

# **COMPANY OVERVIEW**

October 2023

2023 Q3

# Legal Disclaimers



Forward Looking Statements and Risk Factors. The information presented herein is generally available from public sources, including our and our subsidiaries' earnings releases and SEC filings. We urge you to read those documents, and we specifically direct you to the forward-looking statements disclaimers and risk factors they contain. The primary purpose of this presentation is to help you understand how we view our Company and our subsidiaries, not to update our or our subsidiaries' filings or correct any forecasts – we categorically do not give guidance. Conditions faced by our various businesses may have changed – for better or worse – since the time periods reflected in this presentation and we disclaim any obligation to update the information presented herein. Any statements made in addressing our or our subsidiaries' results are not meant as an indication of the Company's or our subsidiaries' performance since the time of our or our subsidiaries' latest public filings and disclosures.

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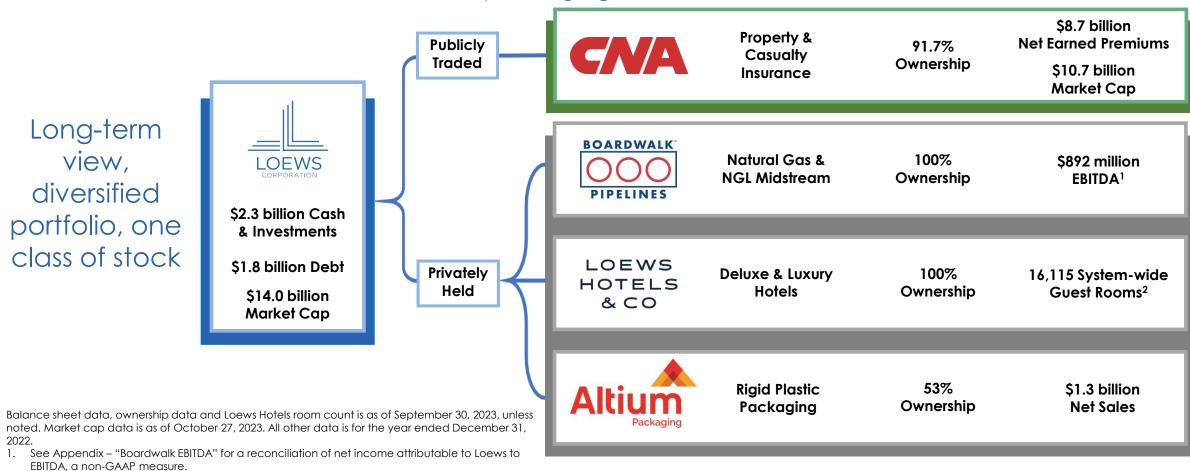
Non-GAAP Financial Measures. This presentation contains financial measures that are not in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management believes some investors may find these measures useful to evaluate our and our subsidiaries' financial performance. These non-GAAP measures are reconciled to the most comparable GAAP measures herein. For additional information regarding these non-GAAP measures, please refer to the earnings release we made available with this presentation.

Where You Can Find More Information. Annual, quarterly and other reports filed with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipeline Partners, LP contain important additional information about those companies and we urge you to read this presentation together with those filings, copies of which are available, as applicable, at the corporate websites of Loews Corporation at <a href="https://www.loews.com">www.loews.com</a> and such subsidiaries at <a href="https://www.cna.com">www.loews.com</a>, or at the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>.

- To view the most recent SEC filings of **Loews Corporation**, <a href="http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec">http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec</a>
- To view the most recent SEC filings of **CNA Financial Corporation**, https://investor-relations.cna.com/financial/latest-financials
- To view the most recent SEC filings of **Boardwalk Pipeline Partners**, **LP** https://www.bwpipelines.com/news-and-media/sec-filings/

# Loews Corporation Overview

Loews is a diversified holding company operating in the insurance, energy, hospitality and packaging industries.



See page titled "Loews Hotels & Co – Portfolio" for additional disclosure.

# Loews Investment Highlights



- Long history of conservative financial management and shareholder value creation
- Strong and consistent dividends from subsidiaries
- Prudent capital allocation strategy
- Strong liquidity with a portfolio of cash and investments in excess of parent company debt
- Focus on maintaining single-A credit ratings at parent company



# Parent Company Overview

# Loews Capital Allocation Approach



- Maintain a strong balance sheet
- Evaluate capital deployment opportunities based on risk-adjusted returns
- Continually balance the uses of Loews capital

Repurchase Loews shares

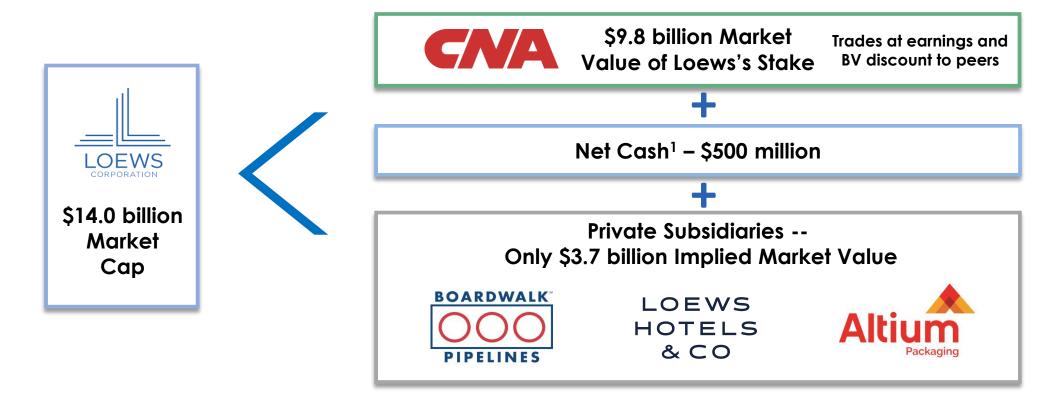
Invest in existing subsidiaries

Acquire a new subsidiary

## The Loews Discount



Loews's market cap is less than its sum-of-the-parts. CNA trades at a discount to its peers and the market seems to assign little value to the private subsidiaries.



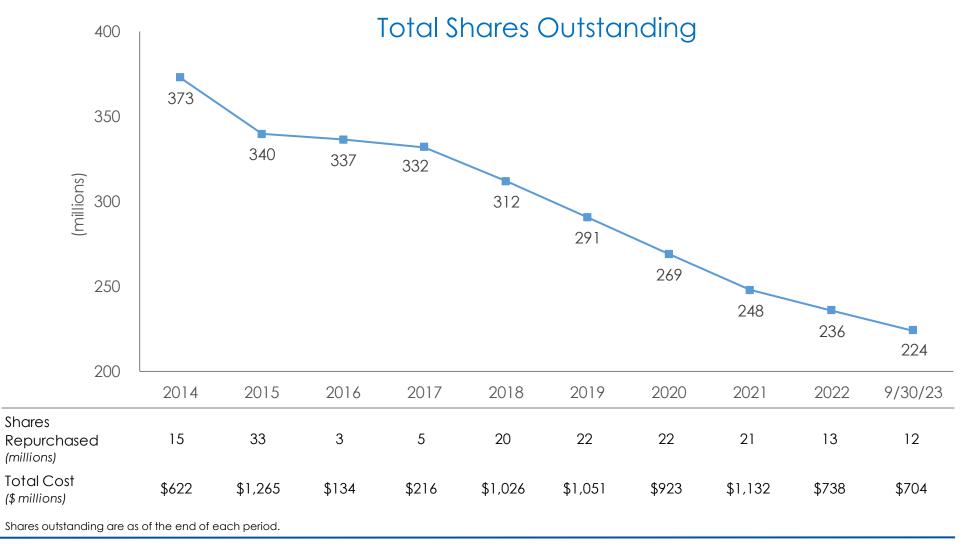
All data is as of September 30, 2023 except market cap and implied market value data, which is as of October 27, 2023.

Represents Loews parent company cash and investments net of debt.

# Long History of Share Repurchases



Since year-end 2014, we have retired nearly 40% of our common shares outstanding



# Working with Our Subsidiaries



While each subsidiary's experienced management team guides day-to-day operations, Loews provides advice in several areas:

Major capital allocation decisions

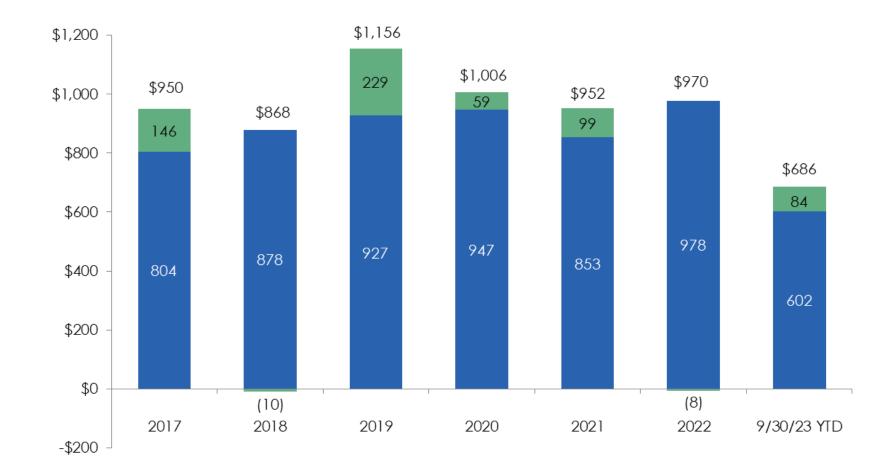
Mid- to long-term strategic planning

Hiring of senior management

# Loews is a Long-Term Partner

# Strong and Consistent Cash Flow

- Dividends
   from
   Subsidiaries<sup>1</sup>
- Corporate
  Net Investment
  Income (Loss)<sup>2</sup>



- 1. All dividends are subject to declaration by the respective Boards of Directors.
- 2. Parent company pretax net investment income (loss).



# **Subsidiary Overviews**

## **CNA Financial**

## **Company Snapshot**

- One of the largest U.S. commercial property and casualty insurance companies
- Provides a broad range of standard and specialized property and casualty insurance products and services

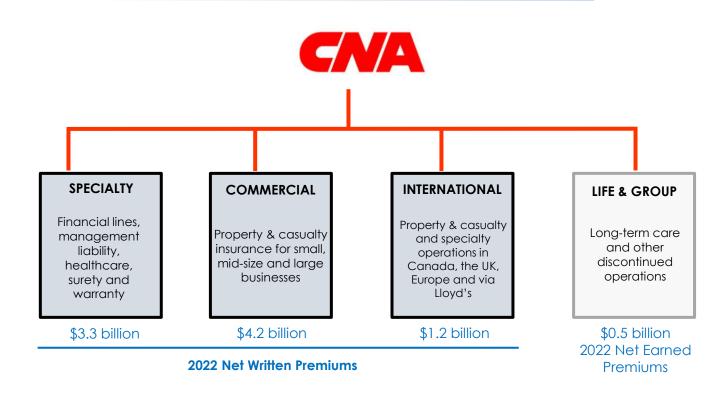
## By the Numbers<sup>1</sup>

Revenue

(year ended/as of Dec. 31, 2022, \$ in millions)

1010100	Ψ11,077
Core income <sup>2</sup>	\$ 836
Net income	\$ 682
Net income attributable to Loews	\$ 612
Employees	Approx. 6,100
Invested assets at fair value	\$ 43,177
Loews ownership	90%

**\$** 11 879



CNA P&C Ratings	A.M. Best	S&P	Moody's	Fitch
Outlook	Stable	Stable	Stable	Stable
Financial Strength Rating	Α	A+	A2	A+

As of September 30, 2023.

As of January 1, 2023, Loews Corporation adopted Accounting Standards Update 2018-12,
 "Financial Services – Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts ("ASU 2018-12"), which was applied retrospectively effective January 1, 2021.
 Previously reported amounts have been adjusted to reflect application of the new guidance.

See Appendix – "CNA Core Income" for a reconciliation of net income attributable to Loews to Core Income, a non-GAAP measure.

# CNA – Strategic Direction



# Continues to make significant progress towards its goal of growing P&C underwriting profits on a sustained basis

- An underwriting focused culture
- Strong expertise across underwriting, risk control, claims and actuarial
- Disciplined underwriting execution
- Effective portfolio management through increased specialization

## Strong performance improvement

- Developing targeted, strategic engagement with distribution partners
- Attracting high-quality new business
- Improving underwriting margins through risk selection, pricing, terms and conditions

# Underlying Combined Ratio<sup>1</sup> P&C Operations



1. Underlying combined ratio excludes catastrophes and net prior year development.

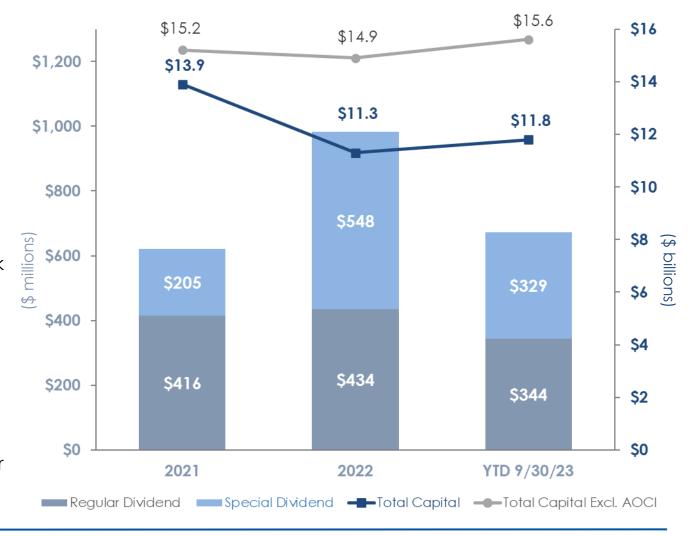
# CNA – Disciplined Capital Management

# Excellent capitalization with prudent leverage and modest corporate obligations

- \$8.6 billion of GAAP equity, \$3.3 billion of debt, \$15.6 billion of GAAP capital ex AOCI, and statutory surplus of \$10.6 billion as of September 30, 2023
- Financial strength rating of A+ from S&P was affirmed at the end of 2022 with a stable outlook

## CNA's quarterly and special dividends

- Returned over \$5.1 billion to shareholders since the beginning of 2018
- Increased quarterly dividend to \$0.42 per share in Q1 2023
- Declared and paid special dividend of \$1.20 per share in Q1 2023



# Boardwalk Pipelines



## **Company Snapshot**

- Predominantly transports and stores natural gas and liquids with minimal exposure to commodity price volatility
- Stable demand pull from predominantly high credit quality customers
- Long history of operating safely and reliably

## By the Numbers

(year ended/as of Dec. 31, 2022, \$ in millions)

Revenue	\$ 1,433
EBITDA attributable to Loews <sup>1</sup>	\$ 892
Average daily throughput	9.3 Bcf
Total miles of pipeline	13,965
Underground gas storage capacity	213 Bcf
Liquids storage capacity	32 MMBbls
Employees	1,215
Loews ownership	100%

<sup>1.</sup> See Appendix – "Boardwalk EBITDA" for a reconciliation of net income attributable to Loews to EBITDA, a non-GAAP measure.

## **Boardwalk Strategy**

## Maintain Strong Financial Position

Maintain strong balance sheet, investment grade credit rating and disciplined capital allocation

## Enhance Existing Business

Leverage and strengthen existing assets, optimize operating efficiency, expand business by securing long-term contracts with creditworthy customers focusing on end-users

### Identify Strategic Growth Opportunities

Explore acquisitions and other opportunities that expand Boardwalk's natural gas and liquids transportation and storage footprint

### Commit to Operating Safely and Ethically

Seek to provide safe and reliable services, embrace environmental stewardship, strengthen the communities in which Boardwalk operates, and comply with rules and regulations

### Minimize Commodity and Credit Risks

Secure long-term, ship-or-pay contracts with primarily creditworthy customers

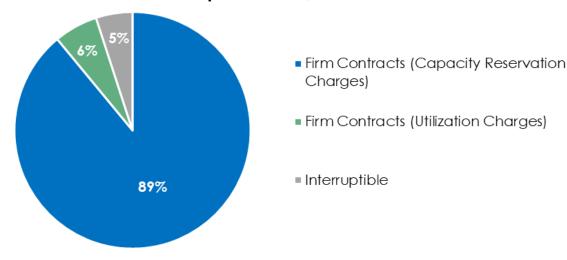
# Boardwalk – Strong Financial Position



## Substantial Backlog

- Approximately \$9.4 billion of firm contract backlog
- More than 75% of future contracted revenues are with investment grade customers

# Revenue Profile for the Twelve Months Ending September 30, 2023<sup>1</sup>



All data as of September 30, 2023.

1. Includes all services, including transportation, storage and PAL, for both natural gas and NGLs.

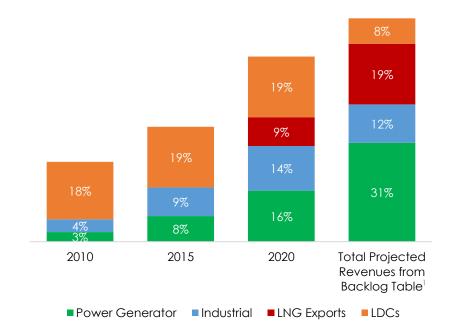
## Strong Liquidity

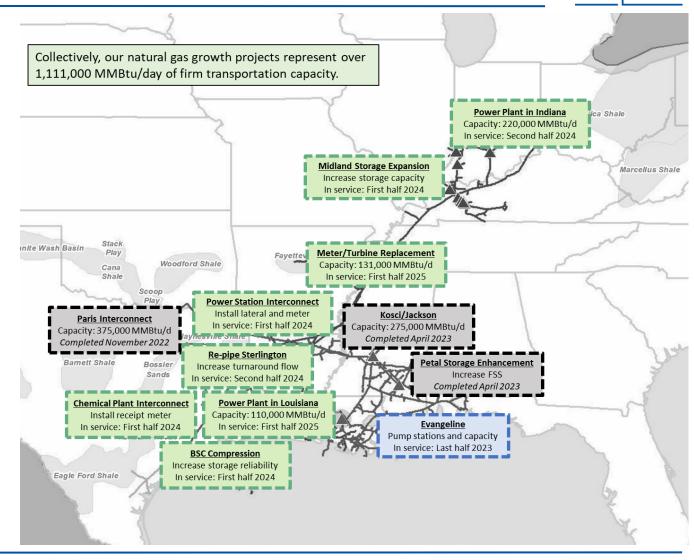
- Boardwalk expects its resources, including its operating cash flows, revolving credit facility and cash on hand, to adequately fund its operations and capital expenditures for 2023
- Committed to maintaining investment grade credit ratings with a strong balance sheet. Credit ratings currently stand at: BBB- (S&P), Baa2 (Moody's), and BBB (Fitch).
- Full capacity available under its \$1.0 billion revolving credit facility and cash on hand of \$265 million as of September 30, 2023
- Next debt maturity in December 2024
- In September 2023, Boardwalk's \$1.5 billion shelf registration statement was filed and declared effective. In June 2023, its revolving credit facility maturity date was extended to May 26, 2028. One lender did not participate in the extension and the available borrowing capacity will decrease from \$1.0 billion to \$912 million after May 27, 2027.

# Boardwalk – Growth Projects

## Percentage of Revenue of End-Use Markets

(For the year ended 12/31, except projected revenues)





1. As of September 30, 2023.

## Loews Hotels & Co



## **Company Snapshot**

- Owned, joint venture and managed hotels in the U.S. and Canada
- Exclusive, local experiences
- Focused on developing hotels with built-in demand drivers or large meeting spaces

## By the Numbers

(year ended/as of Dec. 31, 2022, \$ in millions)

Adjusted EBITDA<sup>1</sup>

Adjusted mortgage debt<sup>2</sup> \$1,595

\$345

(as of September 30, 2023)

Number of hotels 25

Plus: under development<sup>3</sup>

Loews ownership 100%

- See Appendix "Loews Hotels & Co Adjusted EBITDA" for a reconciliation of net income (loss) attributable to Loews Corporation to Adjusted EBITDA, a non-GAAP measure.
- See Appendix "Loews Hotels & Co Adjusted Mortgage Debt" for a reconciliation of Loews Hotels & Co's total debt to Adjusted Mortgage Debt, a non-GAAP measure.
- 3. As of September 30, 2023, there were approximately 2,888 rooms under development in Orlando, FL and Arlington, TX, represented by an asterisk (\*) on the System-wide Hotels map. One hotel is under development in Arlington, TX and three hotels are under development in Orlando, FL.

## System-wide Guest Rooms as of September 2023

With an additional 2,888 rooms currently under development <sup>3</sup>





# Loews Hotels & Co – Key Operating Metrics



### Loews Hotels & Co is focused on profitable growth over the long term

- Loews Hotels & Co continues to leverage its position as an owner and operator of hotels with a growth strategy that rests on two pillars:
  - Core Loews Hotels focused on excellence in the group meeting market
  - Immersive destinations focused on hotels bolstered by a demand generator, such as stadiums or theme parks

Adjusted mortgage debt at December 31, 2022 of \$1.6 billion.<sup>1</sup>

	Year Ended December 31		
	2022	2021	
Adjusted EBITDA <sup>2</sup> (\$ millions)	\$345	\$135	
Owned & JV Operating Metrics <sup>3</sup>			
Available Rooms (end of period)	15,734	15,492	
Occupancy	79.0%	55.2%	
Average Daily Rate ("ADR")	\$257	\$230	
Revenue per Available Room ("RevPAR")	\$203	\$127	

<sup>1.</sup> See Appendix –"Loews Hotels & Co Adjusted Mortgage Debt" for a reconciliation of Loews Hotels & Co's total debt to Adjusted Mortgage Debt, a non-GAAP measure. Adjusted Mortgage Debt is adjusted for Loews Hotels & Co's ownership interest in the asset underlying the borrowing. Adjusted Mortgage Debt is calculated by excluding consolidating adjustments from Loews Hotels & Co's total debt and including deferred financing fees and original issue discount and Loews Hotels & Co's pro rata share of equity method investee debt.

<sup>2.</sup> See Appendix – "Loews Hotels & Co Adjusted EBITDA" for a reconciliation of net income (loss) attributable to Loews Corporation to Adjusted EBITDA, a non-GAAP measure. Adjusted EBITDA does not adjust for preopening expenses, which were \$2.0 million and \$0.9 million for the years ended December 31, 2022 and 2021.

<sup>3.</sup> Includes results for hotels for the portion of the year they were owned or joint venture hotels. Rooms count is as of year-end for each period presented. The difference between number of rooms and system-wide guest rooms on the previous slide is due to managed hotels that are not included in this table.

## Loews Hotels & Co – Portfolio

As of September 30, 2023		Location	Rooms (	Ownership %1	Ownership - Ops Commenced / Managed Only
OWNED (11)	Loews Chicago Hotel	Chicago, IL	400	100%	2015
	Loews Chicago O'Hare Hotel	Chicago, IL	556	100%	2014
	Loews Coronado Bay Resort*	San Diego, CA	439	100%	2000
	Loews Kansas City Hotel	Kansas City, MO	800	65%	2020
	Loews Miami Beach Hotel*	Miami Beach, FL	790	100%	1998
	Loews Minneapolis Hotel	Minneapolis, MN	251	100%	2014
	Loews Philadelphia Hotel	Philadelphia, PA	581	100%	2000
	Loews Regency New York Hotel	New York, NY	379	100%	1963
	Loews Vanderbilt Hotel	Nashville, TN	340	100%	1989
	Loews Ventana Canyon Resort*	Tucson, AZ	398	100%	2014 / 1984
	Live! by Loews Arlington, TX*2	Arlington, TX	300	75%	2019
			5,234		
JOINT VENTURE (12)	Hard Rock Hotel, at Universal Orlando*	Orlando, FL	650	50%	2001
,	Loews Portofino Bay Hotel, at Universal Orlando*	Orlando, FL	750	50%	1999
	Loews Royal Pacific Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2002
	Loews Sapphire Falls Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2016
	Universal's Aventura Hotel*	Orlando, FL	600	50%	2018
	Universal's Cabana Bay Beach Resort*	Orlando, FL	2,200	50%	2014
	Universal's Endless Summer Resort - Dockside Inn and Suites*	Orlando, FL	2,050	50%	2020
	Universal's Endless Summer Resort - Surfside Inn and Suites*	Orlando, FL	750	50%	2019
	Live! by Loews St. Louis, MO	St. Louis, MO	216	50%	2020
	Loews Hollywood Hotel	Los Angeles, CA	628	50%	2012
	Loews Atlanta Hotel	Atlanta, GA	414	50%	2015 / 2010
	Loews Coral Gables Hotel	Coral Gables, FL	242	20%	2022
			10,500		
MANAGED (2)	Bisha Hotel and Residences	Toronto, ON	96		2017
. ,	Loews New Orleans Hotel	New Orleans, LA	285		2003
			381		
TOTAL			16,115		
UNIDED DEVELOPMENT (1)	La access Aulia arbara Lladad ann al Carrona athara Carroban	Audio od ou TV	000	0.507	Scheduled Opening
UNDER DEVELOPMENT (4)	Loews Arlington Hotel and Convention Center*	Arlington, TX	888	95%	2024
TOTAL INCLUDING UNDER D	Three hotels to be named at Universal Orlando*	Orlando, FL	2,000	50%	2025
TOTAL INCLUDING UNDER D	the the group visit of headers in with a contain		19,003		

<sup>\*</sup> Represents resort hotels in the portfolio, with the remaining hotels in city centers.

<sup>.</sup> Earnings in certain partnerships are allocated pursuant to underlying governing documents, which may differ from ownership.

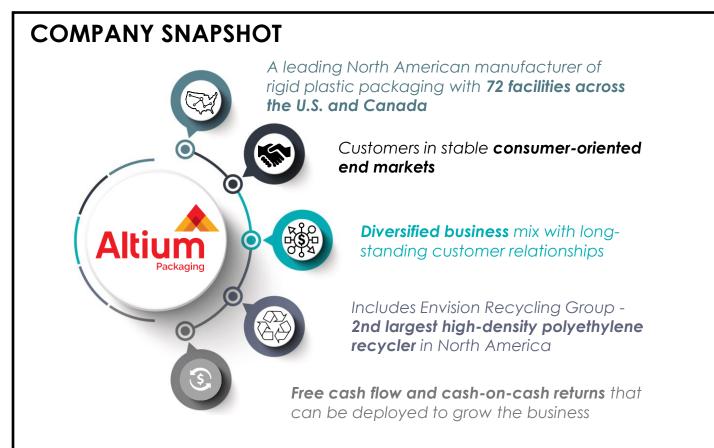
<sup>2.</sup> In Q2 of 2023, Live! by Loews Arlington, TX became an owned hotel due to Loews Hotels & Co's acquisition of an additional equity interest in, and the consolidation of, a previously unconsolidated joint venture property.

## Altium Packaging



## Packaging company that serves stable consumer-oriented end markets

- Altium Packaging's experienced management team brings a strong track record of operational success
- Long-standing customer relationships
- National footprint with 72 rigid packaging production facilities and 2 recycled resin facilities
- Second largest producer of recycled HDPE in the U.S., producing 100+ million pounds per year



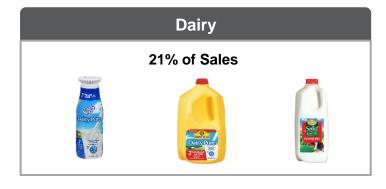
# Altium Packaging – Rigid Packaging Overview



- Focuses on short- and mid-run volumes.
- Covers a variety of attractive, recession-resistant, consumer-oriented focus segments













Note: Numbers are as of December 31, 2022.

# Altium Packaging – Acquisitions with Attractive Post-Synergy Multiples



## Diversification through acquisition



(2022)











(2019)







## Investment Outlook

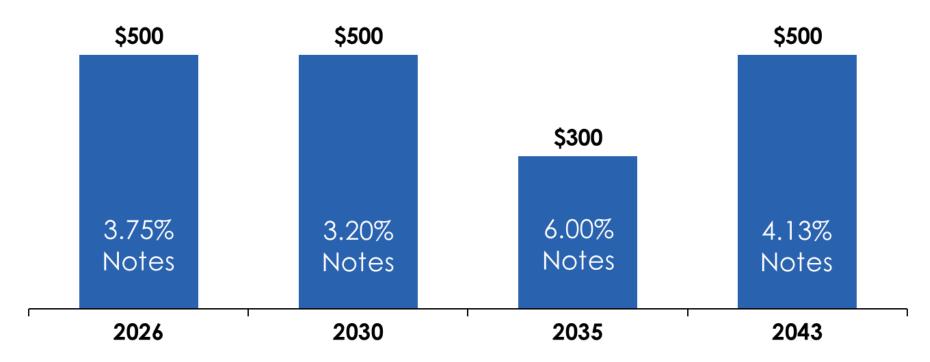
- Loews recouped initial equity investment in 2021 through a partial sale and dividend recap; Loews still owns 53% of the company
- Altium operates in a fragmented industry with acquisition opportunities
  - Significant synergies, ability to self-fund tuck-in acquisitions, attractive cash-on-cash returns and diversification of end markets
- Loews invested \$79 million of equity for a transformative acquisition in 2022
- Strong management team
- Seeking to address customers' concern over plastic with light-weighting and recycled resins

# Appendix – Loews Corp. Debt Maturity Profile



## Staggered debt maturities

(\$ millions)



Total Parent Company Debt as of 9/30/23 - \$1.8 billion

# Appendix – CNA Core Income



(\$ millions)

Net income attributable to Loews

Investment (gains) losses

Consolidating adjustments including noncontrolling interests

Core income

December 31			
	Years	Enc	led
2022 2021		2021	
\$	612	\$	1,061
	154		(96)
	70		123
\$	836	\$	1,088

Note: As of January 1, 2023, Loews Corporation adopted Accounting Standards Update 2018-12, "Financial Services – Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts ("ASU 2018-12"), which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance. See page titled "Accounting Standards Update" in Loews Corporation's Q1 2023 Earnings Supplement for more information, which is available at http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec.

# Appendix – Boardwalk EBITDA



(\$ millions)

Net income attributable to Loews

Interest expense

Income tax expense

Depreciation and amortization

**EBITDA** 

December 31		
Years Ended		
2022 2021		
\$ 247	\$ 235	
166	161	
83	68	
396	370	
\$ 892	\$ 834	

# Appendix – Loews Hotels & Co Adjusted EBITDA



Reconciliation of Net Income (Loss) to Adjusted EBITDA				
		December 31		
		Years	Ende	ed
(\$ millions)		2022		2021
Loews Hotels & Co net income (loss) attributable to Loews Corporation	\$	117	\$	(14)
Interest		11		36
Income tax expense		44		2
Depreciation and amortization		64		63
EBITDA	\$	236	\$	87
State and local government development grants		_		(39)
Net gain on dispositions		_		(8)
Asset impairments		25		10
Equity investment adjustments:				
Loews Hotels & Co's equity method income		(148)		(47)
Pro rata Adjusted EBITDA of equity method investments <sup>(a)</sup>		234		128
Consolidating adjustments		(2)		4
Adjusted EBITDA	\$	345		135
(a) Reconciliation of Equity Method Income to Pro Rata Adjusted EBITD	A of Equity Me	thod Inve	stm	ents
Loews Hotels & Co's equity method income	\$	148	\$	47
Pro rata share of equity method investments:				
Interest		40		36
Income tax expense		_		
Depreciation and amortization		50		50
Distributions in excess of the basis of equity method investment		(4)		(6)
Consolidating adjustments		_		1
Pro rata Adjusted EBITDA of equity method investments	\$	234		128

# Appendix – Loews Hotels & Co Adjusted Mortgage Debt



(In millions)

Short term debt of Loews Hotels

Long term debt of Loews Hotels

Total debt of Loews Hotels

Deferred financing fees and original issue discount

Total debt attributable to consolidating adjustments

Pro rata share of equity method investee debt

Adjusted Mortgage Debt of Loews Hotels
Portion of Adjusted Mortgage Debt attributable to construction
projects in progress

December 31, 202	22	December 31, 2021
\$ 1	11	\$ 93
6	313	594
\$ 7	724	\$ 687
	8	5
(2	21)	(14)
3	384	869
\$ 1,5	95	\$ 1,547
\$	94	\$ 8