

# **Earnings Supplement**

October 2023

2023 Q3

### Legal Disclaimers



Forward Looking Statements and Risk Factors. The information presented herein is generally available from public sources, including our and our subsidiaries' earnings releases and SEC filings. We urge you to read those documents, and we specifically direct you to the forward-looking statements disclaimers and risk factors they contain. The primary purpose of this presentation is to help you understand how we view our Company and our subsidiaries, not to update our or our subsidiaries' filings or correct any forecasts – we categorically do not give guidance. Conditions faced by our various businesses may have changed – for better or worse – since the time periods reflected in this presentation and we disclaim any obligation to update the information presented herein. Any statements made in addressing our or our subsidiaries' results are not meant as an indication of the Company's or our subsidiaries' performance since the time of our or our subsidiaries' latest public filings and disclosures.

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Non-GAAP Financial Measures. This presentation contains financial measures that are not in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management believes some investors may find these measures useful to evaluate our and our subsidiaries' financial performance. These non-GAAP measures are reconciled to the most comparable GAAP measures herein. For additional information regarding these non-GAAP measures, please refer to the earnings release we made available with this presentation.

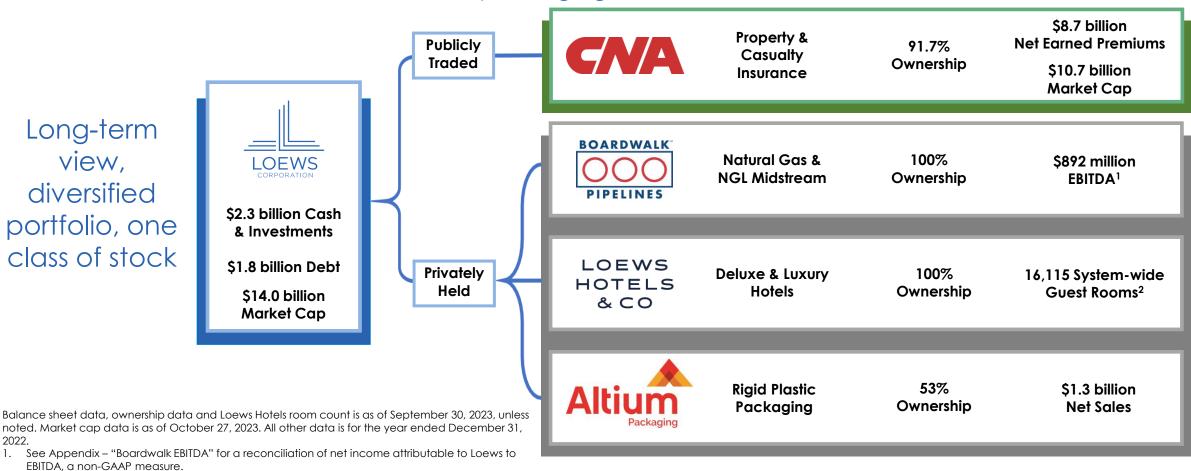
Where You Can Find More Information. Annual, quarterly and other reports filed with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipeline Partners, LP contain important additional information about those companies and we urge you to read this presentation together with those filings, copies of which are available, as applicable, at the corporate websites of Loews Corporation at www.loews.com and such subsidiaries at <a href="https://www.cna.com">www.cna.com</a> and <a href="https://www.bwpipelines.com">www.bwpipelines.com</a>, or at the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>.

- To view the most recent SEC filings of **Loews Corporation**, <a href="http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec">http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec</a>
- To view the most recent SEC filings of CNA Financial Corporation, <a href="https://investor-relations.cna.com/financial/latest-financials">https://investor-relations.cna.com/financial/latest-financials</a>
- To view the most recent SEC filings of **Boardwalk Pipeline Partners**, **LP** <a href="https://www.bwpipelines.com/news-and-media/sec-filings/">https://www.bwpipelines.com/news-and-media/sec-filings/</a>

### Loews Corporation Overview



Loews is a diversified holding company operating in the insurance, energy, hospitality and packaging industries.



<sup>2.</sup> See page titled "Loews Hotels & Co – Portfolio" for additional disclosure.

### 2023 Third Quarter – Key Highlights



(in millions, except per share data)

Revenues

Net income (loss)

Net income (loss) per share

Dividends paid per share

Weighted average shares

Cash & investments (Parent company) Total debt (Parent company)

Book value per share

Book value per share excluding AOCI

September 30										
Three I	Mo	nths		Nine A	lΟΛ	nths				
2023		<b>2022</b> <sup>1</sup>		2023		<b>2022</b> <sup>1</sup>				
\$ 3,926	\$	3,461	\$	11,643	\$	10,251				
253		(22)		988		467				
1.12		(0.09)		4.31		1.90				
0.0625		0.0625		0.0625		0.0625		0.1875		0.1875
226.0		240.8		229.2		245.0				

September 30, 2023	December 31, 2022 <sup>1</sup>
\$ 2,309	\$ 3,238
1,800	2,300
64.43	60.81
79.92	74.88

- Net income of \$253 million, or \$1.12 per share in Q3 2023 vs.
   \$(22) million, or \$(0.09) per share in Q3 2022
  - This year's third quarter results included a \$37 million aftertax charge for the termination of a defined benefit pension plan
  - Results for the prior year have been adjusted to reflect the application of the accounting standard for long-duration contracts (LDTI)
  - The increase in net income was driven by improved results at CNA and higher net investment income at the Parent Company
- Repurchased 1.9 million Loews shares at an aggregate cost of \$118 million
- Purchased 4.5 million CNA shares at an aggregate cost of \$175 million
- Book value per share excluding AOCI increased to \$79.92 as of September 30, 2023 from \$74.88 as of December 31, 2022
- Dividends from subsidiaries totaled \$104 million
- \$2.3 billion in cash and investments at the parent company at September 30, 2023

#### Loews press release:

http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-financials

Balance sheet data included in this presentation is as of the end of each period presented.

<sup>1.</sup> As of January 1, 2023, Loews Corporation adopted Accounting Standards Update 2018-12, "Financial Services – Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts ("ASU 2018-12"), which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance.

### Net Income (Loss) by Segment



Net income (loss) attributable	to Loews <sup>1</sup>
Corporate	
Hotels	
Boardwalk	
CNA <sup>1</sup>	
(\$ millions)	

			Septen	nb	er 30		
	Three I	Мо	nths		nths		
	2023		2022		2023		2022
\$	235	\$	(37)	\$	758	\$	398
	49		34		191		164
	17		25		115		84
	(48)		(44)		(76)		(179)
\$	253	\$	(22)	\$	988	\$	467

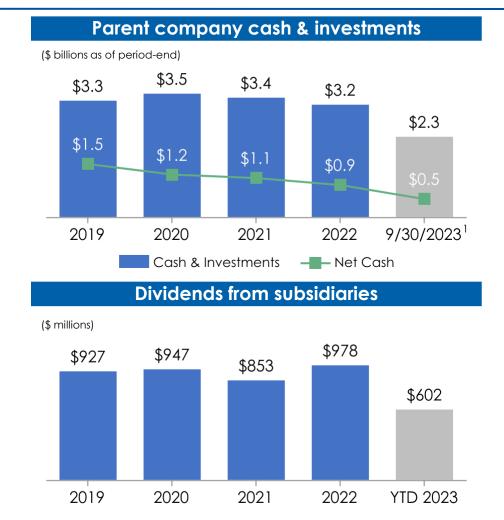
# Q3 2023 Subsidiary Highlights vs Q3 2022

- CNA's net income improved due to higher net investment income, lower investment losses, higher P&C underwriting income, and a significantly lower unfavorable impact from the long-term care annual reserve reviews.
- Boardwalk's net income increased due to higher revenues, partially offset by increased costs associated with pipeline safety regulatory requirements and higher employee related expenses.
- Loews Hotels' net income for Q3 2023 decreased due to lower equity income from joint ventures.

<sup>1.</sup> As of January 1, 2023, Loews Corporation adopted ASU 2018-12, which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance.

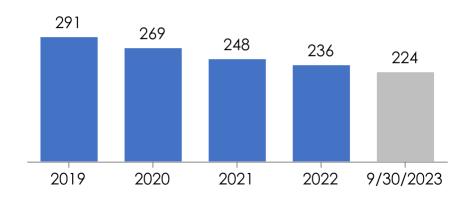
### Financial Trends





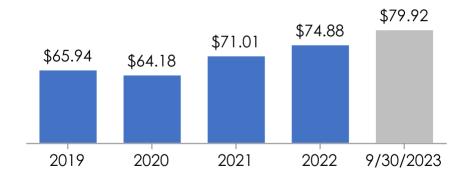
#### **Shares outstanding**

(shares in millions as of period-end)



#### Book value per share (ex. AOCI)<sup>2</sup>

(as of period-end)



- 1. In May of 2023, Loews Corporate retired \$500 million outstanding senior notes.
- 2. As of January 1, 2023, Loews Corporation adopted ASU 2018-12, which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance.

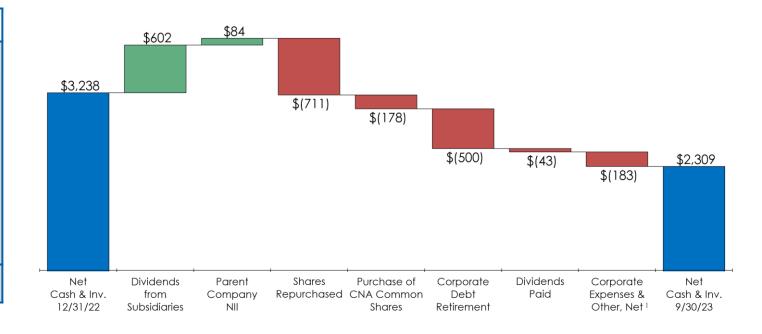
### Loews's Cash and Investments



### Balances as of September 30, 2023

#### (\$ millions)

Loews Cash & Investments								
(\$ millions)								
Portfolio Composition*								
Cash & short investments	\$	1,781						
Equity securities		337						
Limited partnership investments		1						
Fixed income & other		190						
Total Cash & Investments	\$	2,309						



Year-to-Date Roll Forward

<sup>\*</sup> Net of securities receivable and payable positions.

<sup>1.</sup> Includes interest on parent company debt, corporate administrative expenses, income tax payments and receipts and investments in subsidiaries.

## CNA Financial – Financial Highlights



Fir	ancials <sup>1</sup>								
					Septer	nbe	er 30		
			Three	Мо	nths		Nine A	۸on	iths
(\$ millions, except per share data)			2023		2022 <sup>2</sup>		2023		2022 <sup>2</sup>
Core income <sup>3</sup>		\$	289	\$	43	\$	922	\$	571
Net investment losses (after-tax)		Ψ	(31)	Ψ	(84)	Ψ	(84)	Ψ	(127)
Net income (loss)			258		(41)		838		444
Loews accounting adjustments:					( ,				
Amounts attributable to noncontrolling interests			(23)		4		(80)		(46)
Net income (loss) attributable to Loews		\$	235	\$	(37)	\$	758	\$	398
Net written premiums		\$	2,178	\$	2,060	\$	6,938	\$	6,379
Combined ratio ex. catastrophes and development			90.4%		91.1%		90.8%		91.1%
Combined ratio			94.3%		95.8%		94.0%		93.0%
Loss ratio ex. catastrophes and development			60.0%		59.9%		59.9%		60.0%
Loss ratio			63.9%		64.6%		63.1%		61.9%
Regular and special dividends per share		\$	0.42	\$	0.40	\$	2.46	\$	3.20
			Septembe	er 3			Decembe	r 31	
Invested assets (fair value)	ŀ	\$			43,647	\$			43,177
Book value per share ex. AOCI					45.43				44.83
Book value per share					31.61				31.55

- 1. Unless noted as attributable to Loews, financial results are at the subsidiary level. Net written premiums and ratios reflect Property & Casualty Operations results.
- 2. As of January 1, 2023, Loews Corporation adopted ASU 2018-12, which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance.
- 8. See Appendix "CNA Core Income" for a reconciliation of net income attributable to Loews to Core Income, a non-GAAP measure.



### Boardwalk Pipelines – Financial Highlights



Financials <sup>1</sup>											
September 30											
		Three I	Months		Nine A	Λο	nths				
(\$ millions)		2023	2022		2023		2022				
Operating revenue	\$	356	\$ 337	\$	1,109	\$	1,038				
Net income		69	50		267		230				
Loews accounting adjustments <sup>2</sup>		(20)	(16)		(76)		(66)				
Net income attributable to Loews	\$	49	\$ 34	\$	191	\$	164				
EBITDA <sup>3</sup>		202	192		669		644				

See Appendix – "Boardwalk EBITDA" for a reconciliation of net income attributable to Loews to EBITDA, a non-GAAP measure.



<sup>1.</sup> Unless noted as attributable to Loews, financial results are at the subsidiary level.

<sup>2.</sup> Includes adjustments for purchase accounting, income taxes and rounding.

### Loews Hotels & Co – Financial Highlights



Financia	als

	September 30						
	Three	Months	Nine A	Nonths			
(\$ millions)	2023	2022	2023	2022			
Operating revenue	\$ 160	\$ 149	\$ 497	\$ 440			
Gain on acquisition of a joint venture <sup>1</sup>	_	_	46	_			
Revenues related to reimbursable expenses	36	31	99	92			
Revenue	196	180	642	532			
Pretax income	24	34	159	120			
Net income	17	25	115	84			
Adjusted EBITDA <sup>2</sup>	60	76	245	258			
Adjusted Mortgage Debt, period-end <sup>3</sup>	1,709	1,545	1,709	1,545			

<sup>1.</sup> Gain on acquisition of a joint venture for the nine months ended September 30, 2023 relates to Loews Hotels & Co's acquisition of an additional equity interest in, and the consolidation of, a previously unconsolidated joint venture property.

<sup>2.</sup> See Appendix –"Loews Hotels & Co Adjusted EBITDA" for a reconciliation of net income attributable to Loews Corporation to Adjusted EBITDA, a non-GAAP measure. Adjusted EBITDA does not adjust for pre-opening expenses, which were \$1.4 million and \$0.3 million for the three months ended September 30, 2023 and 2022, and \$2.8 million and \$0.8 million for the nine months ended September 30, 2023 and 2022.

<sup>3.</sup> See Appendix –"Loews Hotels & Co Adjusted Mortgage Debt" for a reconciliation of Loews Hotels & Co's total debt to Adjusted Mortgage Debt, a non-GAAP measure. Adjusted Mortgage Debt is adjusted for Loews Hotels & Co's ownership interest in the asset underlying the borrowing. Adjusted Mortgage Debt is calculated by excluding consolidating adjustments from Loews Hotels & Co's total debt and including deferred financing fees and original issue discount and Loews Hotels & Co's pro rata share of equity method investee debt.

### Loews Hotels & Co – Portfolio

As of September 30, 2023		Location	Rooms (	Ownership %1	Ownership - Ops Commenced / Managed Only
OWNED (11)	Loews Chicago Hotel	Chicago, IL	400	100%	2015
	Loews Chicago O'Hare Hotel	Chicago, IL	556	100%	2014
	Loews Coronado Bay Resort*	San Diego, CA	439	100%	2000
	Loews Kansas City Hotel	Kansas City, MO	800	65%	2020
	Loews Miami Beach Hotel*	Miami Beach, FL	790	100%	1998
	Loews Minneapolis Hotel	Minneapolis, MN	251	100%	2014
	Loews Philadelphia Hotel	Philadelphia, PA	581	100%	2000
	Loews Regency New York Hotel	New York, NY	379	100%	1963
	Loews Vanderbilt Hotel	Nashville, TN	340	100%	1989
	Loews Ventana Canyon Resort*	Tucson, AZ	398	100%	2014 / 1984
	Live! by Loews Arlington, TX*2	Arlington, TX	300	75%	2019
		·	5,234		
JOINT VENTURE (12)	Hard Rock Hotel, at Universal Orlando*	Orlando, FL	650	50%	2001
. ,	Loews Portofino Bay Hotel, at Universal Orlando*	Orlando, FL	750	50%	1999
	Loews Royal Pacific Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2002
	Loews Sapphire Falls Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2016
	Universal's Aventura Hotel*	Orlando, FL	600	50%	2018
	Universal's Cabana Bay Beach Resort*	Orlando, FL	2,200	50%	2014
	Universal's Endless Summer Resort - Dockside Inn and Suites*	Orlando, FL	2,050	50%	2020
	Universal's Endless Summer Resort - Surfside Inn and Suites*	Orlando, FL	750	50%	2019
	Live! by Loews St. Louis, MO	St. Louis, MO	216	50%	2020
	Loews Hollywood Hotel	Los Angeles, CA	628	50%	2012
	Loews Atlanta Hotel	Atlanta, GA	414	50%	2015 / 2010
	Loews Coral Gables Hotel	Coral Gables, FL	242	20%	2022
			10,500		
MANAGED (2)	Bisha Hotel and Residences	Toronto, ON	96		2017
	Loews New Orleans Hotel	New Orleans, LA	285		2003
			381		
TOTAL			16,115		
					Scheduled Opening
UNDER DEVELOPMENT (4)	Loews Arlington Hotel and Convention Center*	Arlington, TX	888	95%	2024
TOTAL INCLUDING HARDEN	Three hotels to be named at Universal Orlando*	Orlando, FL	2,000	50%	2025
TOTAL INCLUDING UNDER DE	EVELOPMENT		19,003		

<sup>Represents resort hotels in the portfolio, with the remaining hotels in city centers.
Earnings in certain partnerships are allocated pursuant to underlying governing documents, which may differ from ownership.</sup> 

<sup>2.</sup> In Q2 of 2023, Live! by Loews Arlington, TX became an owned hotel due to Loews Hotels & Co's acquisition of an additional equity interest in, and the consolidation of, a previously unconsolidated joint venture property.

# Appendix – Loews Consolidating Condensed Balance Sheet

September 30, 2023	 CNA inancial	oardwalk Pipelines	ŀ	Loews Iotels & Co	(	Corporate <sup>1</sup>	Total
(in millions)							
Assets:							
Cash and investments	\$ 44,132	\$ 267	\$	148	\$	2,628	\$ 47,175
Receivables	9,133	149		38		117	9,437
Property, plant and equipment	257	8,859		1,541		17	10,674
Deferred non-insurance warranty acquisition expenses	3,688	_				_	3,688
Other assets	4,693	635		612		(445)	5,495
Total assets	\$ 61,903	\$ 9,910	\$	2,339	\$	2,317	\$ 76,469
Liabilities and Equity:							
Insurance reserves	\$ 42,279	\$ _	\$	_	\$	_	\$ 42,279
Short term debt	793	_		468		_	1,261
Long term debt	2,480	3,236		427		1,782	7,925
Deferred non-insurance warranty revenue	4,736	_				_	4,736
Other liabilities	3,080	1,907		536		(413)	5,110
Total liabilities	53,368	5,143		1,431		1,369	61,311
Total shareholders' equity	7,825	4,767		908		948	14,448
Noncontrolling interests	710			<u> </u>		_	710
Total equity	8,535	4,767		908		948	15,158
Total liabilities and equity	\$ 61,903	\$ 9,910	\$	2,339	\$	2,317	\$ 76,469

Amounts presented will not necessarily be the same as those in the individual financial statements of the Company's subsidiaries due to adjustments for purchase accounting, income taxes and noncontrolling interests.

<sup>1.</sup> Corporate primarily reflects the parent company's cash and investments, corporate long-term debt, investment in Altium Packaging and consolidation adjustments and reclassifications. The parent company cash and investments balance presented on page 7 of \$2,309 is net of securities receivable and payable positions.

### Appendix – CNA Core Income



(\$ millions)

Net income (loss) attributable to Loews

Investment losses

Consolidation adjustments, including noncontrolling interests

#### Core income

September 30											
Three Months				Nine Months							
	2023		<b>2022</b> <sup>1</sup>		<b>2022</b> <sup>1</sup>		2023		20221		
\$	235	\$	(37)	\$	758	\$	398				
	31		84		84		127				
	23		(4)		80		46				
\$	289	\$	43	\$	922	\$	571				

1. As of January 1, 2023, Loews Corporation adopted ASU 2018-12, which was applied retrospectively effective January 1, 2021. Previously reported amounts have been adjusted to reflect application of the new guidance.



### Appendix – Boardwalk EBITDA

(\$ millions)

Net income attributable to Loews

Interest, net

Income tax expense

Depreciation and amortization

**EBITDA** 

		December 31				
Three Months			Nine A	Year Ended		
	2023	2022	2023	2022	2022	
\$	49	\$ 34	\$ 191	\$ 164	\$ 247	
	33	42	106	126	166	
	17	13	66	57	83	
	103	103	306	297	396	
\$	202	\$ 192	\$ 669	\$ 644	\$ 892	



# Appendix – Loews Hotels & Co Adjusted EBITDA

Reconciliation of Net Income to Adjusted EBITDA								
		September 30						
		Three Months			Nine Months			
(\$ millions)		2023		2022		2023		2022
Loews Hotels & Co net income attributable to Loews Corporation		17	\$	25	\$	115	\$	84
Interest, net		1		(1)		5		6
Income tax expense		7		9		44		36
Depreciation and amortization		18		16		51		47
EBITDA		43	\$		\$		\$	173
Noncontrolling interest share of EBITDA adjustments		(2)		(1)		(3)		(1)
Gain on asset acquisition		_		 8		(46)		— 22
Asset impairments Equity investment adjustments:		_		Ö		7		22
Loews Hotels & Co's equity method income		(26)		(36)		(98)		(115)
Pro rata Adjusted EBITDA of equity method investments <sup>(a)</sup>		45		56		168		180
Consolidation adjustments		<del>-</del> -		_		—		(1)
Adjusted EBITDA	S	60	S	76	S	245	Ś	258
.,,								
(a) Reconciliation of Equity Method Income to Pro Rat			_		_		_	
Loews Hotels & Co's equity method income	\$	26	<b>Þ</b>	36	<b>Þ</b>	98	<b>Þ</b>	115
Pro rata share of equity method investments:  Interest, net		10		10		33		28
· ·		10		10		33		20
Income tax expense  Depreciation and amortization		12		12		37		— 37
Distributions in excess of basis						3/		3/
		(3)		(3)				_
Consolidation adjustments		45	\$	56	¢	168	¢	180
Pro rata Adjusted EBITDA of equity method investments		45	Ą	30	Ą	100	Ą	100

### Appendix – Loews Hotels & Co Adjusted Mortgage Debt



(In millions)

Short term debt of Loews Hotels

Long term debt of Loews Hotels

Total debt of Loews Hotels

Deferred financing fees and original issue discount

Total debt attributable to consolidating adjustments

Pro rata share of equity method investee debt

Adjusted Mortgage Debt of Loews Hotels
Portion of Adjusted Mortgage Debt attributable to construction
projects in progress

September 30, 2023	S	eptember 30, 2022
\$ 468	3 \$	14
427	7	681
\$ 895	5 \$	695
7	7	9
(42	)	(17)
849	7	858
\$ 1,709	7 \$	1,545
\$ 168	3 \$	57