc., et al. and Raymark Industries, Inc. v. The American Tobacco Company, Inc., et al.), two union cases (Bergeron, et al. v. Philip Morris, Inc., et al. and The National Asbestos Workers Medical Fund, et al. v. Philip Morris Incorporated, et al.), one private company case (Blue Cross and Blue Shield of New Jersey, Inc., et al. v. Philip Morris, Incorporated, et al.), two smoking and health class actions that have been served on defendants (Decie v. The American Tobacco Company, Inc., et al. and Simon v. Philip Morris Incorporated, et al.), one smoking and health class action in which none of the defendants has received service of process

(Ebert v. Philip Morris, Incorporated, et al.) and one case that contains elements of both a smoking and health class action and a private citizen reimbursement case (Mason v. The American Tobacco Company, Inc., et al.). The Falise and H.K. Porter cases have been dismissed. The judge's order also invited the federal government to join in the settlement discussions. On July 31, 2000, the federal judge orally proposed the formation of a national punitive damages class action for the purposes of settlement. Pursuant to the judge's proposal, Lorillard entered into discussions with a committee of counsel representing a broad-based group of plaintiffs in an effort to arrive at a comprehensive settlement of all exemplary and punitive damage claims, including claims involved in the Engle class action in Florida described above. The parties were unable to reach an understanding and the negotiations were suspended in late 2000.

The federal judge directed that a combined suit be filed encompassing all of the claims pending before him that name cigarette manufacturers as defendants. This matter is styled In re Simon (II) Litigation (U.S. District Court, Eastern District, New York, filed September 6, 2000). The Company is a defendant in this proceeding. In a November 2000 ruling, the court stated that "Simon II should be triable without appreciable delay should it be certified." During March 2001, the court heard argument of plaintiffs' motion for class certification, plaintiffs' motion for

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appointment of class counsel, and defendants' motion to dismiss the complaint.

— During 2001, trial has been held in two of Eastern District of New York cases: Falise, a contribution case, and Blue Cross and Blue Shield of New Jersey (trial was limited to the claims of only one plan plaintiff), a reimbursement case described under "Significant Recent Developments."

Following conclusion of the trial in Blue Cross and Blue Shield of New Jersey, described under "Significant Recent Developments," the U.S. District Judge stayed the claims asserted in the suit by the other plan plaintiffs pending resolution of the appeals the court expects the parties in the trial to file. The U.S. District Judge also stayed several of the cases involving eigarette manufacturers pending before the judge.

CONTRIBUTION CLAIMS — In addition to the foregoing cases, approximately 15 cases are pending in which private companies seek recovery of funds expended by them to individuals whose asbestos disease or illness was alleged to have been caused in whole or in part by smoking related illnesses. Lorillard is named as a defendant in each action, although it has not received service of process of one of them. The Company is named as a defendant in three of the cases but has not received service of process of one of them. As noted under "Eastern District of New York Litigation," on June 29, 2001, plaintiffs in the Falise case dismissed their suit and gave up their right to file suit in the future. The remaining cases are in the pre-trial, discovery stage.

- A number of cases have been filed against Lorillard FILTER CASES seeking damages for cancer and other health effects claimed to have resulted from exposure to asbestos fibers which were incorporated, limited period of time, ending more than forty years ago, into the filter material used in one of the brands of cigarettes manufactured by Lorillard. Approximately 20 filter cases are pending in federal and state courts against Lorillard. The Company is not a defendant in any of the pending filter cases. Allegations of liability include negligence, strict liability, fraud, misrepresentation and breach of warranty. Plaintiffs in most of these cases seek unspecified amounts in compensatory and punitive damages. Trials have been held in fifteen such cases. Five such trials have been held since 1999. Juries have returned verdicts in favor of Lorillard in 11 of the 15 trials. Four verdicts have been returned in plaintiffs' favor. In a 1995 trial, a California jury awarded plaintiffs approximately \$1.2 in actual damages and approximately \$0.7 in punitive damages. In a 1996 trial, another California jury awarded plaintiff approximately \$0.15 in actual damages. In a 1999 trial, a Maryland jury awarded plaintiff approximately \$2.2 in actual damages. In a 2000 trial, California jury awarded plaintiffs \$1.1 in actual damages and the case was settled prior to a determination of punitive damages.

TOBACCO RELATED ANTITRUST CASES — Wholesalers and Direct Purchasers Suits — Lorillard and other domestic and international cigarette manufacturers and their parent companies, including the Company, were named as defendants in nine separate federal court actions brought by tobacco product wholesalers for violations of U.S. antitrust laws and international law. The complaints allege that defendants conspired to fix the price of cigarettes to wholesalers since 1993 in violation of the Sherman Act. These actions seek certification of a class including all

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were consolidated for pre-trial purposes in the U.S. District Court for the Northern District of Georgia. The Court has granted class certification for a four-year class (beginning in 1996 and ending in 2000) of domestic direct purchasers. The Company has been voluntarily dismissed without prejudice from all direct purchaser cases.

Indirect Purchaser Suits - Approximately 30 suits are pending in various state courts alleging violations of state antitrust laws which permit indirect purchasers, such as retailers and consumers, to sue under price fixing or consumer fraud statutes. Approximately 18 states permit such suits. Lorillard is a defendant in each of these indirect purchaser cases. One indirect purchaser suit, in Arizona, has been dismissed in its entirety. The Company was also named as a defendant in most of these indirect purchaser cases but has been voluntarily dismissed without prejudice from all of them.

Tobacco Growers Suit - DeLoach v. Philip Morris Inc., et al. (U.S. District Court, Middle District of North Carolina, filed February 16, 2000). Lorillard is named as a defendant in a lawsuit that, after several amendments, alleges only antitrust violations. The other major domestic tobacco companies are also presently named as defendants, and the plaintiffs have now added the major leaf buyers as defendants. This case was originally filed in U.S. District Court, District of Columbia, and transferred to a North Carolina federal court upon motion by the defendants. Plaintiffs seek certification of a class including all tobacco growers and quota holders (the licenses that a farmer must either own or rent to sell the crop), who sold tobacco or held quota under the federal tobacco leaf price support program since February 1996. The court has not vet ruled on plaintiffs' motion for class certification. The plaintiffs' claims relate to the conduct of the companies in the purchase of tobacco through the auction system under the federal program. The suit seeks an unspecified amount of actual damages, trebled under the antitrust laws, and injunctive relief.

OTHER TOBACCO RELATED LITIGATION — Cigarette Smuggling Litigation—Lorillard and other domestic cigarette manufacturers and their parent companies, including the Company, have been named as defendants in cases filed in a Florida court by the Republic of Ecuador, the Republic of Honduras and the Republic of Belize. Plaintiffs allege that the defendants evaded cigarette taxation by engaging in a scheme to smuggle cigarettes into each nation. Plaintiffs contend defendants sold cigarettes to distributors who in turn sold the cigarettes to smugglers. Plaintiffs seek unspecified amounts in actual damages, treble damages, punitive damages and equitable relief in each of the three suits. Lorillard and the Company have received service of each of the three cases.

Cigarette Advertising Suit - During June 2001, the U.S. Supreme Court reversed in large part a Massachusetts law that placed restrictions on cigarette advertising and promotional practices. The Court held that the Federal Cigarette Labeling and Advertising Act preempts many of Massachusetts' regulations governing outdoor and point of sale cigarette advertising. The Court also ruled that Massachusetts' outdoor and point of sale advertising regulations relating to smokeless tobacco and cigars violate the First Amendment and are unconstitutional. However, the court held that sales practices regulations relating to cigarettes, cigars and smokeless tobacco products are constitutional. Such regulations include those designed to prevent the sale of cigarettes to minors or to regulate conduct as it relates to the sale or use of cigarettes.

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On October 16, 2001 a three judge panel of the First Circuit Court of Appeals reversed a District Court ruling and upheld as constitutional a Massachusetts law requiring cigarette and smokeless tobacco manufacturers to disclose the ingredients added to their products on a brand by brand basis. The District Court had agreed with the tobacco manufacturers in ruling that the compelled disclosure was an unconstitutional taking of trade secrets. Lorillard and the other manufacturers filed a petition for an en banc rehearing on October 30, 2001. To date, the First Circuit has not issued a ruling on the petitions.

OTHER LITIGATION - The Company and its subsidiaries are also parties to other litigation arising in the ordinary course of business. The outcome of this other litigation will not, in the opinion of management, materially affect the Company's results of operations or equity.

11. In the opinion of Management, the accompanying consolidated condensed financial statements reflect all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of September 30, 2001 and December 31, 2000 and the results of operations for the three and nine months and changes in cash flows for the nine months ended September 30, 2001 and 2000.  Results of operations for the third quarter and the first nine months of
— each of the years is not necessarily indicative of results of operations  for that entire year.
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
OVERVIEW
The Company reported net income for the third quarter ended September 30, 2001 of \$165.7 million or \$.85 per share, compared to \$679.6 million or \$3.45 per share in 2000. Net investment gains (after taxes and minority interest) amounted to \$45.1 million in the third quarter of 2001, compared to gains of \$330.4 million in the third quarter of 2000.
Net operating income, which excludes net investment gains and losses, for the third quarter of 2001 was \$120.6 million or \$.62 per share, compared to \$349.2 million or \$1.77 per share in 2000. The lower results in the current quarter are primarily due to losses of \$264.6 million after taxes and minority interest at CNA related to the September 11, 2001 World Trade Center attack and related events ("WTG").
Net operating income is calculated by deducting net investment gains or losses (investment gains or losses after deduction of related income taxes and minority interests) and the cumulative effect of a change in accounting principle, net of tax and minority interest, from net income. Analysts following our stock have advised us that such information is meaningful in assisting them in measuring the performance of our insurance subsidiaries. In addition, it is used in management's discussion of the results of operations for the insurance related segments due to the significance of the amount of net investment gains or losses. Net operating income is also a common measure throughout the insurance industry. Net realized investment gains are excluded from this operating measure because investment gains or losses related to CNA's available for sale investment portfolio are largely discretionary, are generally driven by economic factors that are not necessarily consistent with key drivers of underwriting performance, and are therefore not an indication of trends in operations.
Net loss for the nine month period in 2001 was \$777.2 million or \$3.95 per share, compared to net income of \$1,373.8 million or \$6.90 per share in 2000. The loss was primarily attributable to CNA's second quarter reserve charge of \$1.8 billion after taxes and minority interest, the above-mentioned WTC reserve charge of \$264.6 million after taxes and minority interest, and the charge of \$121.0 million after taxes that was taken at Lorillard in the second quarter related to the agreement with the Engle class.
The net loss in 2001 includes net investment gains after taxes and minority interest of \$555.5 million or \$2.83 per share compared to gains of \$404.5 million or \$2.03 per share in the comparable period of the prior year. The net loss also includes a charge for accounting changes of \$53.3 million or \$.27 per share, related to accounting for derivative instruments at the CNA subsidiary.
Revenues in the third quarter of 2001 amounted to \$4.8 billion compared to \$5.8 billion in the comparable 2000 quarter. Revenues declined \$1.0 billion in the third quarter partly due to a decline in investment income of \$.6 billion at the CNA subsidiary. Revenues for the nine month period were \$14.3 billion in 2001, compared to \$15.7 billion in 2000.
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RESULTS OF OPERATIONS BY BUSINESS SEGMENT  CNA Financial

 $\overline{\phantom{a}}$  Insurance operations are conducted by subsidiaries of CNA Financial Corporation ("CNA"). CNA is an 89% owned subsidiary of the Company.

Property and Casualty

The property and casualty segment is comprised of the following operating units of CNA: Agency Market Operations, Specialty Operations, Reinsurance Operations, Global Operations and Risk Management.

— Revenues decreased by \$1,075.9 and \$2,302.5 million or 38.0% and 30.4%, and net income decreased by \$508.9 and \$2,283.9 for the three and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year.

### World Trade Center Catastrophe

During the third quarter of 2001, CNA experienced a severe catastrophe loss estimated at \$468.0 million pre-tax net of reinsurance related to the WTC catastrophe. The loss estimate is based on a total industry loss of \$50.0 billion and includes all lines of insurance. The current estimate takes into account CNA's substantial reinsurance agreements, including its catastrophe reinsurance program and corporate reinsurance program. Loss estimates are subject to considerable uncertainty. Subsequent developments on claims arising out of the WTC catastrophe could result in an increase in the total estimated loss, which could be material to the results of operations.

— The following table provides management's estimate of pre-tax losses related to this catastrophe on a gross basis (before reinsurance) and a net basis (after reinsurance).

Three Months Ended September 30, 2001 (In millions) After tax, Minority Interest And (1)After tax Corp. Aggregate and Minority Pre-tax Net Reinsurance Benefit Net Gross Losses **Impact Interest** Agency Market Operations \$ 85.0 57.0 32.0 23.0 9.0 Specialty Operations 15.015.09.0 5.0 CNA Re 662.0<del>410.0</del> 232.078.0 <del>154.0</del> Global Operations 199.0 15.0 9.0 3.0 6.0 Risk Management <del>290.0</del> <del>128.0</del> <del>72.0</del> 38.0 <del>34.0</del> Total property and -casualty 1,251.0 625.0 354.0146.0 208.0 Group Operations . 322.080.0 45.045.0 Life Operations 75.022.012.012.0727.0 <del>265.0</del> Total 1,648.0 <del>411.0</del> \$ 146.0

(1) Pre-tax impact of the WTC catastrophe before the corporate aggregate reinsurance treaties.

The net impact includes \$85.0 million of reinstatement and additional premiums.

### Second Quarter 2001 Prior Year Reserve Strengthening

During the second quarter of 2001, CNA noted the continued emergence of adverse loss experience across several lines of business related to prior years that are discussed in further detail below. CNA completed a number of reserve studies during the second quarter of 2001 for many of its lines of business, including those in which these adverse trends were noted. In the area of asbestos and environmental pollution and other mass tort claims ("APMT"), CNA reviewed internal claims data as well as studies generated by external parties, including a significant industry analysis of asbestos and environmental pollution exposures by an international rating agency. As a result of these various reviews, management concluded that ultimate losses, including losses for APMT, will be higher in the range of possible outcomes than previously estimated. CNA recorded a pre-tax charge of \$2.6 billion to strengthen reserves (\$1.5 billion after taxes and minority interest) associated with a change in estimate of prior year net loss and allocated loss adjustment expense reserves ("loss reserves"), including \$1.2 billion pre tax (\$0.7 billion after taxes and minority interest) related to APMT.

- The non-APMT adverse loss development was the result of recent analyses of

several businesses. The non-APMT reserve principally related to commercial insurance coverages including automobile liability and commercial multiple-peril, assumed reinsurance and healthcare related coverages.

Approximately \$600.0 million, excluding the impact of the corporate aggregate reinsurance treaty, of the adverse loss development is a result of analyses of several coverages provided to commercial entities written by various segments of CNA. These analyses showed unexpected increases in the size of claims for several lines, including commercial automobile liability, general liability and the liability portion of commercial multiple peril. In

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addition, the number of commercial automobile liability claims was higher than expected. Finally, several state-specific factors resulted in higher than anticipated losses, including developments associated with commercial automobile liability coverage in Ohio and general liability coverage provided to contractors in New York.

An analysis of CNA Re's assumed reinsurance business showed that the paid and reported losses for recent accident years were higher than expectations and resulted in an increase of net reserves of approximately \$560.0 million, excluding the impact of the corporate aggregate reinsurance treaty. The estimated ultimate loss ratios for these recent accident years have been revised to reflect the paid and reported losses.

Approximately \$320.0 million, excluding the impact of the corporate aggregate reinsurance treaty, of adverse loss development occurred in Specialty Operations and was caused by coverages provided to healthcare related entities. The level of paid and reported losses associated with coverages provided to national long-term care facilities were higher than expected. In addition, the average size of claims resulting from coverages provided to physicians and institutions providing healthcare related services increased more than expected.

Concurrent with CNA's review of loss reserves, CNA completed comprehensive studies of estimated premium receivable accruals on retrospectively rated insurance policies and involuntary market facilities. As a result, CNA recorded a \$.6 billion charge (\$.3 billion after taxes and minority interest) related to retrospective premium and other premium accruals ("premium accruals"). The studies included the review of all such retrospectively rated insurance policies and the current estimate of ultimate losses.

— As a result of this review and changes in premiums associated with the change in estimates for loss reserves, CNA recorded a pre-tax reduction in premium accruals of \$566.0 million. The effect on net earned premiums was \$616 million offset by a reduction of accrued commissions of \$50.0 million. Approximately \$188.0 million of this amount resulted from a change in estimate in premiums related to involuntary market facilities, which had an offsetting impact on net losses, and therefore had no impact on the net operating results for the quarter. Accruals for ceded premium related to other reinsurance treaties increased \$83.0 million due to the reserve strengthening. The remainder of the decrease in premium accruals relates to the change in estimate of the amount of retrospective premium receivables as discussed above.

### Aggregate Reinsurance Treaties

In 1999, CNA entered into an aggregate reinsurance treaty related to the 1999 through 2001 accident years covering substantially all of CNA's property-casualty lines of business (the "Aggregate Cover"). CNA has two sections of coverage under the terms of the Aggregate Cover. These coverages attach at defined loss and allocated loss adjustment expense (collectively, "losses") ratios for each accident year. Coverage under the first section of the Aggregate Cover, which is available for all accident years covered by the contract, has annual limits of \$500.0 million of losses with an aggregate limit of \$1.0 billion of losses for the three-year period. The ceded premiums are a percentage of ceded losses and for each full \$500.0 million of limit the premium is \$230.0 million. The second section of the Aggregate Cover, which is available for accident year 2001 only, provides additional coverage of up to \$510.0 million of losses for a maximum premium of \$310.0 million. Under the

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Aggregate Cover, interest expense on the funds withheld accrues at 8.0% per annum. If the aggregate loss ratio for the three-year period exceeds certain thresholds, additional premiums may be payable and the rate at which interest expense is accrued would increase to 8.25% per annum.

— In the first quarter of 2001, CNA triggered the coverage under the second section of the Aggregate Cover for the 2001 accident year. CNA has ceded

losses and the related ceded premium to this section in all quarters of 2001. In the third quarter, as a result of losses related to the WTC catastrophe the limit under this section has been exhausted. In the second quarter of 2001, the significant reserve additions fully utilized the limit on the 1999 accident year under the first section. No losses have been ceded to the remaining \$500.0 million of limit on accident years 2000 and 2001 under the first section. The impact of the Aggregate Cover on pre-tax operating results was as follows: September 30, 2001 Three Nine Months Ended Months Ended (In millions) \$ (83.0) \$ (543.0) Ceded earned premiums . Ceded claim and claim adjustment expenses 288.0 1,010.0 **Interest charges** (11.0)(70.0)Pre-tax benefit on operating results \$ 194.0 \$ 397.0 In 2001, CNA entered into a one-year aggregate reinsurance treaty related to the 2001 accident year covering substantially all property casualty lines of business in the Continental Casualty Company pool (the "CCC Cover"). The loss protection provided by the CCC Cover has an aggregate limit of \$750.0 million to \$825.0 million of losses depending on CCC's 2001 actual premium volume. The  $\underline{\mathsf{CCC}}$  Cover provides continuous coverage in excess of the second section of the Aggregate Covers discussed above. Under the CCC Cover, interest expense on the funds withheld generally accrues at 8.0% per annum. The interest rate increases to 10.0% per annum if the aggregate loss ratio exceeds certain thresholds. In the third quarter, as a result of significant losses related to the WTC catastrophe, significant recoveries were recorded under this treaty. The impact of the CCC Cover on pre-tax operating results was as follows: September 30, 2001 Three Nine Months Ended Months Ended (In millions)

<del>\$(232.0)</del> Ceded earned premiums . \$(234.0) Ceded claim and claim adjustment expense <del>427.0</del> <del>427.0</del> Interest charges . (15.0)(15.0)

\$ 180.0

\$ 178.0

The pre-tax benefit from the Aggregate Cover and the CCC Cover for the property casualty segment on estimated losses related to the WTC catastrophe, the second quarter of 2001 reserve adjustment and all other losses ("Core") was as follows:

Pre-tax benefit on operating results . . . . . .

	September	<del>-30, 2001</del>
	Three Months Ended	Nine Months Ended
WTC catastrophe	<del>\$ 259.0</del>	\$ 259.0 223.0

Core	115.0	93.0
Pre-tax benefit on operating results	\$ 374.0	\$ 575.0

#### 2001 Restructuring

In the second quarter of 2001, CNA finalized and approved a restructuring plan related to its information technology operations (the "IT Plan"). The overall goal of the IT Plan was to improve technology for the underwriting function and throughout CNA, and to eliminate inefficiencies in the deployment of IT resources. The changes facilitate a strong focus on enterprise wide system initiatives. The IT Plan had two main components: (1) the reorganization of IT resources into the Technology Solutions Group with a structure based on centralized, functional roles; and (2) the implementation of an integrated technology roadmap that includes common architecture and platform standards that directly support CNA's strategies.

In connection with the IT Plan, CNA incurred \$62.0 million, pre-tax, of restructuring and other related charges, primarily related to planned

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reductions in the workforce of approximately 260 positions (gross and net), and software and hardware asset write offs for the nine months ended September 30, 2001. There were no charges recorded in the third quarter of 2001. See Note 7 of the Notes to Consolidated Condensed Financial Statements for further details regarding this restructuring.

— The IT Plan is not expected to result in decreased operating expense in the foreseeable future. This is because savings from the workforce reduction will be used to fund new technology related initiatives.

— As of September 30, 2001, an accrual of approximately \$13.0 million exists related to the IT Plan. Approximately \$12.0 million of the accrual relates to workforce reductions with the remainder relating to other costs. Approximately \$8.0 million of this accrual is expected to be paid out during the remainder of 2001.

The following table summarizes the pre-tax effect of these costs on CNA's operating segments. Because future savings from the restructuring will be used to fund corporate information technology initiatives, the majority of these costs were borne by the Other Insurance segment.

In connection with CNA's efforts to reduce its expense structure to better align expenses with expected premium volume, CNA is in the process of undertaking a restructuring initiative. CNA is currently evaluating the impact of this restructuring initiative and expects to finalize a plan in the fourth quarter. In connection with this plan, CNA expects to take a restructuring charge before the end of the year. Since the plan has not been finalized, the amount of the restructuring charge or whether CNA will realize the expected benefit of any restructuring activities is unknown. Any restructuring charge may be material and may have an adverse material effect on results of operations.

#### Written Premium Adjustment

The CNA property casualty companies implemented a change, effective January 1, 2001, in the timing of recording written premiums for policies with future effective dates. This change was made in conjunction with statutorily required changes in recording written premiums. The change in timing of recording written premiums has no impact on net earned premiums or net income. The effect of the adjustments made to written premiums was an increase of \$31.0 and a decrease of \$87.0 million for the three and nine months ended September

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#### Operating Results

The following table summarizes key components of the property-casualty segment operating results for the three and nine months ended September 30, 2001 and 2000. The ratios for 2001 are presented with and without the 2001 second quarter charges related to reserve strengthening, restructuring and other related charges, and the effect of the corporate aggregate reinsurance treaties. The discussion of property-casualty underwriting losses and ratios following the table excludes these items to provide a more meaningful analysis of the underlying business results.

	Three Months Ended September 30,		Nine Months Ende September 30,	
	2001	2000	2001	2000
		(In m	<del>illions)</del>	
Net earned premiums	\$ 1,367.0	\$ 1,743.0	<del></del> \$ 3,386.0	<del>\$ 5,116.0</del>
Underwriting loss	(401.0)	(212.0)	(3,923.0)	(573.0)
Net operating (loss) income	<del>(75.0)</del>	<del>142.0</del>	<del>(2,015.0)</del>	<del>`415.0</del>
Ratios:				
Loss and loss adjustment expense	85.5%	78.1%	164.2%	77.49
Expense	41.0	32.9	49.1	32.6
-Dividend	2.8	1.1	2.5	1.2
-Combined	129.3%	112.1%	215.8%	111.29
Adjusted underwriting loss	<del>\$ (176.0)</del>		\$ ( <del>531.0)</del>	

-catastorphes, corporate covers,
-reserve adjustment and restructuring
-and other related charges:

Loss and loss adjustment expense	73.4% 74.2%
Expense	35.1 35.4
-Dividend	2.4 1.8
	110.9% 111.4%

Net operating income for the property-casualty segment decreased \$188.2 million in the third quarter of 2001 as compared with the same period in 2000. This decline was primarily related to the September 11, 2001 World Trade Center and related events ("WTC") catastrophe which had an estimated impact, including the benefit of corporate aggregate reinsurance treaties, of \$207.2 million (after tax and minority interest) for the property casualty segment. In addition, net operating income for the third quarter of 2001 decreased \$33.9 million (after tax and minority interest) due to a decline in limited partnership income. Partially offsetting these declines was a benefit of \$65.3 million (after tax and minority interest) related to corporate aggregate reinsurance treaties for core operations.

- Based upon the significance of the third quarter of 2001 corporate aggregate reinsurance treaties and the WTC catastrophe, the following discussion of

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underwriting results and ratios for the property casualty segment in comparison with prior periods excludes the impact of these items to provide a more meaningful analysis of the current underlying business results. The adjusted combined ratio decreased 1.2 points for the property casualty segment to 110.9% for the three months ended September 30, 2001 as compared with the same period in 2000 and adjusted underwriting results improved \$36.0 million. The adjusted loss ratio decrease of 4.7 points to 73.4% is due to improved current year underwriting results primarily in most commercial lines, except for workers' compensation, and Reinsurance Operations. The adjusted expense ratio increased 2.2 points to 35.1% due primarily to the reduced net earned premium base, partially offset by reduced operating expenses in Reinsurance

Operations as a result of reduced technology costs, Specialty Operations due to a continued focus on expense management, and decreased acquisition expenses for Agency Markets. The adjusted dividend ratio increased 1.3 points primarily as a result of adverse development in dividend reserves in Risk Management.

— Net earned premiums for the property casualty segment decreased \$376.0 million for the third quarter of 2001 compared with the same period in 2000. This decline was comprised of decreases in Agency Market Operations of \$112.0 million, Specialty Operations of \$67.0 million, Reinsurance Operations of \$140.0 million, and Risk Management of \$94.0 million. These decreases were partially offset by increases in net earned premiums for Global Operations of \$37.0 million.

Net earned premiums for Agency Market Operations decreased as a result of \$64.0 million of ceded premiums related to the corporate aggregate reinsurance treaties and decreased premiums in the commercial workers' compensation and package lines of business and increased ceded premiums from other than the corporate aggregate reinsurance treaties. Net earned premiums for Specialty Operations decreased as a result of \$18.0 million of ceded premiums related to the corporate aggregate reinsurance treaties and \$24.0 million of increased ceded premiums related to finite reinsurance treaties. Reinsurance Operations net earned premiums decreased as a result of \$125.0 million of ceded premiums related to the corporate aggregate reinsurance treaties and decreased net earned premiums for the London operations as a result of the announced intention to sell the United Kingdom subsidiaries of the Reinsurance Operations, partially offset by \$89.0 million of reinstatement and additional premiums related to the WTC catastrophe. Net earned premiums decreased for Risk Management primarily due to \$96.0 million of ceded premiums related to the corporate aggregate reinsurance treaties.

— Net earned premiums for Global Operations increased \$37.0 million primarily as a result of growth in the commercial casualty and property lines in the European operations, production increases in surety lines, and growth in the workers' compensation line. These increases were partially offset by \$12.0 million of additional ceded premiums arising from the corporate aggregate reinsurance treaties.

Net operating income decreased \$2,114.9 million for the first nine months of 2001 as compared with the same period in 2000. Net operating income decreased \$1,818.3 million (after tax and minority interest) related to a change in estimate of prior year net loss and allocated loss adjustment expense reserves and retrospective premium accruals in the second quarter of 2001. This amount includes the impact of net reserve strengthening, the related increase in the accrual for insurance related assessments and the ceded premiums and interest cost of the aggregate reinsurance treaty that attached due to the reserve strengthening. The effect of the increase in net prior year loss reserves was \$1,498.0 million (after tax and minority interest), including \$677.2 million

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(after tax and minority interest) related to asbestos, environmental pollution and other mass tort claims. The remaining \$368.0 million of the \$2,089.0 million charge was recorded based upon the completion of a comprehensive study of estimated premium receivable accruals on retrospectively rated insurance policies and involuntary market facilities.

In addition to the impact of the second quarter of 2001 reserve strengthening, net operating income for the first nine months of 2001 decreased \$207.2 million (after tax and minority interest), net of the related corporate aggregate reinsurance treaty benefit, due to the WTC catastrophe and \$88.8 million (after tax and minority interest) due to a decline in limited partnership income. These declines were partially offset by a benefit of \$53.1 million (after tax and minority interest) related to corporate aggregate reinsurance treaties on Core Operations.

Based upon the significance of the charges related to the second quarter of 2001 reserve strengthening, restructuring and other related charges, the WTC catastrophe, and the corporate aggregate reinsurance treaties, the following discussion of underwriting results and ratios for the property casualty segment in comparison with prior periods, excludes the impact of these items to provide a more meaningful analysis of the current underlying business results. The adjusted combined ratio increased 0.2 points for the nine months ended September 30, 2001 as compared with the same period in 2000 and the adjusted underwriting results for the property casualty segments improved \$42.0 million. The adjusted loss ratio decreased 3.2 primarily as a result of lower adverse development excluding the reserve charge, improved underwriting results across most commercial lines excluding workers' compensation, earned rate achievement and re-underwriting efforts undertaken last year in Commercial Insurance and Risk Management, as well as improvement in current year loss experience in Reinsurance Operations. The increase in the adjusted expense ratio of 2.8 points was primarily attributable to a decrease in the

net earned premium base and a \$55.0 million increase in acquisition expenses due to the write-off of unrecoverable deferred acquisition costs in the vehicle warranty line of business in the second quarter and the effect of the non-recurring ceding commission included in the first nine months of 2000 related to the sale of Personal Insurance to Allstate of \$69.0 million.

Net earned premiums for the property-casualty segment decreased \$1,730.0 million for the first nine months of 2001 compared with the same period in 2000. This decline was comprised of decreases in Agency Market Operations of \$838.0 million, Risk Management of \$542.0 million, Specialty Operations of \$55.9 million, and Reinsurance Operations of \$350.0 million. These decreases were partially offset by increases in net earned premiums for Global Operations of \$55.0 million.

Net earned premiums for Agency Market Operations decreased primarily as a result of \$321.0 million of ceded premiums related to the corporate aggregate reinsurance treaties, additional ceded premiums arising from the second quarter of 2001 reserve strengthening, a change in estimate for involuntary market premium accruals and \$100.0 million in adverse experience in retrospective premium accruals recorded in the second quarter of 2001 reserve strengthening (see explanation below). Net earned premiums for Risk Management decreased attributable to \$265.0 million in adverse experience in retrospective premium accruals recorded in the second quarter of 2001 reserve strengthening (see explanation below), \$232.0 million of ceded premiums related to the corporate aggregate reinsurance treaties, a change in estimate for involuntary market premium accruals and a continued focus on reunderwriting the book of business. Net earned premiums for CNA Re decreased as

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a result of \$161.0 million of ceded premiums related to the corporate aggregate reinsurance treaties and decisions made for 2001 not to renew contracts, including multi-year contracts, that management believed did not meet its underwriting profitability targets. Net earned premiums for Specialty Operations decreased as a result of \$36.0 million of ceded premiums related to the corporate aggregate reinsurance treaties and a decline in the healthcare professional liability business.

— Net earned premiums for Global Operations increased primarily as a result of growth in the commercial casualty and property lines in Europe and Canada, as well as production increases in surety lines. These increases were partially offset by \$27.0 million of ceded premiums related to the corporate aggregate reinsurance treaties.

The change in estimate related to retrospective premium receivables was based upon CNA's completion of a comprehensive study of estimated premium receivable accruals on retrospectively rated insurance policies and involuntary market facilities. The study included the review of all such retrospectively rated insurance policies and the current estimate of ultimate losses.

# <del>Group</del>

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Net earned premiums for Group Operations decreased \$16.0 million, or 1.7%, to \$931.0 million for the third quarter of 2001 as compared with the same period in 2000. Net earned premiums declined \$66.0 million as a result of the sale of the Life Reinsurance business on December 31, 2000 and \$39.0 million in the group reinsurance line of business primarily as a result of terminating unprofitable contracts with independent underwriting agencies that occurred in 2000. These declines were partially offset by increases of \$78.0 million in Federal Markets, mainly due to the mail handlers health benefit plan, and growth of \$11.0 million in Group Benefits, particularly in the disability lines.

Net operating income decreased by \$42.5 million to a loss of \$30.2 million in the third quarter of 2001 as compared with income of \$12.3 million for the same period in 2000. This decrease is primarily a result of losses related to the estimated WTC catastrophe of \$34.0 million (after tax and minority interest) in the Group Benefits line of business and \$11.3 million (after tax and minority interest) in group reinsurance. Net operating income also decreased due to the loss of income resulting from the sale of Life Reinsurance of \$3.5 million and a decline of \$3.5 million in limited partnership income in 2001. Partially offsetting these declines were improvements resulting from exiting unprofitable lines of business in 2000 and increased net investment income overall.

— Net earned premiums for Group Operations decreased \$129.0 million, or 4.8%, to \$2,579.0 million for the nine months ended September 30, 2001 as compared with the same period in 2000. Net earned premiums declined \$172.0 million as a result of the sale of Life Reinsurance and \$121.0 million in the group

reinsurance line of business primarily as a result of terminating unprofitable contracts with independent underwriting agencies in 2000. These declines were partially offset by increases in Federal Markets of \$114.0 million and in Group Benefits of \$50.0 million, particularly in the disability and group long term care lines of business.

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- Net operating income decreased by \$37.8 million to a loss of \$3.5 million for the first nine months of 2001 as compared with the same period in 2000. This decrease is related primarily to losses as a result of the estimated WTG catastrophe in the third quarter as discussed above. Net operating income also declined \$13.1 million as a result of the sale of Life Reinsurance and \$8.7 million due to a decline in limited partnership income. Partially offsetting these declines were improved group long term care results.

**Life** 

- Sales volume for Life Operations decreased \$35.0 million to \$663.0 million for the third quarter of 2001 as compared with the same period in 2000. Sales volume decreased as a result of a decline in the sale of variable annuities, exiting the viatical line of business and declines in the Chile annuity business. Net earned premiums increased \$12.0 million, or 5.1%, to \$248.0 million for the third quarter of 2001 as compared with the same period in 2000. This improvement is primarily attributable to improved sales of structured settlement annuities and Long Term Care products, partially offset by declines in the Chile annuity business.

- Net operating income decreased by \$39.9 million to \$3.8 million for the third quarter of 2001 as compared with the same period in 2000. This decrease is related to the losses for the estimated WTC catastrophe of \$12.2 million (after tax and minority interest), lower investment performance in the Index 500 product sold to institutions, decreased net investment income primarily due to a \$4.4 million decline in limited partnership income, and higher mortality experience in the Universal Life business.

— Sales volume for Life Operations decreased by \$96.0 million to \$2,286.0 million for the nine months ended September 30, 2001 as compared with the same period in 2000. This decline was driven primarily by declines in the sales of variable annuities and as a result of exiting the viatical line of business. These declines were partially offset by increased renewals and increased new sales in Long Term Care products. Net earned premiums increased \$66.0 million, or 9.8%, to \$740.0 million for the nine months ended September 30, 2001 as compared with the same period in 2000. This improvement is primarily attributable to improved sales of structured settlement annuities and Long Term Care products, partially offset by declines in the Chile annuity business.

- Excluding restructuring charges, net operating income decreased by \$47.6 million to \$74.7 million for the nine months ended September 30, 2001 as compared with the same period in 2000. This decrease relates primarily to decreased net investment income due to a \$14.8 million decline in limited partnership income and losses related to the estimated WTC catastrophe of \$12.2 million. In addition, net operating income decreased as a result of lower investment yields in Long Term Care products and lower investment performances in the Index 500 product.

Other Insurance

The Other Insurance segment consists of interest expense on CNA's corporate borrowings, certain run-off insurance operations, asbestos claims related to Fibreboard Corporation, financial guaranty insurance contracts, and certain non-insurance operations, including eBusiness initiatives.

- Net operating losses remained flat at \$39.4 million and \$73.6 million for the third quarter and first nine months of 2001 as compared to the same periods of 2000.

Included in the nine months ended September 30, 2001 was \$23.0 million in restructuring and other related charges. See Note 7 of the Notes to Consolidated Condensed Financial Statements for the discussion of Restructuring and Other Related Charges.

Environmental Pollution and Other Mass Tort and Asbestos Reserves

-CNA's property-casualty insurance companies have potential exposures related to environmental pollution and other mass tort and asbestos claims. In the

second quarter of 2001, CNA recorded \$1.2 billion pre-tax in reserve strengthening relating to asbestos, environmental pollution and other mass tort exposures. This reserve strengthening for asbestos, environmental pollution and other mass tort claims was based on a management review of developments with respect to these exposures conducted in the second quarter, as well as a review of the results of CNA's annual analysis of these claims.

Environmental pollution cleanup is the subject of both federal and state regulation. By some estimates, there are thousands of potential waste sites subject to cleanup. The insurance industry is involved in extensive litigation regarding coverage issues. Judicial interpretations in many cases have expanded the scope of coverage and liability beyond the original intent of the policies. The Comprehensive Environmental Response Compensation and Liability Act of 1980 ("Superfund") and comparable state statutes ("mini-Superfunds") govern the cleanup and restoration of toxic waste sites and formalize the concept of legal liability for cleanup and restoration by "Potentially Responsible Parties" ("PRPs"). Superfund and the mini-Superfunds establish mechanisms to pay for cleanup of waste sites if PRPs fail to do so, and to assign liability to PRPs. The extent of liability to be allocated to a PRP is dependent upon a variety of factors. Further, the number of waste sites subject to cleanup is unknown. To date, approximately 1,500 cleanup sites have been identified by the Environmental Protection Agency ("EPA") on its National Priorities List ("NPL"). State authorities have designated many cleanup sites as well.

Many policyholders have made claims against various CNA insurance subsidiaries for defense costs and indemnification in connection with environmental pollution matters. These claims relate to accident years 1989 and prior, which coincides with CNA's adoption of the Simplified Commercial General Liability coverage form, which includes what is referred to in the industry as an "absolute pollution exclusion". CNA and the insurance industry are disputing coverage for many such claims. Key coverage issues include whether cleanup costs are considered damages under the policies, trigger of coverage, allocation of liability among triggered policies, applicability of pollution exclusions and owned property exclusions, the potential for joint and several liability and the definition of an occurrence. To date, courts have been inconsistent in their rulings on these issues.

A number of proposals to reform Superfund have been made by various parties. However, no reforms were enacted by Congress during 2000 or the first nine months of 2001, and it is unclear what positions Congress or the administration and what legislation, if any, will result in the future. If there is legislation, and in some circumstances even if there is no legislation, the federal role in environmental cleanup may be significantly reduced in favor of state action. Substantial changes in the federal statute

or the activity of the EPA may cause states to reconsider their environmental eleanup statutes and regulations. There can be no meaningful prediction of the pattern of regulation that would result or the effect upon CNA's results of operations and/or financial position.

Due to the inherent uncertainties described above, including the inconsistency of court decisions, the number of waste sites subject to cleanup, and the standards for cleanup and liability, the ultimate liability of CNA for environmental pollution claims may vary substantially from the amount currently recorded.

As of September 30, 2001 and December 31, 2000, CNA carried approximately \$649.0 and \$347.0 million of claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported environmental pollution and other mass tort claims. There was no environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the three months ended September 30, 2001. Unfavorable environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the three months ended September 30, 2000 amounted to \$15.0 million. Unfavorable environmental pollution and other mass tort net claim and claim adjustment expense reserve development for the nine months ended September 30, 2001 and 2000 amounted to \$453.0 and \$36.0 million. The Company made environmental pollution related claim payments and other mass tort related claim payments of \$135.0 and \$153.0 million in calendar year 2000 and the nine months ended September 30, 2001 respectively, net of reinsurance.

— CNA's property casualty insurance subsidiaries also have exposure to asbestos claims. Estimation of asbestos claims and claim adjustment expense reserves involves many of the same limitations discussed above for environmental pollution claims, such as inconsistency of court decisions, specific policy provisions, allocation of liability among insurers and insureds, and additional factors such as missing policies and proof of coverage. Furthermore, estimation of asbestos claims is difficult due to,

among other reasons, the proliferation of bankruptcy proceedings and attendant uncertainties, the targeting of a broader range of businesses and entities as defendants, the uncertainty as to which other insureds may be targeted in the future, and the uncertainties inherent in predicting the number of future claims.

As of September 30, 2001 and December 31, 2000, CNA carried approximately \$1,233.0 and \$603.0 million of net claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported asbestos related claims. There was no asbestos net claim and claim adjustment expense reserve development for the three months ended September 30, 2001. Unfavorable asbestos net claim and claim adjustment expense reserve development for the three months ended September 30, 2000 amounted to \$12.0 million. Unfavorable asbestos net claim and claim adjustment expense reserve development for the nine months ended September 30, 2001 and 2000 amounted to \$769.0 and \$43.0 million. CNA made asbestos related claim payments of \$126.0 and \$78.0 million in calendar year 2000 and the nine months ended September 30, 2001 respectively, net of reinsurance, excluding payments made in connection with the 1993 settlement of litigation related to Fibreboard Corporation. CNA has attempted to manage its asbestos exposures by aggressively resolving old accounts.

The reserve strengthening in the second quarter of 2001 for asbestos related claims was based on a management review of developments with respect to these exposures conducted in the second quarter, as well as a review of the results

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of CNA's annual analysis of these claims. This analysis indicated a significant increase in claim counts for asbestos related claims. The factors that have led to the deterioration in claim counts include, among other things, intensive advertising campaigns by lawyers for asbestos claimants and the addition of new defendants such as the distributors and installers of asbestos containing products. New claim fillings increased significantly in 2000 over 1999 and that trend continues thus far in 2001. The volume of new claims has caused the bankruptcies of numerous asbestos defendants. Those bankruptcies also may result in increased liability for remaining defendants under principles of joint and several liability.

In addition, some asbestos defendants have asserted that their claims for insurance are not subject to aggregate limits on coverage. CNA currently has such claims from a number of insureds. Some of these claims involve insureds facing exhaustion of products liability aggregate limits in their policies, who have asserted that their asbestos claims fall within so called "non-products" liability coverage contained within their policies rather than products liability coverage, and that the claimed "non-products" coverage is not subject to any aggregate limit. It is difficult to predict the ultimate size of any of the claims for coverage not subject to aggregate limits or predict to what extent, if any, the attempts to assert "non-products" claims outside the products liability aggregate will succeed.

Due to the uncertainties created by volatility in claim numbers and settlement demands, the effect of bankrupteies, the extent to which non-impaired claimants can be precluded from making claims and the efforts by insureds to obtain coverage not subject to aggregate limits, the ultimate liability of CNA for asbestos claims may vary substantially from the amount currently recorded. Other variables that will influence CNA's ultimate exposure to asbestos claims will be medical inflation trends, jury attitudes, the strategies of plaintiff attorneys to broaden the scope of defendants, the mix of asbestos-related diseases presented and the possibility of legislative reform. Adverse developments with respect to such matters discussed in this paragraph could have a material adverse effect on CNA's results of operations and/or financial condition.

The results of operations and financial condition of CNA in future years may continue to be adversely affected by environmental pollution and other mass tort and asbestos claim and claim adjustment expenses. Management will continue to review and monitor these liabilities and make further adjustments, including further reserve strengthening as warranted.

### **Lorillard**

— Lorillard, Inc. and subsidiaries ("Lorillard"). Lorillard, Inc. is a wholly owned subsidiary of the Company.

Revenues increased by \$104.1 and \$194.0 million, or 9.3% and 5.9%, and net income increased \$31.2 million, or 15.7%, and decreased \$84.9 million, or 15.2%, for the quarter and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year.

The increase in revenues was due to higher average unit prices which would have resulted in an aggregate increase of approximately \$154.1 and \$408.7 million, or 13.7% and 12.5%, respectively, but was partially offset by a decrease of approximately \$40.2 and \$213.4 million, or 3.6% and 6.5%, respectively, reflecting lower unit sales volume for the quarter and nine

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months ended September 30, 2001, as compared to the corresponding periods of the prior year. During the first nine months of 2001, Lorillard increased its net wholesale price of cigarettes by an average of \$13.44 per thousand cigarettes (\$.27 per pack of 20 cigarettes), or 12.8%. Federal excise taxes are included in the price of cigarettes and have remained constant at \$17.00 per thousand units, or \$.34 per pack of 20 cigarettes. On October 26, 2001, Lorillard increased the list price of all its brands by \$2.50 per 1,000 cigarettes (\$.05 per pack of 20 cigarettes).

Lorillard's overall unit sales volume decreased by 2.5% and 5.4% for the quarter and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year. Newport's unit sales volume increased by 4.6% and 2.0% for the quarter and nine month period, primarily as a result of the introduction of the Newport Medium line extension and strengthened promotional support, as compared to the corresponding periods of the prior year. The decrease in Lorillard's overall unit sales volume reflects lower unit sales of its Maverick and Old Gold brands in the discount market segment. This decline reflects increased competition in the discount segment and continued limitations imposed by Philip Morris's merchandising arrangements and general competitive conditions. Overall, industry unit sales volume decreased by 2.5% for the nine months ended September 30, 2001.

Lorillard's share of wholesale cigarette shipments was 9.6% for the nine months ended September 30, 2001, as compared to 9.9% for the corresponding period of the prior year. Newport, a premium brand, accounted for 84.6% and 78.5% of Lorillard's unit sales for the nine months ended September 30, 2001 and 2000, respectively. Newport's market share of the U.S. premium segment was 10.9% and 10.5% for the nine months ended September 30, 2001 and 2000, respectively.

Lorillard recorded pre-tax charges of \$309.0, \$281.6, \$890.3 and \$829.5 million for the quarter and nine months ended September 30, 2001 and 2000 (\$188.2, \$168.1, \$542.2 and \$495.0 million after taxes), respectively, to accrue its obligations under various settlement agreements. Lorillard's portion of ongoing adjusted payments and legal fees is based on its share of domestic cigarette shipments in the year preceding that in which the payment is due. Accordingly, Lorillard records its portions of ongoing settlement payments as part of cost of manufactured products sold as the related sales occur. Funds required for the industry payment obligations have been provided by Lorillard's operating activities. See Note 10 of the Notes to Consolidated Condensed Financial Statements in Item I.

The State Settlement Agreements impose a stream of future payment obligations on Lorillard and the other major U.S. eigarette manufacturers and the Master Settlement Agreement places significant restrictions on their ability to market and sell eigarettes. The Company believes that the implementation of the State Settlement Agreements will materially adversely affect its consolidated results of operations and cash flows in future periods. The degree of the adverse impact will depend, among other things, on the rates of decline in U.S. eigarette sales in the premium and discount segments, Lorillard's share of the domestic premium and discount segments, and the effect of any resulting cost advantage of manufacturers not subject to the State Settlement Agreements.

— Net income declined in the nine months ended September 30, 2001, due to a charge of \$121.0 million (net of taxes) to record the effect of the Engle agreement discussed in Liquidity and Capital Resources. Excluding this charge, net income would have increased by \$36.1 million, or 6.5%, for the nine months

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ended September 30, 2001, as compared to the corresponding period of the prior year. Net income increased \$31.2 million, or 15.7%, for the quarter ended September 30, 2001, as compared to the prior year. The increase in net income reflects higher wholesale prices, partially offset by lower unit sales volume and increased sales promotional expenses, mostly in the form of coupons and other discounts provided to retailers and passed through to the consumer partially offset by the impact of wholesale price increases.

— In accordance with industry practice, promotional support in the form of coupons and other discounts is recorded as an expense under "Other operating expenses" rather than reducing net sales. In the first quarter of 2002, Lorillard will be required to adopt the provisions of the FASB's Emerging

Issues Task Force Issues No. 00 14, "Accounting for Certain Sales Incentives," and No. 00-25, "Vendor Income Statement Characterization of Consideration from a Vendor to a Retailer." As a result of both issues, promotional expenses historically included in other operating expenses will be reclassified to cost of manufactured products sold, or as reductions of net sales. Beginning with the first quarter of 2002, prior period amounts will be reclassified for comparative purposes.

#### **Loews Hotels**

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- Loews Hotels Holding Corporation and subsidiaries ("Loews Hotels"). Loews Hotels Holding Corporation is a wholly owned subsidiary of the Company.
- Revenues decreased by \$11.8 and \$1.6 million, or 14.2% and .6%, respectively, and net income decreased \$4.9 million and \$7.3, for the quarter and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year.
- Revenues decreased primarily due to lower occupancy rates, partially offset by the addition of the Philadelphia hotel which commenced operations in spring of 2000. The decline in revenues reflects the continued economic weakness and the impact of the September 11, 2001 WTC attack. Net income declined for the quarter and nine months ended September 30, 2001, due primarily to the lower revenues and increased depreciation expenses related to the Philadelphia hotel, partially offset by lower pre-opening costs.

#### Diamond Offshore

- Diamond Offshore Drilling, Inc. and subsidiaries ("Diamond Offshore").

  Diamond Offshore Drilling, Inc. is a 53% owned subsidiary of the Company.
- Revenues increased by \$69.9 and \$189.8 million, or 40.1% and 36.6%, and net income increased by \$18.2 and \$36.0 million, for the quarter and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year. Revenues and net income included a gain from the sale of a drilling rig of \$13.9 and \$4.7 million, respectively, for the nine months ended September 30, 2000.
- Revenues from high specification floaters and other semisubmersible rigs increased by \$59.2 and \$136.2 million, or 34.0% and 26.3%, for the quarter and nine months ended September 30, 2001, as compared to the corresponding periods of the prior year. These increases reflect higher utilization (\$9.8 and \$35.8 million) and dayrates (\$32.9 and \$54.7 million) for the quarter and nine months ended September 30, 2001, as compared to the corresponding periods of

the prior year. Revenue generated by the Ocean Confidence, which began a fiveyear drilling program in the Gulf of Mexico on January 5, 2001 after completion of a conversion to a high specification semisubmersible drilling unit (\$16.5 and \$45.7 million for the quarter and nine months ended September 30, 2001), also contributed to the increase in revenues.

- Revenues from jackup rigs increased by \$16.9 and \$59.8 million, or 9.7% and 11.5%, due primarily to increased dayrates (\$22.3 and \$64.6 million) for the quarter and nine months ended September 30, 2001.
- Net income for the quarter and nine months ended September 30, 2001 increased due primarily to the increased revenues discussed above, partially offset by increased interest and depreciation expenses.

# <del>Bulova</del>

- Bulova Corporation and subsidiaries ("Bulova"). Bulova Corporation is a 97% owned subsidiary of the Company.
- Revenues decreased by \$6.7 and \$14.9 million, or 15.9% and 13.0%, and net income declined by \$2.1 and \$5.4 million, or 58.3% and 48.6%, for the quarter and nine months ended September 30, 2001, respectively, as compared to the corresponding periods of the prior year. Revenues and net income decreased due primarily to royalty income of \$5.5 and \$3.0 million, respectively, reported in the prior year's nine month period related to the settlement of a contract dispute. The decline in revenues for the quarter and nine month period also reflects lower watch and clock unit sales volume due primarily to the continued economic downturn, partially offset by higher watch unit prices.
- Net income decreased due to the lower revenues, partially offset by improved gross margins attributable to Bulova's product sales mix within its brands.

#### Corporate

Corporate operations consist primarily of investment income, including investment gains (losses) from the Company's investment portfolio, as well as equity earnings from an investment in a shipping operation, corporate interest expenses and other corporate administrative costs.

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The components of investment gains (losses) included in Corporate operations are as follows:

	Three Months Ended September 30,			<del>nths Ended</del> ember 30,
	2001	2000	2001	2000
		(In	<del>millions)</del>	
<del></del>				
— Derivative instruments (1)	\$ .3	\$ (21.2)	\$ 4.5	<del>\$ (158.4)</del>
- Fixed maturities	12.4	6.9	24.3	10.9
— Equity securities, including short				
<del>positions (1)</del>	50.8	(4.5)	75.8	(17.5)
Short-term investments, primarily U.S.				
government securities	8.4	(.2)	21.1	(2.8)
	71.9	(19.0)	125.7	(167.8)
<pre>Income tax (expense) benefit</pre>	(25.2)	<del></del>	(44.0)	<del></del>
Minority interest	<del>(2.0)</del>		<del>(6.0)</del>	
Net income (loss)	\$ 44.7	\$ (12.4)	\$ 75.7	<del>\$ (109.1)</del>

(1) Includes gains (losses) on short sales, equity index futures and options aggregating \$36.8, \$16.9, \$22.8 and \$(110.3), for the quarter and nine months ended September 30, 2001 and 2000, respectively.

Exclusive of securities transactions, revenues decreased \$2.8 million, or 6.4%, and increased by \$17.3 million, or 15.8%, and net income increased \$.8 and \$22.6 million for the quarter and nine months ended September 30, 2001, as compared to the corresponding periods of the prior year. Revenues decreased for the quarter due to lower investment income, partially offset by increased results from shipping operations. Revenues increased for the nine months and net income increased for the quarter and nine months ended September 30, 2001 reflecting improved operating results from shipping operations, as compared to operating losses recorded in the prior year's periods, due to increased demand and charter rates in the crude oil tanker markets. Net operating results also benefited from reduced interest expense, partially offset by lower investment income for the quarter and nine months ended September 30, 2001.

**Liquidity and Capital Resources:** 

#### **CNA Financial**

— The principal operating cash flow sources of CNA's property casualty and life insurance subsidiaries are premiums and investment income. The primary operating cash flow uses are payments for claims, policy benefits and operating expenses.

For the nine months ended September 30, 2001, net cash used in operating activities was \$767.1 million as compared with \$895.8 million for the same period in 2000. The improvement related primarily to decreased paid claim and claim adjustment expenses, partially offset by increased payments of income taxes.

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For the nine months ended September 30, 2001, net cash inflows from investment activities was \$408.0 million as compared with \$1,312.0 million for the same period in 2000. Cash flows from investing activities were principally related to increased net purchases of invested assets related to investing \$1.0 billion of proceeds from the rights offering completed in the third

Cash flows from financing activities include proceeds from the issuance of debt or equity securities, outflows for dividends or repayment of debt and outlays to reacquire equity instruments. For the nine months ended September 30, 2001, net cash provided from financing activities was \$317.0 million as compared with \$395.0 million used for the same period in 2000. CNA completed a common stock rights offering on September 26, 2001 successfully raising \$1.0 billion (40.3 million shares sold at \$25 per share). The Company purchased 38.3 million shares issued in connection with the rights offering for \$957.0 million, and an additional .3 million shares in the third quarter of 2001 subsequent to the rights offering, increasing its ownership percentage of CNA to approximately 89%. Partially offsetting this cash inflow were reductions to the CNA's commercial paper borrowings of \$610.0 million.

— Effective January 30, 2001, CNA sold the 180 Maiden Lane, New York, facility. The sale of this property provided additional liquidity to CNA with net sale proceeds of \$277.0 million.

- CNA is closely managing the cash flows related to claims and reinsurance recoverables from the WTC catastrophe. It is anticipated that significant claims payments will be made prior to receipt of the corresponding reinsurance recoverables. CNA does not anticipate any liquidity problems resulting from these payments. As of November 2, 2001, CNA has paid \$107.0 million in claims.

— CNA's estimated gross losses for the WTC catastrophe is \$1,648.0 million pre-tax (\$932.2 million after tax and minority interest). Approximately 41.0%, 40.0% and 17.0% of the reinsurance recoverables on the estimated losses related to the WTC catastrophe are from companies with Standard & Poor's ratings of AAA, AA or A, respectively.

As of April 30, 2001, CNA replaced its \$750.0 million revolving credit facility (the "Prior Facility") with a new \$500.0 million revolving credit facility (the "New Facility"). No loans were outstanding under either the Prior Facility or the New Facility at anytime during 2001. The Prior Facility was scheduled to expire on May 10, 2001. The New Facility is split into two parts, a \$250.0 million component with a 364-day expiration date (with an option by CNA to turn this part of the New Facility into a one-year term loan) and a \$250.0 million component with a 3 year expiration date. CNA pays a facility fee, which varies based on the long-term debt ratings of CNA, to the lenders of the New Facility for having funds available for loans under both components of the New Facility. On October 10, 2001, S&P lowered CNA's longterm debt rating from BBB to BBB. As a result of this action, the facility fee on the 364 day component increased from 12.5 basis points to 15 basis points and the facility fee on the 3 year component increased from 15 basis points to 17.5 basis points. If CNA's Moody's debt rating declines two levels from the current level, the facility fee goes to 20 basis points on the 364day component and to 25 basis points on the 3-year component. The facility is subject to certain restrictive covenants.

— In addition to the facility fees, if CNA borrows under the New Facility, CNA at its current debt rating will pay an interest rate on outstanding loans

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equal to the London Interbank Offering Rate ("LIBOR") plus 60 basis points for the 364-day component and LIBOR plus 57.5 basis points for the 3-year component. If CNA's Moody's debt ratings is lowered two levels from the level, CNA will pay an interest rate on the outstanding loans equal to LIBOR plus 80 basis points for the 364-day component and LIBOR plus 75 basis points for the 3-year component.

— If CNA has outstanding loans equaling more than 50.0% of the amounts available under the New Facility, CNA also will pay a utilization fee of 12.5 basis points on such loans.

The New Facility is used for general corporate purposes including support for the commercial paper program, which currently has \$17.0 million of loans outstanding. There are currently no bank loans drawn under the facility.

— Following the announcement of second quarter 2001 results of operations, CNA's commercial paper rating was placed under review by Standard & Poor's ("S&P"). During the review period, CNA through an affiliated company held varying amounts of its commercial paper with the intent to put it back into the market after the review was completed. On October 10, 2001 S&P lowered CNA's commercial paper rating from A2 to A3, and maintained the CreditWatch Negative status.

The commercial paper rating downgrade, the impacts of the WTC catastrophe, and an overall decline in the market will make it difficult, if not impossible, to reissue the commercial paper currently held by CCC. Management

intends to seek alternative financing to replace CNA's commercial paper. CNA expects to finalize a refinancing plan in the fourth quarter. The financing costs on any new securities issued under this plan likely will have a higher cost than the commercial paper program being replaced. As of September 30, 2001, CNA through its affiliates held \$383.0 million of its commercial paper.

— Each of the four rating agencies, A.M. Best, S&P, Moody's and Fitch, have undertaken reviews of all rated insurance industry companies following the September 11, 2001 WTC catastrophe.

A.M. Best affirmed the ratings of the Continental Casualty Company ("CCC"), Continental Assurance Company ("CAC"), and Continental Insurance Company ("CIC") pools at "A." S&P lowered the CCC and CAC Pool ratings to "A-" and "A+" following their analysis of the impact of the second quarter reserve adjustment. CNA's senior debt and commercial paper ratings were also lowered to BBB—and A3. S&P has maintained the CreditWatch Negative status for all CNA ratings pending their review of the impact of the WTC catastrophe. Moody's has reaffirmed the ratings of CIC, CAC and commercial paper. As a result of the WTC catastrophe and second quarter reserve adjustment, CCC and the senior debt ratings remain under review. Management anticipates a decision on CCC's ratings to be made by Moody's within 4-6 weeks. Fitch affirmed the rating of CAC and placed CCC under review.

— On August 27, 2001, A.M. Best lowered the rating of CNA Re UK from "A-" to "B+" and changed the status to under review with developing implications. A.M. Best stated that the rating action follows uncertainty surrounding the future ownership and operating status of CNA.

— Agency ratings are not a recommendation to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization. Each agency's rating should be evaluated independently of any other agency's rating.

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# <del>Lorillard</del>

Lorillard and other cigarette manufacturers continue to be confronted with a high level of litigation and regulatory issues. Lawsuits continue to be filed against Lorillard and other manufacturers of tobacco products. Approximately 4,725 product liability cases are pending against cigarette manufacturers in the United States. Of these, approximately 1,250 cases are pending in a West Virginia court, and approximately 2,900 pending cases are brought by flight attendants alleging injury from exposure to environmental tobacco smoke in the cabins of aircraft. Lorillard is a defendant in all of the pending flight attendant suits and is a defendant in most of the cases pending in West Virginia.

— On July 14, 2000, the jury in Engle v. R.J. Reynolds Tobacco Co., et al. awarded a total of \$145.0 billion in punitive damages against all defendants, including \$16.3 billion against Lorillard. The judgment also provides that the jury's awards bear interest at the rate of 10% per year. Lorillard remains of the view that the Engle case should not have been certified as a class action. That certification is inconsistent with the majority of federal and state court decisions which have held that mass smoking and health claims are inappropriate for class treatment. Lorillard has challenged class certification, as well as other numerous legal errors that it believes occurred during the trial. The Company and Lorillard believe that an appeal of these issues on the merits should prevail.

Lorillard has noticed an appeal from the final judgment to the Third District of the Florida Court of Appeal and has posted its appellate bond in the amount of \$100.0 million pursuant to Florida legislation limiting the amount of an appellate bond required to be posted in order to stay execution of a judgment for punitive damages in a certified class action. While Lorillard believes this legislation is valid and that any challenges to the possible application or constitutionality of this legislation would fail, during May of 2001, Lorillard and two other defendants jointly contributed a total of \$709.0 million to a fund that will not be recoverable by them even if challenges to the judgment are resolved in favor of the defendants. As a result, the class has agreed to a stay of execution on its punitive damages judgment until appellate review is completed, including any review by the U.S. Supreme Court. However, if Lorillard, Inc.'s balance sheet net worth (as determined in accordance with generally accepted accounting principles in effect as of July 14, 2000) falls below \$921.2 million, the stay pursuant to the agreement would terminate and the class would be free to challenge the separate stay granted in favor of Lorillard pursuant to Florida legislation. The Florida legislation limits to \$100.0 million the amount of an appellate bond required to be posted in order to stay execution of a judgment for punitive damages in a certified class action. Lorillard contributed a total of \$200.0 million to this fund, which included the \$100.0 million that was initially posted as its appellate bond. Accordingly, results of operations for the nine months ended September 30, 2001, include Lorillard's second quarter pre-tax charge of \$200.0 million.

The terms of the State Settlement Agreements require significant payments to be made to the Settling States which began in 1998 and continue in perpetuity. Lorillard expects the cash payment to be made under the State Settlement Agreements in 2001 to be approximately \$1.1 billion, \$603.3 million of which Lorillard paid as of September 30, 2001. In future years, Lorillard estimates that those payments will exceed \$1.0 billion per year. See "Results of

Operations" and Note 10 of the Notes to Consolidated Condensed Financial Statements for additional information regarding this settlement and litigation matters.

The principal source of liquidity for Lorillard's business and operating needs is internally generated funds from its operations. Lorillard generated net cash flow from operations of approximately \$1,015.9 million for the nine months ended September 30, 2001, compared to \$796.4 million for the nine months ended September 30, 2000. The increased cash flow in 2001 reflects timing differences related to the cash payments for estimated taxes partially offset by the lower net income and additional cash payments related to the Engle agreement. Lorillard believes that cash flows from operating activities will be sufficient for the foreseeable future to enable it to meet its obligations under the State Settlement Agreements and to fund its capital expenditures. Lorillard cannot predict its cash requirements related to any future settlements or judgments, including cash required to bond any appeals, if necessary, and can make no assurance that it will be able to meet all of those requirements.

— On October 26, 2001, Lorillard increased the list price of all its brands by \$2.50 per 1,000 cigarettes (\$.05 per pack of 20 cigarettes). The United States federal excise tax on cigarettes is presently \$17.00 per 1,000 cigarettes (\$.34 per pack of 20 cigarettes). The federal excise tax on cigarettes is scheduled to increase by \$2.50 per 1,000 cigarettes in January 2002. Various states have proposed, and certain states have recently passed, increases in their state tobacco excise taxes. Such actions may adversely affect Lorillard's volume, operating revenues and operating income.

# <del>Loews Hotels</del>

— Loews Hotels is developing one hotel with its partners at Universal Orlando in Florida, which is scheduled to open in 2002. Capital expenditures in relation to this hotel project are being funded by a combination of equity from Loews Hotels and its partners, and mortgages.

— Funds from operations continue to exceed operating requirements. Funds for other capital expenditures and working capital requirements are expected to be provided from existing cash balances and operations.

# <del>Diamond Offshore</del>

Cash required to meet Diamond Offshore's capital commitments is determined by evaluating rig upgrades to meet specific customer requirements and by evaluating Diamond Offshore's continuing rig enhancement program, including water depth and drilling capability upgrades. It is management's opinion that operating cash flows and Diamond Offshore's cash reserve will be sufficient to meet these capital commitments; however, periodic assessments will be made based on industry conditions.

— Diamond Offshore expects to spend \$175.0 million for rig upgrade capital expenditures during 2001 with \$110.0 million projected for the deepwater upgrade of the Ocean Baroness. During the nine months ended September 30, 2001, Diamond Offshore expended \$88.5 million, including capitalized interest expense, primarily for the Ocean Baroness and Ocean Nomad rig upgrades. Upgrades were completed on the Ocean Nomad in April 2001.

The expected delivery date of the Ocean Baroness is the end of the first quarter of 2002 at a cost expected to be approximately \$180.0 million. During the first nine months of 2001, Diamond Offshore expended \$66.5 million for the deepwater upgrade of the Ocean Baroness.

— Diamond Offshore has announced plans to upgrade another one of its Victoryclass semisubmersibles, the Ocean Rover, to specifications similar to the enhanced Ocean Baroness. It is estimated that this upgrade will cost approximately \$200.0 million with \$25.0 million to be spent in 2001. The upgrade is expected to take approximately 19 months to complete.

- Diamond Offshore also announced plans to spend approximately \$100.0 million over the next 12-24 months to upgrade six of its jack-up rigs. Approximately \$20.0 million is estimated to be spent in 2001.
- During the nine months ended September 30, 2001, Diamond Offshore expended \$73.9 million in association with its continuing rig enhancement program and to meet other corporate requirements. Diamond Offshore has budgeted \$106.0 million for 2001 capital expenditures associated with its continuing rig enhancement program and other corporate requirements.
- On April 6, 2001, Diamond Offshore redeemed all of its outstanding 3.75% Convertible Subordinated Notes (the "Notes") in accordance with the indenture under which the Notes were issued. Prior to April 6, 2001, \$12.4 million principal amount of the Notes had been converted into 307,071 shares of Diamond Offshore's common stock at the stated conversion price of \$40.50 per share. The remaining \$387.6 million principal amount of the Notes was redeemed at 102.08% of the principal amount, plus accrued interest, for a total cash payment of \$397.7 million.
- On April 11, 2001, Diamond Offshore issued \$460.0 million principal amount of 1.5% convertible senior debentures (the "1.5% Debentures") due April 15, 2031. The 1.5% Debentures are convertible into shares of Diamond Offshore's common stock at an initial conversion rate of 20.3978 shares per each \$1,000 principal amount, subject to adjustment in certain circumstances. Upon conversion, Diamond Offshore has the right to deliver cash in lieu of shares of its common stock. The transaction resulted in net proceeds of approximately \$449.1 million.

#### <del>Bulova</del>

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Funds from operations continue to exceed operating requirements. Bulova's cash and cash equivalents, and investments amounted to \$16.9 million at September 30, 2001, as compared to \$16.9 million at December 31, 2000. During the third quarter of 2001, Bulova purchased the Wittnauer trademarks for timepieces and related inventory and receivables for a purchase price of \$11.6 million. The purchase price was funded from Bulova's existing working capital balances. Funds for other capital expenditures and working capital requirements are expected to be provided from operations.

### Majestic Shipping

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As previously reported in the Company's 2000 Annual Report on Form 10 K, a subsidiary and an affiliate of the Company have entered into agreements for new building of eight supertankers. In the quarter ended September 30, 2001, Hellespont Shipping Corporation, in which the Company owns a 49% voting

interest, sold its contracts for construction of four supertankers. The gain on the transaction was not material. The total cost of the four remaining ships to be purchased by subsidiaries of Majestic Shipping Corporation, a wholly owned subsidiary of the Company, is estimated to amount to approximately \$360.0 million. The financing for these ships will be provided by equity contributions by the Company and bank debt supported by the Company.

#### **Investments:**

— Investment activities of non-insurance companies include investments in fixed income securities, equity securities including short sales, derivative instruments and short term investments, and are carried at fair value. Equity securities, which are considered part of the Company's trading portfolio, short sales and derivative instruments are marked to market and reported as investment gains or losses in the Consolidated Condensed Statements of Operations.

The Company enters into short sales and invests in certain derivative instruments for a number of purposes, including; (i) for its asset and liability management activities, (ii) for income enhancements for its portfolio management strategy, and (iii) to benefit from anticipated future movements in the underlying markets. If such movements do not occur as anticipated, then significant losses may occur.

 Monitoring procedures include senior management review of daily detailed reports of existing positions and valuation fluctuations to ensure that open positions are consistent with the Company's portfolio strategy.

The credit exposure associated with these instruments is generally limited to the positive market value of the instruments and will vary based on changes in market prices. The Company enters into these transactions with large financial institutions and considers the risk of nonperformance to be remote.

The Company does not believe that any of the derivative instruments utilized by it are unusually complex, nor do these instruments contain embedded leverage features which would expose the Company to a higher degree of risk. See "Results of Operations" and "Quantitative and Qualitative Disclosures about Market Risk" for additional information with respect to derivative instruments, including recognized gains and losses on these instruments. See also Note 4 of the Notes to Consolidated Financial Statements in the 2000 Annual Report on Form 10-K.

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#### **Insurance**

— The components of CNA's investment gains (losses) for the three and nine months ended September 30, 2001 and 2000 are presented in the following table.

	Three Mont		Nine Months Ended September 30,		
	2001	2000	2001	2000	
		(In	<del>millions)</del>		
Investment gains (losses):					
Fixed maturity securities:					
U.S. Government bonds	\$ 49.2	<del>\$ 24.0</del>	<del>\$ 155.7</del>	<del>\$ 21.2</del>	
- Corporate and other taxable bonds	<del>(73.2)</del>	<del>(17.9)</del>	<del>(78.8)</del>	(68.0	
- Tax-exempt bonds	6.7	<del>21.9</del>	44.8	(25.2	
Asset-backed bonds		(6.8)	<del>55.3</del>	(65.1	
Redeemable Preferred Stock		(3.1)	(21.5)	(3.1	
Total fixed maturity securities	(17.3)	18.1	155.5	(140.2	
Equity securities	<del>`38.4</del>	612.6	1,125.9	<del>`986.9</del>	
Derivative securities	(28.1)	(7.8)	(25.6)	13.0	
Other invested assets	7.6	<del>(17.1)</del>	(316.0)	49.9	
Total realized investment gains	.6	605.8	939.8	909.6	
Income tax expense	(.3)	(211.4)	(388.5)	(318.4	
Minority interest	.1	(51.6)	<del>(71.5)</del>	(77.6	
Net investment gains	\$ .4	<del>\$ 324.8</del>	<del>\$ 479.8</del>	\$ 513.6	

Net realized investment gains decreased \$324.3 million for the third quarter of 2001 compared with the same period in 2000. This change is primarily a result of realized gains in the third quarter of 2000 for the sale of Global Crossing Ltd. common stock ("Global Crossing") of \$149.0 million (this position was entirely sold as of second quarter 2001) and Canary Wharf Group plc common stock ("Canary Wharf") of \$192.0 million.

Net realized investment gains decreased \$33.7 million for the nine months ended September 30, 2001 as compared with the same period in 2000. This decrease is primarily a result of the estimated losses recorded for the planned dispositions of the United Kingdom subsidiaries of CNA Re described in more detail below as well as decreases in after tax gains from the sale of Canary Wharf of \$29.6 million for the first nine months of 2001 as compared with \$202.3 million in the same period of 2000. These declines were partially offset by after tax gains from the sale of Global Crossing and its related hedge of \$563.2 million in the first nine months of 2001 as compared with \$273.5 million in the same period of 2000 as well as gains of \$50.5 million as adjusted, resulting from the sale of a New York real estate property and gains from the sale of fixed maturity security investments in the first quarter of 2001.

— CNA is attempting to sell certain subsidiaries and expects the sales to be completed in early 2002. The assets being held for disposition include the United Kingdom subsidiaries of CNA Re and certain other subsidiaries. CNA anticipates that it will realize losses in connection with those sales. In

determining the anticipated loss from these sales, CNA estimated sales proceeds, transactional costs, lease termination costs, employee related costs and the cost of certain reinsurance transactions. The sale of the United Kingdom insurance subsidiary will be subject to regulatory approval. During the second quarter of 2001, an estimated realized loss of \$278.4 million (after tax and minority interest) was recorded in connection with these planned dispositions.

A primary objective in the management of the fixed maturity portfolio is to maximize total return relative to underlying liabilities and respective liquidity needs. In achieving this goal, assets may be sold to take advantage of market conditions or other investment opportunities or credit and tax considerations. This activity will produce realized gains and losses depending on market conditions including interest rates.

— Substantially all invested assets are marketable securities classified as available for sale in the accompanying financial statements. Accordingly, changes in fair value for these securities are reported in other comprehensive income.

— A summary of CNA's general account investments, at carrying value, are as follows:

	September 30	9, December	Change in Unrealized 31, Gains (Losses)
		(In million	<del>s)</del>
Fixed maturity securities:			
— U.S. Treasury securities and			
- obligations of government agencies .	<del>\$ 5,678.0</del>	\$ 5,298.0	<del>\$ 84.0</del>
- Asset-backed securities	<del>8,197.0</del>	<del>7,623.0</del>	<del>182.0</del>
- Tax exempt securities	2,229.0	3,349.0	(45.0)
- Taxable securities	12,428.0	<del>10,328.0</del>	<del>307.0</del> ´
- Redeemable preferred stock	46.0	54.0	
Total fixed maturity securities .	28,578.0	26,652.0	<del>528.0</del>
Equity securities	1,420.0	2,412.0	(1,236.0)
Short-term and other investments	6,382.0	<del>6,058.0</del>	(10.0)
Total	\$ 36,380.0	\$35,122.0	\$ (7 <del>18.0)</del>

September 30,	December 31,
2001	2000
(In mil	<del>lions)</del>

Commercial paper			 	-		<del>\$ 2,234.0</del>	<del>\$ 3,291.6</del>
Money market fund	l <del>s</del>	<del></del>	 			 2,086.0	620.6
U.S. Treasury sec	urities		 		 	 162.0	383.6
Others			 		 	 306.0	429.6
ther investments .	<del></del>	<del></del>	 			1,594.0	1,335.6

— CNA's general and separate account investment portfolio consists primarily of publicly traded government bonds, asset backed securities, mortgage backed securities, municipal bonds and corporate bonds.

— Investments in the general account, excluding \$89.0 million of net unrealized losses related to accounting for derivative instruments and hedging activities, had a total net unrealized gain of \$681.0 million at September 30, 2001 compared with \$1,310.0 million at December 31, 2000. The unrealized position at September 30, 2001 was composed of an unrealized gain of \$629.0 million for fixed maturities, and a net unrealized gain of \$61.0 million for equity securities and a net unrealized loss of \$9.0 million in short term

- CNA's investment policies for both the general and separate accounts emphasize high credit quality and diversification by industry, issuer and issue. Assets supporting interest rate sensitive liabilities are segmented within the general account to facilitate asset/liability duration management.
- The general account portfolio consists primarily of high quality (rated BBB or higher) bonds, 91.0% and 93.0% of which were rated as investment grade at September 30, 2001 and December 31, 2000.
- At September 30, 2001 and December 31, 2000, approximately 97.0% and 98.0% of the general account portfolio were U.S. Government agencies or were rated by Standard & Poor's ("S&P") or Moody's Investors Service. The remaining bonds were rated by other rating agencies, outside brokers or CNA management.
- Below investment grade bonds, are high yield securities rated below BBB by bond rating agencies, as well as other unrated securities that, in the opinion of management, are below investment grade. High yield securities generally involve a greater degree of risk than investment grade securities. However, expected returns should compensate for the added risk. This risk is also considered in the interest rate assumptions for the underlying insurance products.
- Included in GNA's general account fixed maturity securities at September 30, 2001 are \$8,197.0 million of asset backed securities, at fair value, consisting of approximately 61.0% in collateralized mortgage obligations ("CMOs"), 15.0% in U.S. government agency issued pass through certificates, 15.0% in corporate asset backed obligations and 9.0% in corporate mortgage

backed pass through certificates. The majority of CMOs held are actively traded in liquid markets and are priced by broker dealers.

- Short term investments at September 30, 2001 and December 31, 2000 primarily consisted of commercial paper and money market funds.
- CNA invests in certain derivative financial instruments primarily to reduce its exposure to market risk (principally interest rate, equity price and foreign currency risk). CNA considers the derivatives in its general account to be held for purposes other than trading. Derivative securities are recorded at fair value at the reporting date.
- Most derivatives in separate accounts are held for trading purposes. CNA uses these derivatives to mitigate market risk by purchasing S&P 500 index futures in a notional amount equal to the contract liability relating to Life Operations' Index 500 guaranteed investment contract product.

# **Accounting Standards**

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In the first quarter of 2001, the Company adopted the Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities" and SFAS No. 138, "Accounting for Certain Derivative Instruments" and Certain Hedging Activities (collectively referred to as SFAS No. 133). The initial adoption of SFAS No. 133 did not have a significant impact on the equity of the Company; however, adoption of SFAS No. 133 resulted in a decrease to first quarter 2001 earnings of \$53.3, net of taxes and minority interest of \$33.0 and \$8.0, respectively. Of this transition amount, approximately \$50.5, net of taxes and minority interest, related to CNA's investments and investmentrelated derivatives. Because CNA already carried its investment and investment related derivatives at fair value through other comprehensive income, there was an equal and offsetting favorable adjustment of \$50.5 to shareholders' equity (accumulated other comprehensive income). The remainder of the transition adjustment is attributable to collateralized debt obligation products that are derivatives under SFAS No. 133. See Note 2 for a complete discussion of the Company's adoption of these accounting pronouncements.

Effective January 1, 2001, the Company adopted the Codification of Statutory Accounting Principles ("Codification") for preparing its statutory basis financial statements. Codification, which is intended to standardize regulatory accounting and reporting to state insurance departments. However, statutory accounting principles will continue to be established by individual state laws and permitted practices. The states in which CNA's insurance subsidiaries conduct business required adoption of Codification (with certain modifications). The Company's adoption of Codification, as modified, resulted in an increase in statutory capital and surplus of \$24.0, which primarily relates to deferred tax assets offset by insurance related assessments and pension related liabilities.

Additionally, CNA's property-casualty companies implemented a change, effective January 1, 2001, in the timing of recording written premiums for policies with future effective dates. This change was made in conjunction with changes required by Codification related to the recording of written premiums. The effect of this change was to reduce net written premiums by \$87.0 for the nine months ended September 30, 2001. This change has no impact on net earned premiums or net income.

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On April 1, 2001 the Company adopted Emerging Issues Task Force ("EITF") Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets" (EITF 99-20). EITF 99-20 establishes how a transferor that retains an interest in securitized financial assets or an enterprise that purchases a beneficial interest in securitized financial assets should account for interest income and impairment. This issue did not have a significant impact on the results of operations or equity of the Company.

— In June 2001, the FASB issued SFAS No. 141, "Business Combinations." SFAS No. 141 requires companies to use the purchase method of accounting for business combinations initiated after June 30, 2001 and prohibits the use of the pooling of interests method of accounting. The Company will adopt this standard for any future business combinations.

In June 2001, the FASB issued Statement SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 changes the accounting for goodwill and intangible assets with indefinite lives from an amortization method to an impairment only approach. Amortization of goodwill and intangible assets with indefinite lives, including goodwill recorded in past business combinations, will cease upon adoption of SFAS No. 142, which for the Company will be January 1, 2002. The Company is in the process of quantifying the impact this new standard will have on its operations and intangible assets. Amortization of goodwill and intangible assets amounted to \$4.8, \$8.2, \$16.9 and \$20.8 for the three and nine months ended September 30, 2001 and 2000, respectively.

— In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 applies to the accounting and reporting obligations associated with the retirement of tangible long lived assets and the associated asset retirement costs. This Statement applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and (or) the normal operation of a long-lived asset, except for certain obligations of lessees. Adoption of this Statement is required for fiscal years beginning after June 15, 2002. The Company is in the process of reviewing the impact this new standard may have on its operations and financial position.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 essentially applies one accounting model for long-lived assets to be disposed of by sale, whether previously held and used or newly acquired, and broadens the presentation of discontinued operations to include more disposal transactions. Adoption of this Statement is required for fiscal years beginning after December 15, 2001. The Company is in the process of reviewing the impact this new standard may have on its operations and financial position.

#### Forward-Looking Statements

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Certain statements made or incorporated by reference by the Company in this Report are "forward-looking" statements within the meaning of the federal securities laws. Forward-looking statements include, without limitation, any statement that may project, indicate or imply future results, events, performance or achievements, and may contain the words "expect", "intend", "plan", "anticipate", "estimate", "believe", "will be", "will continue", "will likely result", and similar expressions. Statements in this report that contain forward-looking statements include, but are not limited to, statements regarding CNA's insurance business relating to asbestos, environmental

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pollution and mass tort claims, expected cost savings and other results from restructuring activities; statements regarding insurance reserves and statements regarding planned disposition of certain businesses; statements regarding litigation and developments affecting Lorillard's tobacco business including, among other things statements regarding claims, litigation and settlement, and statements regarding regulation of the industry; statements regarding Diamond Offshore's business including, without limitation, statements with respect to expenditures for rig conversion and upgrade, and oil and gas exploration and production activity.

Such statements inherently are subject to a variety of risks and uncertainties that could cause actual results to differ materially from those anticipated or projected. Such risks and uncertainties include, among others, the impact of competitive products, policies and pricing; product and policy demand and market responses; development of claims and the effect on loss reserves; exposure to liabilities due to claims made by insured and others relating to asbestos remediation and health-based asbestos impairments, and exposure to liabilities for environmental pollution and other mass tort claims; the sufficiency of CNA's loss reserves and the possibility of future increases in reserves; the performance of reinsurance companies under reinsurance contracts; limitations upon CNA's ability to receive dividends from its insurance subsidiaries imposed by state regulatory agencies; regulatory limitations and restrictions upon CNA and its insurance subsidiaries generally; judicial decisions and rulings; the possibility of downgrades in CNA's ratings by ratings agencies and changes in rating agency policies and practices, and the results of financing efforts.

The tobacco industry continues to be subject to health concerns relating to the use of tobacco products and exposure to environmental tobacco smoke, legislation, including actual and potential excise tax increases, increasing marketing and regulatory restrictions, governmental regulation, privately imposed smoking restrictions, litigation, including risks associated with adverse jury and judicial determinations, courts reaching conclusions at variance with the general understandings of applicable law, bonding requirements and the absence of adequate appellate remedies to get timely relief from any of the foregoing, and the effects of price increases related to concluded tobacco litigation settlements and excise tax increases on consumption rates.

— In addition to the factors noted above, all aspects of the operations of the Company and its subsidiaries are affected by the impact of general economic and business conditions, changes in financial markets (interest rate, credit, currency, commodities and equities) or in the value of specific investments; changes in domestic and foreign political, social and economic conditions, the economic effects of the September 11, 2001 terrorist attacks, the impact of judicial rulings and jury verdicts, regulatory initiatives and compliance with governmental regulations and various other matters, many of which are beyond the control of the Company and its subsidiaries.

Developments in any of these areas, which are more fully described elsewhere in this Report and the documents incorporated by reference in this Report could cause the Company's results to differ materially from results that have been or may be anticipated or projected by or on behalf of the Company and its subsidiaries. These forward looking statements speak only as of the date of this Report. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statement contained herein to reflect any change in the Company's expectations with

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regard thereto or any change in events, conditions or circumstances on which any statement is based.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

- The Company is a large diversified financial services company. As such, it and its subsidiaries have significant amounts of financial instruments that involve market risk. The Company's measure of market risk exposure represents an estimate of the change in fair value of its financial instruments. Changes in the trading portfolio would be recognized as investment gains (losses) in the Consolidated Condensed Statements of Operations. Market risk exposure is presented for each class of financial instrument held by the Company at September 30, 2001 and December 31, 2000, assuming immediate adverse market movements of the magnitude described below. The Company believes that the various rates of adverse market movements represent a measure of exposure to loss under hypothetically assumed adverse conditions. The estimated market risk exposure represents the hypothetical loss to future earnings and does not represent the maximum possible loss nor any expected actual loss, even under adverse conditions, because actual adverse fluctuations would likely differ. In addition, since the Company's investment portfolio is subject to change based on its portfolio management strategy as well as in response to changes in the market, these estimates are not necessarily indicative of the actual results which may occur.

— The following tables present the Company's market risk by category (equity markets, interest rates, foreign currency exchange rates and commodity prices) on the basis of those entered into for trading purposes and other than trading purposes.

#### Trading portfolio:

Category of risk exposure:	<del></del>	Asset (Liabil	<del>ity) Mar</del>	Market Risk		
	September 30,	December 31,	September 30, 2001	December 31		
<del>(Amounts in millions)</del>						
Equity markets (1):						
Equity securities	<del>\$ 247.1</del>	<del>\$ 248.2</del>	<del>\$(62.0)</del>	<del>\$(62.0</del>		
Options - purchased	23.5	22.7	(1.0)	4.0		
	(18.1)	(17.5)	5.0	(3.0		
<u>Index futures - long</u>			(2.0)			
- short	(400.4)	(004.4)	44.0	1.0		
Short sales	(162.4)	(201.1)	41.0	50.0		
Separate Accounts	0.5	0.7	(0.0)	(4.0		
Equity securities (a)	8.5	2.7	(2.0)	(1.0		
- Other invested assets	373.6	404.3	(6.0)	(7.0		
Interest rate (2):			(00.0)			
Futures - long			(88.0)	<del>17.0</del>		
- short			4.0	(52.0		
Separate Accounts - Fixed maturity			(4.0)			
securities	233.5	410.1	(4.0)	<del>19.0</del>		
Commodities:						
<del>- Gold (3):</del>			()			
Options - purchased	2.4	11.8	(2.0)	(12.0		
- written	(.5)		1.0			

Note: The calculation of estimated market risk exposure is based on assumed adverse changes in the underlying reference price or index of (1) a decrease in equity prices of 25%, (2) an increase in interest rates of 100 basis points at September 30, 2001 and a decrease in interest rates of 100 basis points at December 31, 2000 and (3) an increase in gold prices of 20%. Adverse changes on options which differ from those presented above would not necessarily result in a proportionate change to the estimated market risk exposure.

(a) In addition, the Separate Accounts carry positions in equity index futures. A decrease in equity prices of 25% would result in market risk amounting to \$(185.0) and \$(245.0) at September 30, 2001 and December 31, 2000, respectively. This market risk would be offset by decreases in liabilities to customers under variable insurance contracts.

Exposure to market risk is managed and monitored by senior management. Senior management approves the overall investment strategy employed by the Company and has responsibility to ensure that the investment positions are consistent with that strategy and the level of risk acceptable to it. The Company may manage risk by buying or selling instruments or entering into offsetting positions.

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#### Other than trading portfolio:

Other derivative securities

Category of risk exposure:	Fair Value	<del>ket Risk</del>		
	September 30, 2001	December 31,	September 30, 2001	December 31,
<del>(Amounts in millions)</del>				
Equity markets (1):				
— Equity securities: — General accounts (a)	<del>\$ 1,418.9</del>	\$ 2,411.6	\$ (343.0)	<del>\$ (456.0)</del>
Separate accounts	144.8	212.4	(36.0)	(53.0)
Other invested assets	1,344.4	1,333.0	(138.0)	<del>(112.0)</del>
— Separate Accounts — Other Invested — Assets		443.4		(111.0)
Interest rate (2):				(===:0)
Fixed maturities (a) (b)	29,603.2	27,244.3	(1,380.0)	(1,458.0)
Short-term investments (a)	9 512 6	0 100 2	(2,00	(4,0)

— Fi	nort-term investments	,095.7 162.0 ,513.0)	<del>150.4</del>	(116.0)	(118.0)
Note:	The calculation of estimated market risl the underlying reference price or index an increase in interest rates of 100 bas	<del>of (1) a d</del>			
<del>(a)</del>	Gertain securities are denominated in fo underlying exchange rates would result : risk of \$(151.0) and \$(581.0) at Septeml	<del>in an aggre</del>	<del>gate foreign cu</del>	<del>irrency exchang</del>	<del>e rate</del>
<del>(b)</del>	Certain fixed maturities positions incloses securities. A decrease in underlying equal amounting to \$(147.0) and \$(56.0) at Se	<del>uity prices</del>	of 25% would r	<del>esult in marke</del>	
result price which	ty Price Risk The Company has exposure of its investment in equity securities arisk results from changes in the level of affect the value of equity securities or from such securities or indexes.	and equity r volatilit	derivatives. Ed y of equity pri	<del>uity</del> <del>.ces</del>	
	ty price risk was measured assuming an in ying reference price or index from its lo				

December 31, 2000, with all other variables held constant.

- Interest Rate Risk - The Company has exposure to interest rate risk, arising from changes in the level or volatility of interest rates. The Company attempts to mitigate its exposure to interest rate risk by utilizing instruments such as interest rate swaps, interest rate caps, commitments to purchase securities, options, futures and forwards. The Company monitors its sensitivity to interest rate risk by evaluating the change in the value of its financial assets and liabilities due to fluctuations in interest rates. The evaluation is performed by applying an instantaneous change in interest rates of varying magnitudes on a static balance sheet to determine the effect such a change in rates would have on the recorded market value of the Company's investments and the resulting effect on shareholders' equity. The analysis presents the sensitivity of the market value of the Company's financial

instruments to selected changes in market rates and prices which the Company believes are reasonably possible over a one-year period.

- The sensitivity analysis estimates the change in the market value of the Company's interest sensitive assets and liabilities that were held on September 30, 2001 and December 31, 2000 due to instantaneous parallel shifts in the yield curve of 100 basis points, with all other variables held constant. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Accordingly the analysis may not be indicative of, is not intended to provide, and does not provide a precise forecast of the effect of changes of market interest rates on the Company's earnings or shareholders' equity. Further, the computations do not contemplate any actions the Company could undertake in response to changes in interest rates.

The Company's long-term debt, including interest rate swap agreements, as of September 30, 2001 and December 31, 2000 is denominated in U.S. Dollars. The Company's debt has been primarily issued at fixed rates, and as such, interest expense would not be impacted by interest rate shifts. The impact of a 100 basis point increase in interest rates on fixed rate debt would result in a decrease in market value of \$384.7 and \$352.0 million at September 30, 2001 and December 31, 2000, respectively. A 100 basis point decrease would result in an increase in market value of \$451.5 and \$398.8 million at September 30, 2001 and December 31, 2000, respectively.

- The sensitivity analysis assumes an instantaneous shift in market interest rates changing by 100 basis points from their levels at September 30, 2001 and December 31, 2000, with all other variables held constant.

- Foreign Exchange Rate Risk - Foreign exchange rate risk arises from the possibility that changes in foreign currency exchange rates will impact the value of financial instruments. The Company has foreign exchange rate exposure when it buys or sells foreign currencies or financial instruments denominated in a foreign currency. This exposure is mitigated by the Company's asset/liability matching strategy and through the use of futures for those instruments which are not matched. The Company's foreign transactions are

primarily denominated in Canadian Dollars, British Pounds, and the European Monetary Unit. The sensitivity analysis also assumes an instantaneous 20% change in the foreign currency exchange rates versus the U.S. Dollar from their levels at September 30, 2001 and December 31, 2000, with all other variables held constant.

Commodity Price Risk - The Company has exposure to commodity price risk as a result of its investments in gold options. Commodity price risk results from changes in the level or volatility of commodity prices that impact instruments which derive their value from such commodities. Commodity price risk was measured assuming an instantaneous change of 20% from their levels at September 30, 2001 and December 31, 2000.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings.

1. CNA is involved in various lawsuits including environmental pollution claims. Information involving such lawsuits is incorporated by reference to Note 10 of the Notes to Consolidated Condensed Financial Statements in Part I.

2. As noted in Item 3 Legal Proceedings of the Company's Report on Form 10-K for the year ended December 31, 2000, Lorillard is defendant in various lawsuits seeking damages for cancer and health effects claimed to have resulted from the use of cigarettes or from exposure to tobacco smoke. Information involving such lawsuits is incorporated by reference to such Item 3 Legal Proceedings. The Company is a defendant in some of these cases. Material developments in relation to the foregoing are described below. See Note 10 of the Notes to Consolidated Condensed Financial Statements in Part I, which are incorporated by reference.

#### CONVENTIONAL PRODUCT LIABILITY CASES -

On October 5, 2001, a jury in the United States District Court for the Northern District of Ohio returned a verdict in favor of the defendants, including Lorillard, in the case of Tompkin v. Brown & Williamson Tobacco Corp., et al. Plaintiff has filed a motion for new trial that has not been ruled by the court.

On June 6, 2001, a jury in the Superior Court of Los Angeles County, California returned a verdict in favor of the plaintiff in the case of Boeken v. Philip Morris Incorporated. For a discussion of this case, see "Significant Recent Developments" in Note 10 of the Notes to Consolidated Condensed Financial Statements in Part I. Neither the Company nor Lorillard are defendants in this matter.

On May 16, 2001, a jury in the Superior Court of Middlesex County, New Jersey returned a verdict in favor of the defendants in the case of Mehlman v. Philip Morris, Inc., et al. Plaintiff did not file any post-trial motions and did not notice an appeal from the final judgment entered in defendants' favor. Neither the Company nor Lorillard were defendants in this matter.

## FLIGHT ATTENDANT CASES -

On April 5, 2001, a jury in the Circuit Court, Eleventh Judicial Circuit, Dade County, Florida returned a verdict in favor of Lorillard and the other defendants in the case of Fontana v. Philip Morris Incorporated, et al. The court denied plaintiff's post-trial motions. Plaintiff has noticed an appeal from the trial court's final judgment in favor of the defendants to the Third District of the Florida Court of Appeal.

# CLASS ACTIONS -

— In the case of Aksamit v. Brown & Williamson Tobacco Corporation, et al. (U.S. District Court, South Carolina, filed November 20, 1997), plaintiffs have voluntarily dismissed the suit without prejudice.

— In the case of Arnitz v. Philip Morris Incorporated, et al. (Circuit Court, Hillsborough County, Florida, filed June 6, 2000), plaintiff has withdrawn his class certification claims and has dismissed Lorillard from the suit.

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In the case of Avallone v. The American Tobacco Company, et al. (Superior Court, Middlesex County, New Jersey, filed April 23, 1998), the court has entered an order dismissing the action. The Company was a defendant in the case.

In the case of Badillo v. American Tobacco Company, et al. (U.S. District Court, Nevada, filed October 8, 1997), the court has denied plaintiffs' motion for class certification. Plaintiffs have filed a motion to certify the class certification ruling for interlocutory appeal to the U.S. Court of Appeals for the Ninth Circuit. The Company is a defendant in the case.

— In the case of Blankenship v. American Brands, Inc., et al. (Circuit Court, Ohio County, West Virginia, filed January 31, 1997), the court has denied defendants' motion for class decertification. The first phase of re-trial began during September of 2001 and was proceeding as of November 6, 2001.

In the case of Brown v. The American Tobacco Company, et al. (Superior Court, San Diego County, California, filed June 10, 1997), the court granted in part plaintiff's motion for class certification and certified a class comprised of residents of California who smoked at least one of defendants' cigarettes "during the applicable time period" and who were exposed to defendants' marketing and advertising activities in California. Certification was granted as to plaintiff's claims that defendants violated California Business and Professions Code Section 17200 and 17500. The court subsequently defined "the applicable class period" for plaintiffs' claims, pursuant to a stipulation submitted by the parties, as June 10, 1993 through April 23, 2001. Defendants have filed a writ proceeding with the California Court of Appeals from the class certification ruling. Trial has been scheduled to begin during October of 2002.

In the case of Brown v. Philip Morris, Inc., et al. (U.S. District Court, Eastern District, Pennsylvania, filed October 16, 1998), the U.S. Court of Appeals for the Third Circuit has affirmed the trial court's order that granted defendants' motion to dismiss the complaint.

— In the case of Canter v. American Tobacco Company, et al. (Circuit Court, First Circuit, Hawaii, filed February 4, 1997), plaintiffs have voluntarily dismissed the case.

— In the case of Christensen v. Philip Morris Companies, Inc., et al. (U.S. District Court, Nevada, filed April 3, 1998), the court has denied plaintiffs' motion for class certification. Plaintiffs have filed a motion to certify the class certification ruling for interlocutory appeal to the U.S. Court of Appeals for the Ninth Circuit. The Company is a defendant in the case. To date, none of the defendants have received service of process.

— In the case of Daniels v. Philip Morris Companies, Inc., et al. (Superior Court, San Diego County, California, filed April 2, 1998), the California Supreme Court has denied defendants' writ application that sought review of the trial court's order that granted plaintiffs' motion for class certification. Trial in this matter is scheduled to begin during May 2002, although the court has indicated the trial will be delayed until July 2002.

— In the case of DiEnno v. Liggett Group, Inc., et al. (U.S. District Court, Nevada, filed December 22, 1997), the court has denied plaintiffs' motion for class certification. Plaintiffs have voluntarily dismissed the case.

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In the case of Geiger v. The American Tobacco Company, et al. (Supreme Court, Queens County, New York, filed April 30, 1997), the court has entered the parties' stipulation of dismissal of the case.

— In the case of Guillory v. American Brands, Inc., et al. (U.S. District Court, Northern District, Illinois, filed June 10, 1997), the court has denied plaintiffs' motion for class certification. Plaintiffs' motion seeking leave to file an interlocutory appeal from the class certification ruling was denied. Plaintiffs voluntarily dismissed the case.

— In the case of Lewis v. Philip Morris, Incorporated, et al. (U.S. District Court, Massachusetts, filed July 11, 2000), plaintiff has voluntarily dismissed the case.

— In the case of Mahoney v. R.J. Reynolds Tobacco Company, et al. (U.S. District Court, Southern District, Iowa, filed June 20, 1997), the court denied plaintiffs' motion for class certification. Plaintiffs have sought leave to appeal the class certification ruling to the U.S. Court of Appeals for the Eighth Circuit.

— In the case of National Tobacco Consumers Group Number 2 v. R.J. Reynolds Tobacco Company, et al. (U.S. District Court, Massachusetts, filed July 18, 2000), plaintiff has voluntarily dismissed the action.

— In the case of Nwanze v. Philip Morris Companies Inc., et al. (U.S. District Court, Southern District, New York, filed September 29, 1997), the U.S. Court of Appeals for the Second Circuit affirmed the final judgment entered by the

trial court in defendants' favor. The Second Circuit subsequently denied plaintiffs' motion for rehearing of the ruling. The U.S. Supreme Court denied plaintiffs' petition for writ of certiorari. The Company was a defendant in the case.

- In the case of Perry v. The American Tobacco Company, et al. (U.S. District Court, Eastern District, Tennessee, filed September 30, 1996), the court has granted defendants' motion to dismiss the complaint for failure to state a claim. Plaintiffs have noticed an appeal from the final judgment in defendants' favor to the U.S. Court of Appeals for the Sixth Circuit.
- In the case of Richardson v. Philip Morris Incorporated, et al. (Circuit Court, Baltimore City, Maryland, filed May 24, 1996), the court has entered an order dismissing the action.
- In the case of Selcer v. R.J. Reynolds Tobacco Company, et al. (U.S. District Court, Nevada, filed March 3, 1997), the court has denied plaintiffs' motion for class certification. Plaintiffs have voluntarily dismissed the case.
- In the case of Scott v. The American Tobacco Company, et al. (District Court, Orleans Parish, Louisiana, filed May 24, 1996), the Louisiana Supreme Court denied defendants' writ application that sought descritification of the class ordered by the trial court and review of the trial court's trial plan. Jury selection began during June 2001. A twelve-member jury and ten alternate jurors were selected, but the Louisiana Court of Appeals and the Louisiana Supreme Court, in response to writ applications initiated by the defendants, excused a total of nine jurors or alternate jurors. Jury selection has been reopened in order to select additional jurors and was proceeding as of November 6, 2001.

- The following additional Class Action Case has been filed:
- The case of Sims v. Philip Morris, Incorporated, et al. (U.S. District Court, District of Columbia, filed May 23, 2001). Plaintiffs seek certification of a class comprised of U.S. residents under the age of 22 who purchased cigarettes as minors and who do not have personal injury claims.

#### REIMBURSEMENT CASES -

# U.S. State and Local Governmental Reimbursement Cases

- In the case of County of Cook v. Philip Morris, Incorporated, et al. (Circuit Court, Cook County, Illinois, filed April 18, 1997), the court has entered an order granting defendants' motion for judgment on the pleadings based on remoteness grounds. Plaintiff has noticed an appeal to the First District of the Illinois Appellate Court from the final judgment entered in favor of the defendants by the trial court.
- In the case of State of Missouri v. American Tobacco Company, Inc., et al. (Circuit Court, City of St. Louis, Missouri, filed May 12, 1997), judgment has become final pursuant to the MSA.
- In the case of Republic of the Marshall Islands v. The American Tobacco Company, et al. (High Court, Republic of the Marshall Islands, filed October 20, 1997), the court has entered an order dismissing the case and has entered final judgment in favor of the defendants. Plaintiff has noticed an appeal from the judgment. The notice of appeal does not seek review of the orders dismissing the Company and Lorillard from the suit.
- The following additional Reimbursement Case by Counties has been filed:
- The case of Corcoran v. AWI Associated Wholesalers, Inc., et al. (U.S. District Court, Middle District, Pennsylvania, filed May 25, 2001). Plaintiffs have advised the court they plan to dismiss the case.

Reimbursement Cases filed by Foreign Governments in U.S. Courts

- In the case of The Kyrgyz Republic V. The Brooke Group Ltd., Inc., et al. (U.S. District Court, Southern District, Florida, filed January 22, 2001), the court has entered the parties' stipulation of dismissal without prejudice. The Company was a defendant in the case.
- In the case of The Republic of Ecuador v. Philip Morris Companies, Inc., et al. (Circuit Court, Eleventh Judicial Circuit, Dade County, Florida, filed January 21, 2000), plaintiff has voluntarily dismissed the suit without prejudice. The Company was a defendant in the case.
- In the case of The Republic of Guatemala v. The Tobacco Institute, Inc., et

al. (U.S. District Court, District of Columbia, filed May 11, 1998), the U.S. Court of Appeals for the District of Columbia affirmed the trial court's final judgment in favor of the defendants, which reflected the ruling that granted defendants' motion to dismiss the complaint. The U.S. Supreme Court denied plaintiff's petition for writ of certiorari that sought review of the dismissal orders. Neither Lorillard nor the Company were named as defendants in this matter.

— In the case of The Republic of Nicaragua v. Liggett Group, Inc., et al. (U.S. District Court, District of Columbia, filed December 10, 1998), the U.S.

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Court of Appeals for the District of Columbia affirmed the trial court's final judgment in favor of the defendants, which reflected the ruling that granted defendants' motion to dismiss the complaint. The U.S. Supreme Court denied plaintiff's petition for writ of certiorari that sought review of the dismissal orders. Neither Lorillard nor the Company were named as defendants in this matter.

In the case of The State of Sao Paolo of The Federated Republic of Brazil v. The American Tobacco Company, et al. (District Court, Orleans Parish, Louisiana, filed February 9, 2000), plaintiff has voluntarily dismissed the Company, Lorillard, Inc., and Lorillard Tobacco Company from the suit. Plaintiff is continuing to pursue claims against other defendants.

In the case of Ukraine v. American Brands, Inc., et al. (U.S. District Court, District of Columbia, filed November 19, 1999). the U.S. Court of Appeals for the District of Columbia affirmed the trial court's final judgment in favor of the defendants, which reflected the ruling that granted defendants' motion to dismiss the complaint. The U.S. Supreme Court denied plaintiff's petition for writ of certiorari that sought review of the dismissal orders. The Company was a defendant in the case.

— The following additional Reimbursement Cases by Foreign Governments in U.S. Courts have been filed:

The case of The Republic of Belize v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed April 5, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of City of Belford Roxo, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of City of Belo Horizonte, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of City of Carapicuiba, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi-District Litigation. The Company is a defendant in the case.

The case of City of Duque de Caxias, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi-District Litigation. The Company is a defendant in the case.

— The case of City of Joao Pessoa, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of City of Jundiai, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

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The case of City of Mage, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi-District Litigation. The Company is a defendant in the case.

— The case of City of Nilopolis RJ, Brazil V. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This

matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of City of Nova Iguacu, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi-District Litigation. The Company is a defendant in the case.

— The case of City of Rio de Janeiro, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi-District Litigation. The Company is a defendant in the case.

The case of City of Sao Bernardo do Campo, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

— The case of State of Para, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

The case of State of Parana, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

— The case of State of Rondonia, Brazil v. Philip Morris Companies, Inc., et al. (U.S. District Court, District of Columbia, filed May 8, 2001). This matter has been transferred to the United States Panel on Multi District Litigation. The Company is a defendant in the case.

Private Citizens' Reimbursement Cases -

In the case of Beckom v. The American Tobacco Company, et al. (Chancery Court, Monroe County, Tennessee, filed May 8, 1997), the court granted defendants' motion to dismiss the complaint and denied plaintiffs' motion for leave to amend the complaint. Plaintiffs did not notice an appeal.

Reimbursement Cases by Indian Tribes -

In the case of Acoma Pueblo, et al. v. The American Tobacco Company, et al. (U.S. District Court, New Mexico, filed June 16, 1999), the court granted defendants' motion to dismiss the complaint and entered final judgment in their favor. The court subsequently denied plaintiffs' motion for reconsideration of the final judgment. As of November 6, 2001, the deadline for plaintiffs to seek appellate review of the final judgment had not expired.

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In the case of The Alabama Coushatta Tribe of Texas v. American Tobacco Company, et al. (U.S. District Court, Eastern District, Texas, filed August 30, 2000), the court granted defendants' motion to dismiss the complaint and entered final judgment in their favor. Plaintiff has noticed an appeal from the final judgment to the U.S. Court of Appeals for the Fifth Circuit.

Reimbursement Cases by Labor Unions -

— In the ten separate cases that were filed in the Supreme Court of New York County, New York between July and December 1997, the plaintiffs' appeals have been deemed dismissed as plaintiffs did not perfect their notices of appeals to the Appellate Division of the New York Supreme Court within the required period of time.

— In the case of Holland, et al., Trustees of United Mine Workers v. Philip Morris Incorporated, et al. (U.S. District Court, District of Columbia, filed July 9, 1998), the U.S. Court of Appeals for the District of Columbia the directed the trial court to enter an order granting defendants' motion to dismiss the complaint. The Court of Appeals has denied plaintiffs' motion for rehearing of the ruling. To date, a dismissal order has not been entered by the trial court.

— In the case of National Asbestos Workers, et al. v. Philip Morris Incorporated, et al. (U.S. District Court, Eastern District, New York, filed February 27, 1998), the court has vacated its schedule that set the case for trial during September 2001. Another trial date has not been set. The Company is a defendant in the case.

— In the case of Oberle (Trustees of the Connecticut Pipe Trades Health Fund), et al. v. Philip Morris, Inc., et al. (U.S. District Court, Connecticut, filed

July 1, 1997), the court granted defendants' motion to dismiss the complaint.

— In the case of Obra Social de Empleados de la Marina Mercante, et al. v. The American Tobacco Company, et al. (Superior Court, District of Columbia, filed March 8, 2000), plaintiffs voluntarily dismissed their appeal, thereby concluding the case.

— In the case of Operating Engineers Local 12 Health and Welfare Trust, et al. v. American Tobacco Company, et al. (Superior Court, Los Angeles County, California, filed September 16, 1997), the California Court of Appeals affirmed the interlocutory rulings by the trial court that limited plaintiffs' claims and prompted them to voluntarily dismiss the suit in order to pursue the appeal. As of November 6, 2001, the deadline for plaintiffs to seek further appellate relief had not expired.

— In the case of Operating Engineers Local 324 Health Care Fund, et al. v. Philip Morris, Inc., et al. (Circuit Court, Wayne County, Michigan, filed December 30, 1997), the parties entered into a stipulation that dismissed plaintiffs' appeal from the trial court's final judgment in favor of the defendants. The final judgment reflected an order that granted defendants' motion to dismiss the complaint.

In the case of S.E.I.U. v. Philip Morris, Inc., et al. (U.S. District Court, District of Columbia, filed June 22, 1998), the U.S. Court of Appeals for the District of Columbia the directed the trial court to enter an order granting defendants' motion to dismiss the complaint. The Court of Appeals has denied plaintiffs' motion for rehearing of the ruling. To date, a dismissal order has

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not been entered by the trial court. To date, none of the defendants have received service of process of this suit.

— In the case of Service Employees International Union Health & Welfare Fund, et al. v. Philip Morris, Inc., et al. (U.S. District Court, District of Columbia, filed March 19, 1998), the U.S. Court of Appeals for the District of Columbia the directed the trial court to enter an order granting defendants' motion to dismiss the complaint. The Court of Appeals has denied plaintiffs' motion for rehearing of the ruling. To date, a dismissal order has not been entered by the trial court.

— In the case of Sheet Metal Workers Trust Fund, et al. v. Philip Morris, Inc., et al. (U.S. District Court, District of Columbia, filed August 31, 1999), the U.S. Court of Appeals for the District of Columbia the directed the trial court to enter an order granting defendants' motion to dismiss the complaint. The Court of Appeals has denied plaintiffs' motion for rehearing of the ruling. To date, a dismissal order has not been entered by the trial court.

- The following additional Reimbursement Case by Labor Unions has been filed:

The case of Obra Social del Personal de la Industria del Vestido, et al. v. American Tobacco Co., Inc., et al. (Superior Court, District of Columbia, filed March 23, 2001). Plaintiffs have voluntarily dismissed the case.

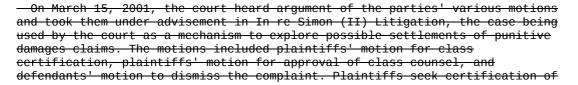
Reimbursement Cases by Private Companies and Health Plans -

In the case of Blue Cross and Blue Shield of New Jersey, Inc., et al. v. Philip Morris, Incorporated, et al. (U.S. District Court, Eastern District, New York, filed April 29, 1998), trial concluded on June 4, 2001 as to certain of the claims asserted by one of the plan plaintiffs, Empire Blue Cross and Blue Shield. For a discussion of this case, see "Significant Recent Developments" in Note 10 of the Notes to Consolidated Condensed Financial Statements in Part I.

In the case of Regence Blueshield, et al. v. Philip Morris, Incorporated, et al. (U.S. District Court, Western District, Washington, filed April 29, 1998), the U.S. Court of Appeals for the Ninth Circuit has denied plaintiffs' motion for reconsideration of its ruling that affirmed the dismissal of the case.

Reimbursement Cases by Hospitals or Hospital Districts Plans

— In the case of Association of Washington Public Hospital Districts, et al. v. Philip Morris, Incorporated, et al. (U.S. District Court, Western District, Washington, filed March 17, 1999), the U.S. Supreme Court denied plaintiffs' petition for writ of certiorari. The petition sought review of the trial court's order that granted defendants' motion to dismiss the complaint and the final judgment that ensued, as well as the rulings by the U.S. Court of Appeals for the Ninth Circuit that affirmed the judgment.



eight separate sub-classes. The putative sub-classes include individual smokers; individuals with pending product liability actions; multi-employer health benefit plans; non-governmental third party payors; and asbestos entities.

#### CONTRIBUTION CLAIMS -

- In the case of A.P. Green Industries, et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), plaintiffs have voluntarily dismissed the case.
- In the case of A.P. Green Services, Inc., et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), the Company has been dismissed from the case pursuant to an agreed order.
- In the case of Asbestos Claims Management Corporation, et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), plaintiffs have voluntarily dismissed the case.
- In the case of Combustion Engineering, Inc., et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), the Company has been dismissed from the case pursuant to an agreed order.
- In the case of Falise, et al., as Trustees of the Manville Personal Injury Settlement Trust v. The American Tobacco Company, et al. (U.S. District Court, Eastern District, New York, filed November 12, 1999), the case has been dismissed with prejudice. For a discussion of this case, see "Significant Recent Developments" in Note 10 of the Notes to Consolidated Condensed Financial Statements in Part I.
- In the case of H.K. Porter Company v. B.A.T Industries, PLC, et al. (U.S. District Court, Eastern District, New York, filed December 31, 1997), plaintiff has voluntarily dismissed the case.
- In the case of Kaiser Aluminum & Chemical Corporation, et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), the Company has been dismissed from the case pursuant to an agreed order.
- In the case of T&N, Ltd., et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), the Company has been dismissed from the case pursuant to an agreed order.
- In the case of Thomas v. R.J. Reynolds Tobacco Company, et al. (Circuit Court, Jefferson County, Mississippi), the court granted the tobacco defendants' motion for summary judgment as to the claims asserted by plaintiff Owens Corning. The court has entered final judgment in defendants' favor as to the claims of Owens Corning. Owens Corning has noticed an appeal from the final judgment to the Mississippi Supreme Court.
- In the case of Uniroyal Holdings, Inc., et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000), plaintiffs have voluntarily dismissed the case.

The following additional Contribution Claims have been filed:

— The case of Asbestos Claims Management Corporation, et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Claiborne County, Mississippi, filed April 18,

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2001). The Company was a defendant in the case. Plaintiffs have voluntarily dismissed the case.

- The case of Combustion Engineering, Inc., et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Claiborne County, Mississippi, filed April 18, 2001). The Company was named as a defendant in the case but it has been dismissed pursuant to an agreed order.
- The case of Gasket Holdings, et al. v. RJR Nabisco, Inc., et al. (Circuit Court, Jefferson County, Mississippi, filed December 18, 2000). The Company

was named as a defendant in the case but it has been agreed order.	<del>dismissed pursuant to an</del>
The case of Gasket Holdings, et al. v. RJR Nabised Court, Claiborne County, Mississippi, filed April 18 named as a defendant in the case but it has been disagreed order.	<del>, 2001). The Company was</del>
The case of Owens-Illinois, Inc., et al. v. R.J. Ret al. (Circuit Court, Sharkey County, Mississippi, Plaintiff has voluntarily dismissed the case.	
The case of T&N, Ltd., et al. v. RJR Nabisco, Inc. Claiborne County, Mississippi, filed April 18, 2001) a defendant in the case but it has been dismissed pu	. The Company was named a
The case of W.R. Grace & Co. Conn., et al. v. RJR (Circuit Court, Jefferson County, Mississippi, filed Company was named as a defendant in the case but it pursuant to an agreed order.	<del>  April 24, 2001). The</del>
Item 6. Exhibits and Reports on Form 8-K.	
<del>(a) Exhibits </del>	
<del> None</del>	
— (b) Current reports on Form 8-K —	
— On September 14, 2001, Registrant filed a report on Form 8-K regarding its subsidiary, CNA Financial Corporation issuing a press release commenting on its loss exposure from the September 11, 2001 attack on the World Trade Centerin New York City and extending the expiration date for its rights offering.	
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SIGNATURES	
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.	
	LOEWS CORPORATION
	<del>(Registrant)</del>
Dated: November 9, 2001 By	<del>/s/ Peter W. Keegan</del> 
	PETER W. KEEGAN Senior Vice President an Chief Financial Officer (Duly authorized officer and principal financial
	officer)