

## **Timeless Principles, Constant Reinvention**

## Legal Disclaimers



Forward Looking Statements and Risk Factors. The information presented herein is generally available from public sources, including our and our subsidiaries' earnings releases and SEC filings. We urge you to read those documents, and we specifically direct you to the forward-looking statements disclaimers and risk factors they contain. The primary purpose of this presentation is to help you understand how we view our Company, not to update our filings or correct any forecasts – we categorically do not give guidance. Conditions faced by our various businesses may have changed – for better or worse – since the time periods reflected in this presentation and we disclaim any obligation to update the information presented herein. Any statements made in addressing our results are not meant as an indication of the Company's performance since the time of our latest public filings and disclosures.

There are a number of important risk factors that could cause the actual results for each of the companies discussed in this presentation to differ from those expressed in forward-looking statements contained herein, including those risk factors discussed in detail in annual and quarterly reports and other filings made with the SEC by Loews Corporation and its subsidiaries: CNA Financial Corporation, Diamond Offshore Drilling, Inc. and Boardwalk Pipelines. Given these risk factors, investors and analysts should not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures. Certain financial information presented herein contains non-GAAP financial measures. Management believes these measures are useful to understanding the key drivers of the Company's operating performance. These non-GAAP measures are reconciled to GAAP numbers herein (or in documents referred to herein).

Where You Can Find More Information. Annual, quarterly and other reports filed with the SEC by Loews Corporation and its subsidiaries: CNA Financial Corporation, Diamond Offshore Drilling, Inc. and Boardwalk Pipelines, contain important additional information about those companies and we urge you to read this presentation together with those filings, copies of which are available, as applicable, at the corporate websites of Loews Corporation at <u>www.loews.com</u> and such subsidiaries at <u>www.sec.gov</u>.

- To view the most recent SEC filings of Loews Corporation, <u>http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec</u>
- To view the most recent SEC filings of CNA Financial Corporation, https://www.cna.com/web/guest/cna/about/investorrelations/financial
- To view the most recent SEC filings of Diamond Offshore Drilling, Inc., http://investor.diamondoffshore.com/financial-information/sec-filings
- To view the most recent SEC filings of Boardwalk Pipelines, http://ir.bwpmlp.com/financial-information/sec-filings



# Loews Corporation acts as a patient value investor, supported by great underlying businesses

- Philosophy: long-term, value focused
- Structure: diversified holding company: public and non-public subsidiaries
- Advantages: freedom and patience to invest opportunistically across industries



CNA Financial: property & casualty insurance



- **Diamond Offshore**: offshore drilling
- Boardwalk Pipelines: transportation and storage of natural gas and liquids
- Loews Hotels & Co: hotels that provide unique, local experiences
- Consolidated Container Company: rigid plastic packaging



loews corporation owns NON-PUBLICLY PUBLICLY PARENT TRADED TRADED COMPANY Freedom to BOARDWALK LOEWS Consolidated **CN**A invest across Container HOTELS DIAMOND Company & C O PIPELINES industries; a Property & Offshore Natural Gas & **Rigid Plastic** Deluxe and patient, long-INDUSTRY NGL Midstream Casualty Luxurv Hotels Drillina Packaging Insurance \$3.5 term view; Cash & TICKER CNA DO 7.3 Bcf 13,496 National Investments flexibility and System-wide Average Daily Footprint Guest Rooms Throughput<sup>1</sup> transparency MARKET CAP \$12.8 \$1.2 under one \$761 million \$228 million 66 Facilities<sup>3</sup> LOEWS STAKE \$0.6 \$11.4 EBITDA<sup>1</sup> Adjusted EBITDA<sup>2</sup> \$1.8 class of stock Debt **OWNERSHIP** 89% 53% 100% 100% **99**%

Data as of June 30, 2019, except as noted. Dollars in billions unless otherwise noted.

1. Average daily throughput and EBITDA are for the year ended December 31, 2018. See Appendix – "Boardwalk EBITDA" for EBITDA to GAAP reconciliation.

2. Adjusted EBITDA is for the year ended December 31, 2018. See Appendix – "Loews Hotels & Co Adjusted EBITDA" for EBITDA to GAAP reconciliation.

3. Facility count is as of August 5, 2019.

## Experienced Leadership with Significant Tenure at Loews



#### Office of the President



James S. Tisch

President, Chief Executive Officer



Andrew H. Tisch

Co-Chairman of the Board, Chairman of the Executive Committee



#### Jonathan M. Tisch

Co-Chairman of the Board, Chairman & CEO of Loews Hotels & Co

#### **Executive Leadership**



**David B. Edelson** Senior Vice President, Chief Financial Officer



Kenneth I. Siegel Senior Vice President



Marc A. Alpert Senior Vice President, General Counsel & Secretary



Richard W. Scott Senior Vice President, Chief Investment Officer

### Experienced and Strong Subsidiaries CEOs



CNA

Dino E. Robusto Chairman and CEO

Robusto, an insurance Mr. executive with nearly 30 years of experience, joined CNA as Chairman and CEO in November of 2016. Prior to joining CNA, Mr. Robusto most recently served as President of Commercial and Specialty Lines at the Chubb Group of Insurance Companies and Executive Vice President of the parent company, while leading that company's global Information Technology function and Innovation.





Marc Edwards President, CEO and Director

Mr. Edwards was appointed President, Chief Executive Office and Director of Diamond Offshore in March 2014. Prior to joining Diamond Offshore, Mr. Edwards spent almost his entire career at Halliburton Company, one of the largest and most world's diversified oil field services companies. He most recently served as Senior Vice President, responsible for the Completion and Production Division, the largest of Halliburton's two Divisions.





**Stanley Horton** President and CEO

Mr. Horton joined Boardwalk in May 2011 as President and Chief Executive Officer. With more than 35 years experience in the natural gas and energy industry, Mr. Horton has extensive industry knowledge. His professional background includes not only leading natural gas pipelines, but also serving as CEO or COO with companies engaged in natural gas gathering and processing, crude oil and liquids storage and transportation, and LNG.

#### LOEWS HOTELS &CO



Jonathan M. Tisch Chairman and CEO

Mr. Tisch has been shepherding and quiding the strategic direction and growth of Loews Hotels for the last three decades. Mr. Tisch is widely recognized as a leader in the travel and tourism industry. He founded and served as chairman of the Travel Business Roundtable until 2008, and now serves as chairman emeritus of its successor organization, the United States Travel Association, national non-profit the association representing all segments of the travel industry.





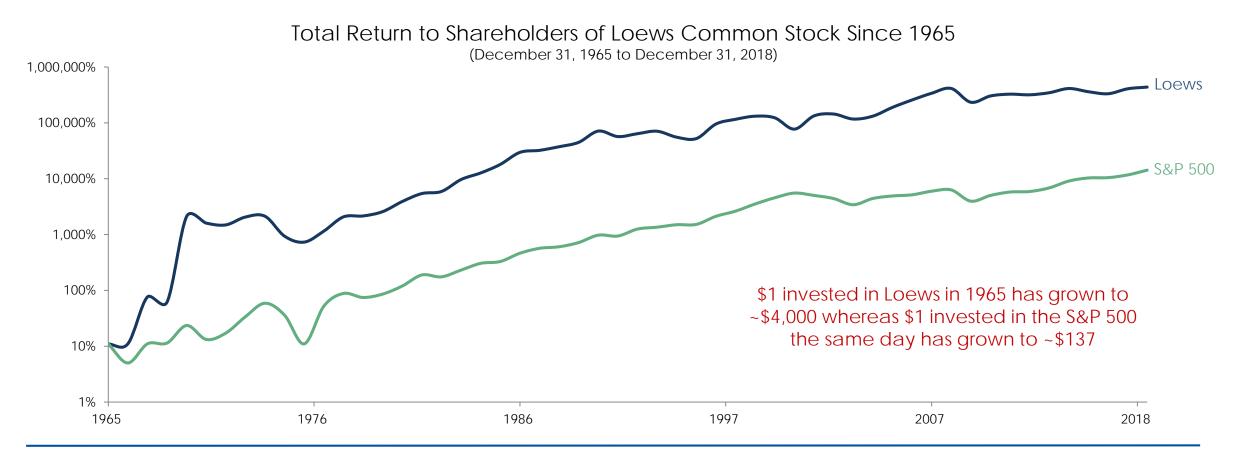
Sean Fallmann President and CEO

Mr. Fallmann was appointed President and Chief Executive Officer of Consolidated Container in April 2014. Prior to joining Consolidated Container, Mr. Fallmann was president of Georgia-Pacific's \$5 billion North American Consumer Business Unit from 2007 to 2014. From 2003 to 2007. Mr. Fallmann served as President of Georgia-Pacific's Dixie Business unit.

Loews has Successfully Built Shareholder Value for Over 50 Years



Historically, Loews has delivered high returns to shareholders with average compound annual returns of ~17% vs the S&P return of ~10%



## A Look at Loews Aggregate Value



The market value of Loews's ownership interest in its two publicly traded subsidiaries and its cash & investments is approximately \$51.57 per share – compared to Loews common stock value of \$54.67. Our other assets include Boardwalk Pipelines, Consolidated Container and Loews Hotels.



Per share value of Loews's stake in shares of CNA and Diamond based on New York Stock Exchange closing prices on June 28, 2019 and Loews's cash and investments at June 30, 2019.

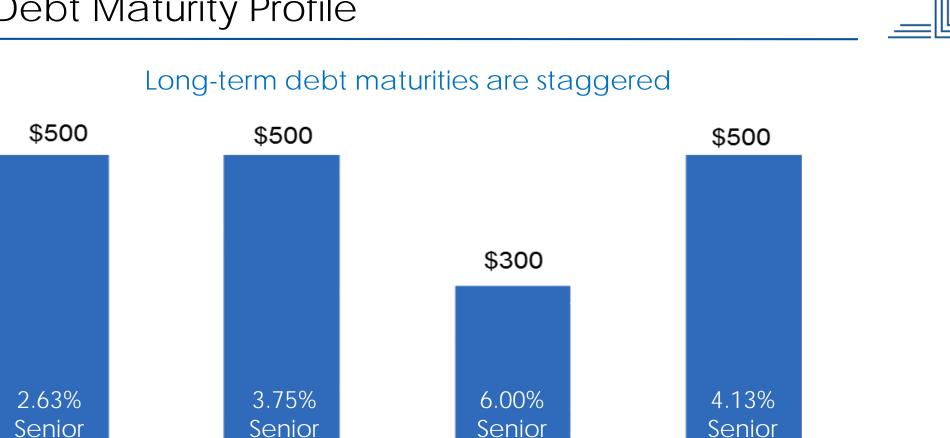
1. The company has \$1.8 billion in debt which is not factored into the Loews Cash & Investments per share amount.

## Principal Debt Maturity Profile

Notes

2023

(\$ millions)



Notes

2035

Notes

2043

Total Parent Company Debt as of 6/30/19 - \$1.8 billion

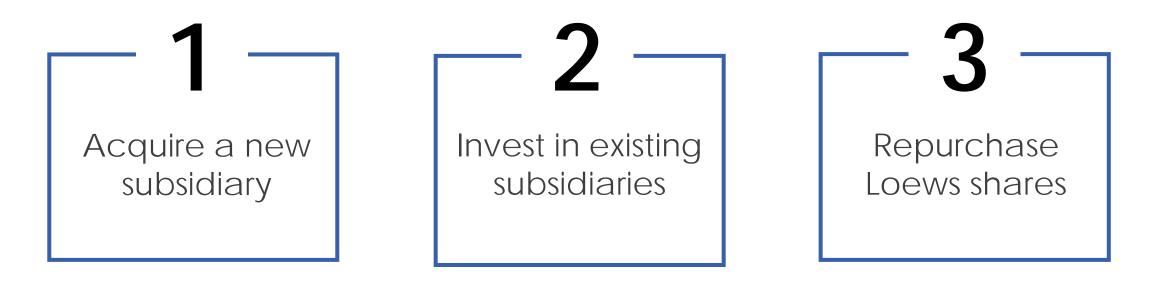
Loews Corporation | CNA | Diamond | Boardwalk | Hotels | CCC

Notes

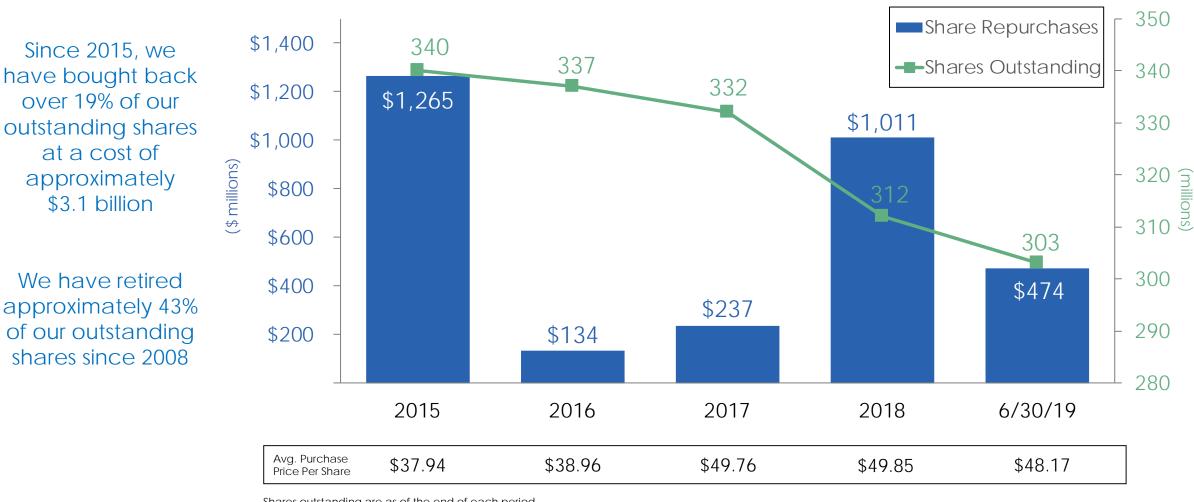
2026



- Maintain a strong balance sheet
- Evaluate capital deployment opportunities based on risk-adjusted returns
- Continually balance the primary uses of Loews capital



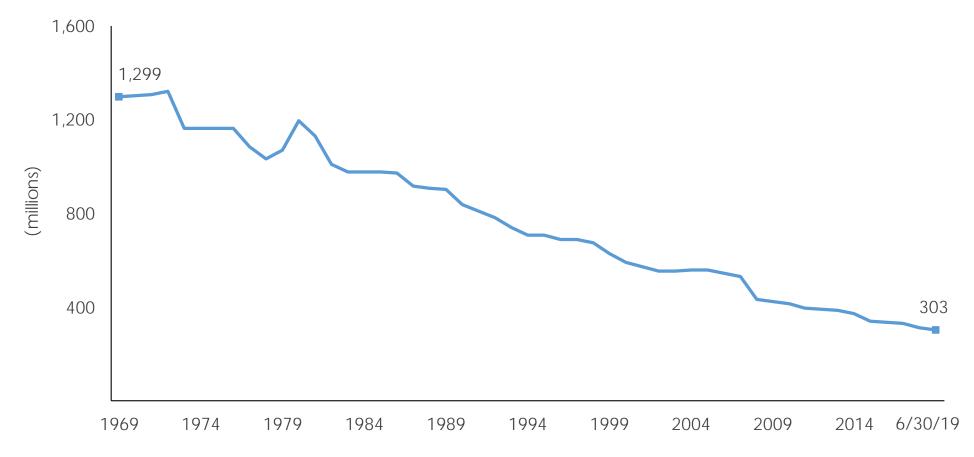
### Share Repurchases



Shares outstanding are as of the end of each period.



### Loews has retired almost 1 billion shares since the beginning of 1970



Shares outstanding shown as of December 31st for each year. Adjusted for stock splits.

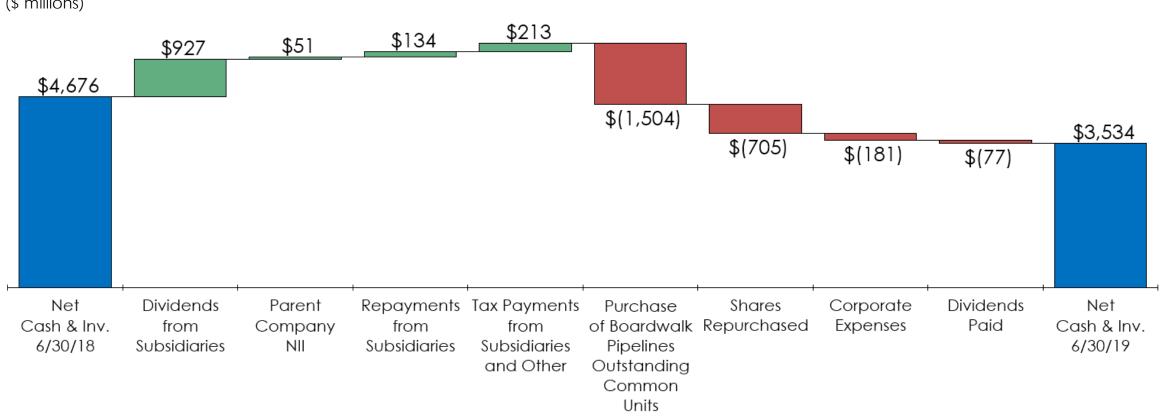
## Net Investment Income and Dividends Paid to Loews



1. Excludes dividends received from former subsidiaries. All dividends are subject to declaration by the respective Boards of Directors.

 Includes Loews's common units and GP interest in Boardwalk Pipelines. On July 18, 2018, Loews completed the purchase of all of the issued and outstanding Boardwalk Pipelines common units not already owned by Loews for \$1.5 billion.

3. Parent company pretax net investment income.

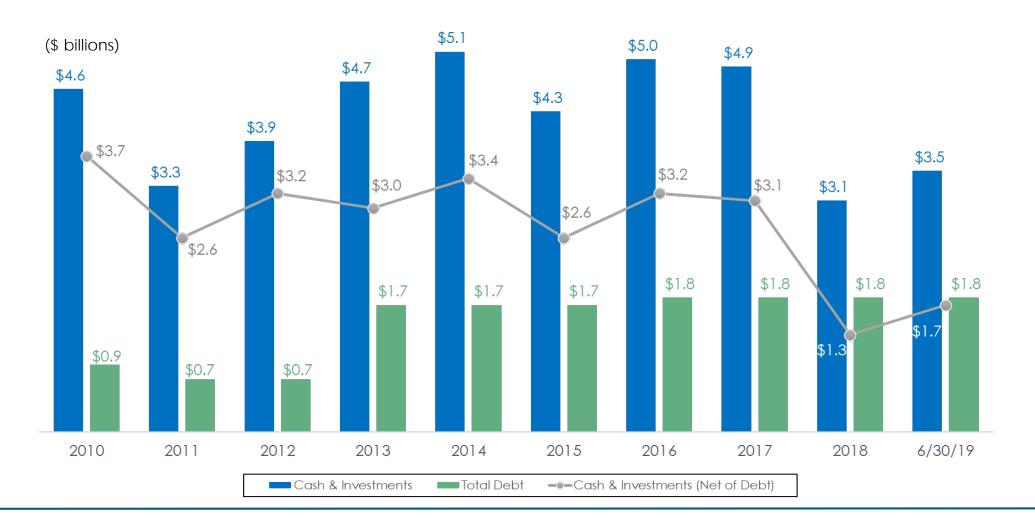


Loews Corporation | CNA | Diamond | Boardwalk | Hotels | CCC

#### (\$ millions)

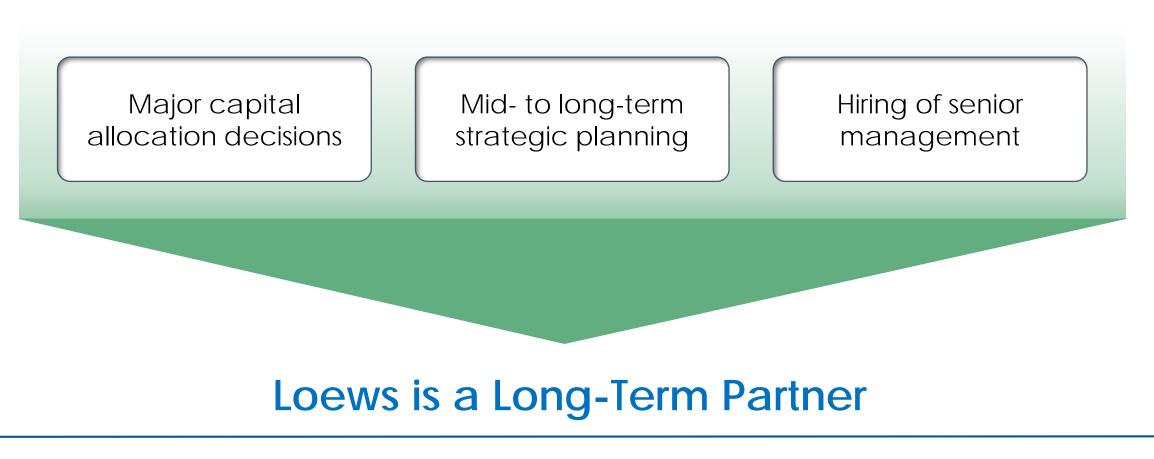
### Loews's Net Cash Since 2010







While each subsidiary's experienced management team guides day-to-day operations, Loews provides advice in several areas:





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### **CNA** Financial



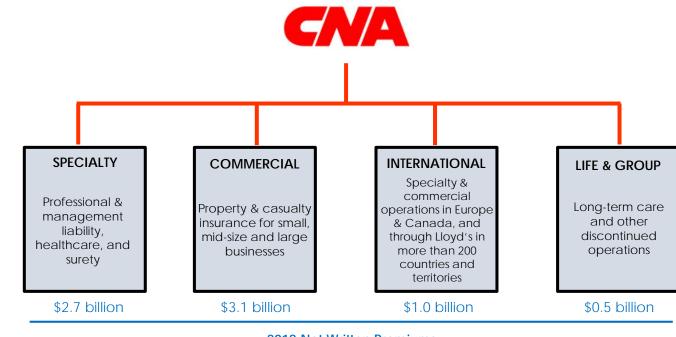
#### **Company Snapshot**

- One of the largest commercial property and casualty organizations in the U.S.
- Net premiums split almost evenly between Specialty & Commercial lines, with a meaningful international business

#### By the Numbers

(year ended/as of Dec. 31, 2018, \$ in millio	ons)
Revenue	\$ 10,134
Core income <sup>1</sup>	\$ 845
Net income	\$ 813
Net income attributable to Loews	\$ 726
Employees	6,100
Worldwide agents & brokers	4,400
Worldwide field offices	83
Invested assets	\$44,486
Loews ownership	89%

 See CNA's press release dated February 11, 2019 for a reconciliation of Core income to Net income available at http://www.cna.com/web/guest/cna/about/investorrelations/financial



#### 2018 Net Written Premiums

CNA P&C Ratings	A.M. Best	S&P	Moody's
Outlook	Stable	Positive	Stable
Financial Strength Rating	А	А	A2



Building on strengths and improving competitive positioning:

- Builds upon its world-class Specialty lines business
- Continues to improve underwriting profitability and operating performance of its Commercial lines business
- Actively manages long-term care business
- Maintains very strong balance sheet & capital adequacy

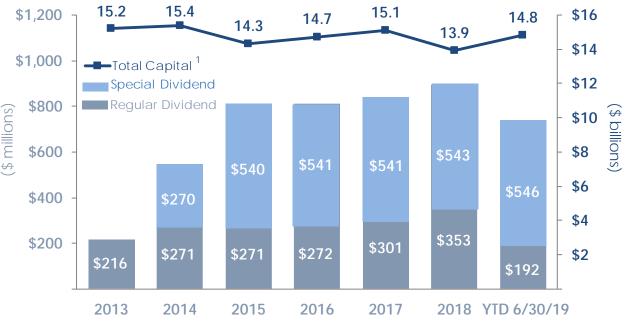
## Disciplined Capital Management

## Excellent capitalization with prudent leverage and modest corporate obligations

- \$12.1 billion of GAAP equity, \$2.7 billion of debt, and statutory surplus of \$10.4 billion as of June 30, 2019
- CNA continues to hold capital in excess of S&P's requirements for AAA rating

### CNA's common and special dividends

- \$2.00 per share special dividend paid in each of the past five years; \$1.00 per share special dividend paid in March 2014
- \$0.35 per share common dividend paid in the last four quarters
- Previous \$0.30 per share common dividend paid quarterly since Q3 of 2017; prior \$0.25 per share common dividend paid quarterly since 2014



1. Represents the total of debt and stockholders' equity as of the end of each period.

# CNA is a top-tier underwriter in specialty lines

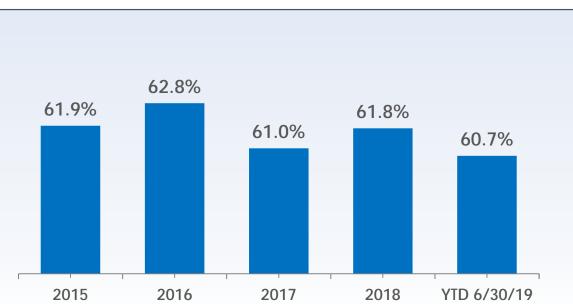
- Strength of franchise shown in expertise in underwriting, risk control, claim and actuarial
- Represent almost half of CNA's net written premiums

#### An improved Commercial business

 While the Commercial business still has room for improvement, CNA is driving the business to become a top-quartile underwriter

#### Underlying Loss Ratio<sup>1</sup>

#### **P&C Operations**



1. Underlying loss ratio excludes catastrophes and net prior year loss reserve development.



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- CNA Financial: property & casualty insurance
- Diamond Offshore: offshore drilling
- Boardwalk Pipelines: transportation and storage of natural gas and liquids
- Loews Hotels & Co: hotels that provide unique, local experiences
- Consolidated Container Company: rigid plastic packaging

#### Loews Corporation | CNA | Diamond | Boardwalk | Hotels | CCC

### Diamond Offshore

#### **Company Snapshot**

- Provides offshore drilling services to the energy industry globally
- Focus on deepwater drilling
- Exceptional safety and environmental record

#### By the Numbers

(year ended/as of Dec. 31, 2018, \$ in millions)				
Revenue	\$ 1,083			
Net loss	\$ (180)			
Net loss attributable to Loews	\$ (112)			
Employees	2,300			
Rig fleet	17			
Loews ownership	53%			





### **Diamond Offshore**



### Diamond recently added 4.5 years of backlog at above market rates Half a year in 2019 and four years starting in 2020

DO by the numbers:

Revenue backlog:\$2.0 billionDebt:\$2.0 billion

Revolver availability (undrawn): Over \$1.1 billion of borrowing capacity until 2020 and \$950 million of capacity well into 2023

All data as of June 30, 2019.





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### **Boardwalk Pipelines**



#### **Boardwalk Strategy Company Snapshot** • Primarily transports and stores natural gas and liquids Significant portion of revenue derived from long-**Identify Strategic** Leverage and Optimize term, ship-or-pay contracts with creditworthy **Asset Base** Strengthen Existing **Growth Opportunities** customers Assets Continue to identify and Explore acquisitions and other • Wholly-owned<sup>1</sup> subsidiary of Loews Corporation implement optimal uses for opportunities that expand Continue to attach to new assets, including changing Boardwalk's natural gas and end-use markets By the Numbers natural gas liquids transportation and and supply sources flow patterns storage assets (year ended/as of Dec. 31, 2018, \$ in millions) \$ 1,224 Revenue EBITDA<sup>2</sup> Average daily throughput 7.3 Bcf 14.230 Total miles of pipeline Underground gas storage capacity 205 Bcf Liquids storage capacity 32 MMBbls Minimize Commodity and Credit Risks 1,240 Employees

1. On July 18, 2018, Loews completed the purchase of all of the issued and outstanding Boardwalk common units not already owned by Loews for \$1.5 billion.

2. See Appendix – "Boardwalk EBITDA" for EBITDA to GAAP reconciliation.

Loews Corporation | CNA | Diamond | Boardwalk | Hotels | CCC

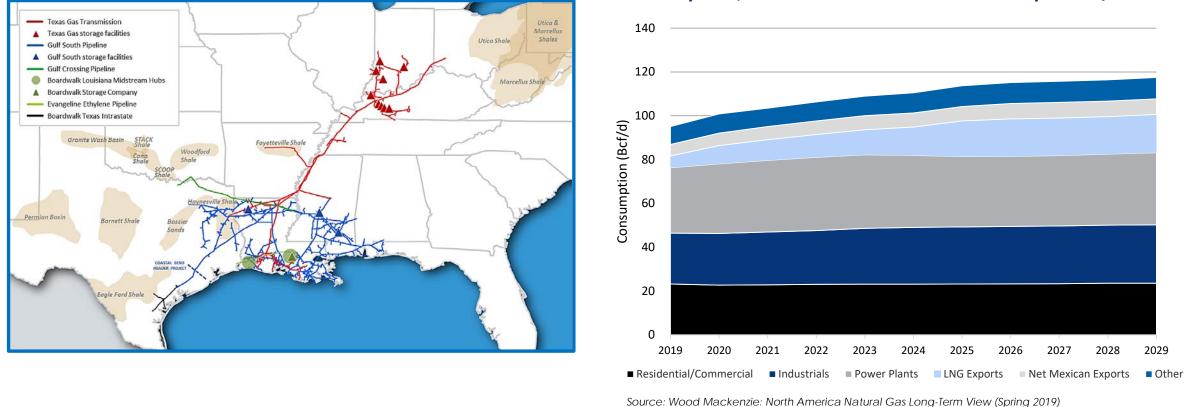
Secure long-term, ship-or-pay contracts with creditworthy customers

### Boardwalk Asset Overview



#### Boardwalk Pipelines has organic growth projects with in-service dates through 2022

• Natural gas pipeline projects represent over 1.3 Bcf/d of capacity to serve growing demand



By 2029, U.S. Demand is Forecasted to Grow by ~23 Bcf/d

## Growth Projects Since 2014



Growth projects represent over \$2 billion in total capex and are well aligned with Boardwalk's strategy to serve end-use markets: LNG export, power generation, and petrochemical facilities.

#### PROJECT DESCRIPTIONS: IN-SERVICE DATES 2018 - 2022 (est)

Coastal Bend Header: Provides 1.4 Bcf/d of firm natural gas transportation service to an LNG liquefaction and export facility in Texas.

Index 99 Expansion Project: Provides 750,000 MMBtu/d of firm transportation to new outlets to accommodate growing natural gas production in the Haynesville and Bossier areas.

**Petal Storage Project:** Enhances operational flexibility, continues to provide reliable natural gas storage service, and potentially increase the number of injection and withdrawal cycles to satisfy the needs of new customers.

Projects to provide firm natural gas transportation service to **four power plants** with contracted capacities of 133,000 MMBtu/d (Louisiana), 200,000 MMBtu/d (Louisiana), 200,000 MMBtu/d (Mississippi).

Several projects to provide ethane and ethylene transportation and storage and brine supply services to petrochemical customers in southern Louisiana, including:

- Project to provide ethane and ethylene transportation and storage service to support the Sasol ethane cracker that is under construction
- Projects to provide ethylene transportation and storage service to petrochemical customers
- New wells and related infrastructure for brine supply service
- Project to provide gas treating service
- Project to expand Evangeline ethylene pipeline

For more information on these projects, please refer to Boardwalk's quarterly and annual filings with the U.S. Securities and Exchange Commission.



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& C O

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## Loews Hotels & Co

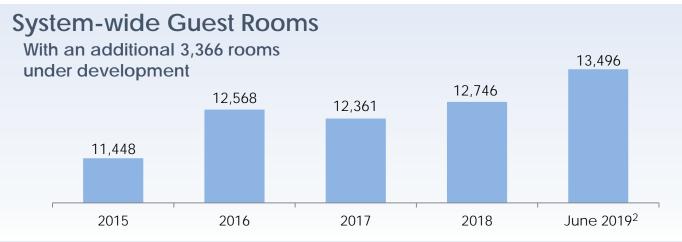


#### **Company Snapshot**

- Owned, joint venture and managed hotels in the U.S. and Canada
- Unique, local experience
- Wholly-owned subsidiary of Loews
  Corporation

By the Numbers<br/>(year ended/as of Dec. 31, 2018, \$ in millions)Adjusted EBITDA1\$228Adjusted mortgage debt1\$1,273Number of hotels225Plus: under development24

- 1. See pages 31 and 41 for additional disclosure and definitions.
- 2. As of June 30, 2019, there are four hotels (3,366 rooms) under development in Arlington, TX, Kansas City, MO, St. Louis, MO and Orlando, FL, represented by an asterisk (\*) on the System-wide Hotels map. They are excluded from the guest rooms chart. One hotel (750 rooms) in Orlando, FL, opened in June 2019.





## Loews Hotels & Co – Key Operating Metrics

#### Loews Hotels & Co remains focused on profitable growth through:

- Cultivating successful partnerships and joint ventures
- Developing competitive products in markets with strategic partners
- Continuing to enhance the profitability of existing properties

2018 Adjusted EBITDA<sup>1</sup> attributable to Loews Hotels & Co of \$228 million, an increase of 14.6% over 2017.

Adjusted mortgage debt<sup>2</sup> at December 31, 2018 of \$1.27 billion (includes \$89 million for assets under development), compared to \$1.26 billion at December 31, 2017 (includes \$7 million for assets under development).

	Year Ended December 31						
	2018	2017	2016				
Adjusted EBITDA <sup>1</sup> (\$ millions)	\$228	\$199	\$175				
Owned & JV Same Store Operating Metrics <sup>3</sup>							
Occupancy	82.9%	81.0%	80.6%				
Average Daily Rate ("ADR")	\$272	\$264	\$257				
Revenue per Available Room ("RevPAR")	\$226	\$214	\$207				

 Adjusted EBITDA is the total amount of EBITDA attributable to Loews Hotels & Co based on its percent ownership of each property (e.g. if Loews Hotels & Co legally owns 50% of a property, 50% of that property's EBITDA is included), plus management company EBITDA and excluding non-recurring items such as acquisition transaction and transition costs, new development pre-opening costs, gains or losses on sale and impairments. See Appendix – "Loews Hotels & Co Adjusted EBITDA" for EBITDA to GAAP reconciliation.

2. Adjusted mortgage debt is adjusted for Loews Hotels and Co's ownership interest in the asset underlying the borrowing. Balances are inclusive of any assets under development.

3. Includes hotels that were open and operating without substantial constraints on availability from January 1, 2016 through December 31, 2018 - these are marked with an asterisk (\*) on the page titled "Loews Hotels & Co - Portfolio."

## Loews Hotels & Co – Strategic Direction



Identifying strategic acquisitions and development opportunities in major city centers, resort destinations and markets with unique demand generators



Live! by Loews Arlington, TX A 14-story hotel with 300 guest rooms will be built at the Texas Live! entertainment complex near Globe Life Park and AT&T Stadium in Arlington, TX, scheduled to open in 2019.



Loews Kansas City An 800-room hotel will be built adjacent to the convention center in downtown Kansas City, scheduled to open in 2020.



Live! by Loews St. Louis, MO A 216-room hotel will be built at Ballpark Village in St. Louis, MO, scheduled to open in 2020.



#### Universal's Endless Summer Resort Dockside Inn and Suites

A 2,050-room hotel at Universal Orlando in Florida, scheduled to open in two phases in 2020.



#### Universal's Endless Summer Resort Surfside Inn and Suites

A 750-room hotel at Universal Orlando in Florida, opened in June, 2019.

Partnerships are an important component of Loews Hotels & Co's growth strategy – allowing the company to accelerate growth and obtaining a competitive return on invested capital

### Loews Hotels & Co – Portfolio

					Year Acquired /
		City, ST	Rooms	Ownership %	First Managed
OWNED <sup>1</sup> (11)	Loews Chicago Hotel*	Chicago, IL	400	100%	2015
	Loews Chicago O'Hare Hotel*	Chicago, IL	556	100%	2014
	Loews Coronado Bay Resort	San Diego, CA	439	100%	2000
	Loews Miami Beach Hotel	Miami Beach, FL	790	100%	1998
	Loews Minneapolis Hotel*	Minneapolis, MN	251	100%	2014
	Loews Philadelphia Hotel*	Philadelphia, PA	581	100%	2000
	Loews Regency New York Hotel*	New York, NY	379	100%	1963
	Loews Vanderbilt Hotel*	Nashville, TN	340	100%	1989
	Loews Ventana Canyon Resort*	Tucson, AZ	398	100%	1984 / 2014
	Loews Hotel Vogue*	Montreal, QC	142	100%	1995
	Loews Hotel 1000	Seattle, WA	120	100%	2016
			4,396		
JOINT VENTURE (9)	Hard Rock Hotel, at Universal Orlando*	Orlando, FL	650	50%	2001
	Loews Portofino Bay Hotel, at Universal Orlando*	Orlando, FL	750	50%	1999
	Loews Royal Pacific Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2002
	Loews Sapphire Falls Resort, at Universal Orlando	Orlando, FL	1,000	50%	2016
	Universal's Aventura Hotel	Orlando, FL	600	50%	2018
	Universal's Cabana Bay Beach Resort	Orlando, FL	2,200	50%	2014
	Universal's Endless Summer Resort - Surfside Inn and Suites	Orlando, FL	750	50%	2019
	Loews Hollywood Hotel*	Los Angeles, CA	628	50%	2012
	Loews Atlanta Hotel	Atlanta, GA	414	50%	2010 / 2015
			7,992		
MANAGED <sup>2</sup> (5)	Bisha Hotel and Residences	Toronto, ON	96		2017
	Loews Boston Hotel	Boston, MA	225		2013
	Loews New Orleans Hotel	New Orleans, LA	285		2003
	Loews San Francisco Hotel*	San Francisco, CA	155		2019
	Loews Santa Monica Beach Hotel	Santa Monica, CA	347		1989
			1,108		
TOTAL LOEWS HOTELS			13,496		
				:	Scheduled Opening
UNDER DEVELOPMENT <sup>3</sup> (4)	Live! by Loews Arlington, TX	Arlington, TX	300	50%	2019
	Live! by Loews St. Louis, MO	St. Louis, MO	216	50%	2020
	Loews Kansas City	Kansas City, MO	800	65%	2020
	Universal's Endless Summer Resort - Dockside Inn and Suites	Orlando, FL	2,050	50%	2020
			3,366		
TOTAL INCLUDING UNDER	DEVELOPMENT		16,862		
List of portfolio proper	ties is as of June 30, 2019.				



Note: Asterisks (\*) represent the comparable owned and joint venture hotels included in the same store metrics on the page titled "Loews Hotels & Co - Key Operating Metrics" as of 12/31/2018.

- 1. Loews Chicago Hotel and Loews San Francisco Hotel added to same store metrics in 2018.
- 2. Loews Boston Hotel became a managed property in Q4 2018. Loews San Francisco Hotel became managed during the second quarter of 2019 and was excluded from the same store definition in 2019.
- Initial distributions from the Loews Kansas City investment are at 91.6% and this percent is used for adjusted mortgage debt and will be used for earnings.



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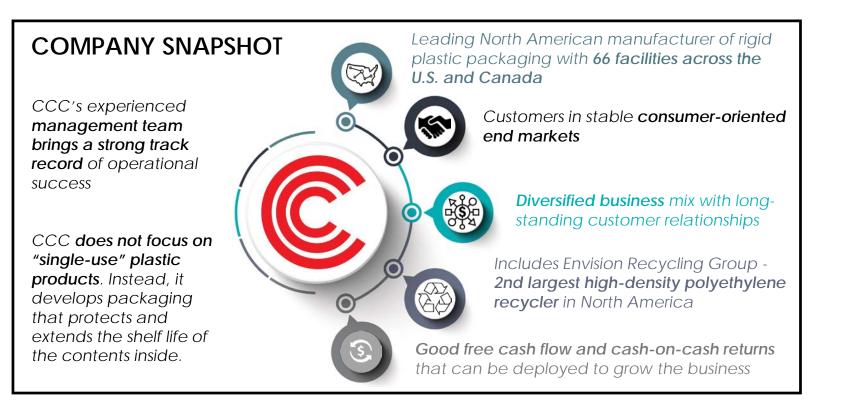
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### Packaging company that serves stable consumer-oriented end markets

- Based in Atlanta, GA
- Long-standing customer relationships
- National footprint with 64 rigid packaging production facilities and 2 recycled resin facilities
- Second largest producer of recycled HDPE in the U.S., producing 100+ million pounds per year





The disposal of plastic and its effects on our environment is an important topic, and one that Loews and CCC take very seriously.

CCC offers several environmentally innovative solutions to help minimize the impact of plastic on the environment and promote a circular economy



CCC's **EcoPrime® resin is produced using a patented process for converting curb-side waste into resin** suitable for direct food contact.

**Dura**-Lite<sup>®</sup>

CCC's OceanBound Plastic is recycled HDPE resin that is sourced from regions of the world where plastic is most at risk of ending up in global waterways.

CCC's **Dura-Lite® minimizes the amount of resin** used to create packaging, making it better for the environment, while improving product performance – both of which benefit our customers.

### HIGHLIGHTS

- 97% of CCC's products are recyclable.
- In the last year, CCC has prevented over 5 million pounds of plastic from entering global waterways.

## Consolidated Container – Rigid Packaging Overview

- Focus on short- and mid-run volumes
- Cover a variety of attractive, recession-resistant, consumer-oriented focus segments



### Consolidated Container - Acquisitions with Attractive Post-Synergy Multiples

### Diversification through acquisition

Acquisition	End Market	Products
Tri State Distribution (2019)	Retail pharmacies	
Plastique Micron (2019)	Personal care, pharma and specialty	
Sonic Plastics (2019)	Nutraceutical, specialty beverage, and personal care	
Polybottle (2018)	Food/beverage, auto, industrial, household and agriculture	
Delta Pac (2018)	Chemical, pharma and food	
Polycycle Solutions (2018)	Large-format water	

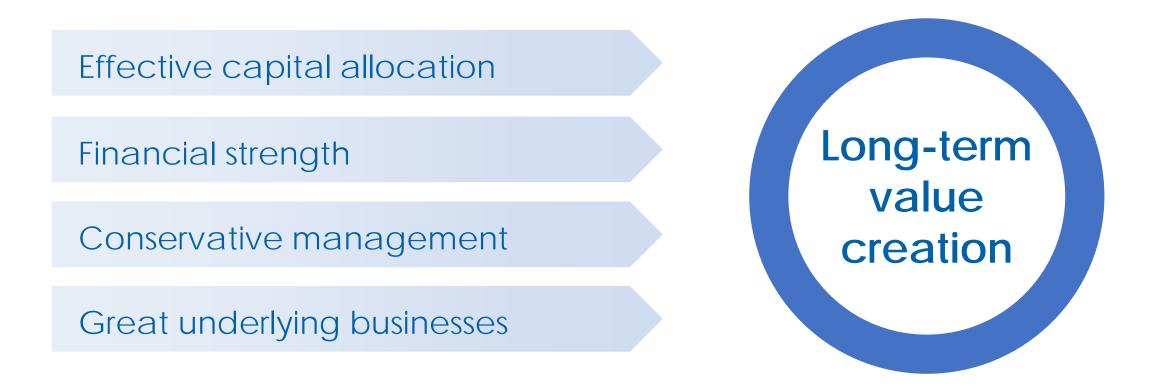
### Investment Outlook

- Fragmented industry with tuck-in opportunities
- Significant synergies from tuck-ins
- Ability to self-fund tuck-in acquisitions
- Attractive cash-on-cash returns
- Strong management team
- Addressing clients' concern over plastic with light-weighting and recycled resins





### Patient Value Investors





	Year Ended December 31					
(\$ millions)	2018		2017		2	016
Pretax income	\$	241	\$	298	\$	303
Depreciation and amortization		345		323		318
Interest expense		175		170		182
EBITDA	\$	761	\$	791	\$	803

Financial results are at the subsidiary level.

## Appendix – Loews Hotels & Co Adjusted EBITDA

		Year Ended December 31				
(\$ millions)	2018		2017		2016	
Consolidated GAAP pretax income	\$	73	\$	65	\$	22
Non-recurring items <sup>1</sup>		2		(11)		17
Pretax income excluding non-recurring items	\$	75	\$	54	\$	39
Depreciation and amortization of owned properties		67		63		63
Interest expense on owned properties		29		28		24
Adjustments for unconsolidated joint ventures' proportionate share of EBITDA <sup>2</sup>		57		54		49
Adjusted EBITDA	\$	228	\$	199	\$	175

1. Non-recurring items are comprised of all acquisition transaction and transition costs, new development pre-opening costs, gains and losses on sales and impairments, including those on unconsolidated joint ventures.

2. Represents the difference between Loews Hotels & Co's GAAP pretax income for its joint venture properties and its pro rata share of those properties' EBITDA based on its percentage ownership (e.g. if Loews Hotels & Co legally owns 50% of a property, 50% of that property's EBITDA is included).